

# Fair valuation of insurance liabilities

Combining 'financial market'-consistency and 'actuarial model'-consistency in a single-period framework<sup>1</sup>

Jan Dhaene

**KU Leuven, Belgium**

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## How to determine the value of things?

- ▶ "Res tantum valet quantum vendi potest." (Latin quote)  
A thing is worth only what someone else will pay for it.
- ▶ "What is a cynic? ... A man who knows the price of everything and the value of nothing."  
Oscar Wilde, *Lady Windermere's Fan* (1893).
- ▶ "The greatest of all gifts is the power to estimate things at their true worth."  
François De La Rochefoucauld (1613-1680).
- ▶ Question to be answered in this chapter:  
For what price would another party be willing to take over a future insurance liability, taking into account hedging opportunities in the financial market?

## Main reference

- ▶ **Fair valuation of insurance liabilities: merging actuarial judgement and market-consistency.**

J. Dhaene, B. Stassen, K. Barigou, D. Linders, Z. Chen (2017).

*Insurance : Mathematics & Economics*, 76, 14-27.

# سمینار ارزش‌گذاری منصفانه تعهدات بیمه‌ای

## Fair Valuation of Insurance Liabilities:

On the interplay between market-consistency and actuarial judgement



### روز اول:

☒ ارزش‌گذاری سازگار با بازار در مدل یک دوره‌ای

Prof. Dr. Jan Dhaene ارائه:

Hamza Hanbali ارائه:

مدت زمان ارائه: ۱۳:۳۰ - ۱۱:۰۰

زمان: ۹ الی ۱۲:۰۰

### روز دوم:

☒ هیئت‌گذاری بازاری برای خسارت‌های ترکیبی

مال-اکپورال

Prof. Dr. Jan Dhaene ارائه:

مدت زمان ارائه: ۱۳:۳۰ - ۱۱:۰۰

زمان: ۹ الی ۱۲:۰۰

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Karim Barigou ارائه:

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تهران، سعادت آباد، خیابان سرو غربی، پلاک ۴۳، بیزوهشکده بیمه

IRC, Insurance Supervisory and Regulatory Authority of Iran,  
Tehran, September 2017.



KU LEUVEN

## ONE DAY WORKSHOP FAIR VALUATION OF INSURANCE LIABILITIES: MERGING ACTUARIAL JUDGEMENT AND MARKET-CONSISTENCY

### ABSTRACT

In this workshop, we investigate the fair valuation of liabilities related to an insurance policy or portfolio in a single period framework. We define a fair valuation as a valuation which is both market-consistent (mark-to-market for any hedgeable part of a claim) and actuarial (mark-to-model for any claim that is independent of financial market evolutions). We introduce the class of hedge-based valuations, where in a first step of the valuation process, a 'best hedge' for the liability is set up, based on the traded assets in the market, while in a second step, the remaining part of the claim is evaluated via an actuarial valuation. We also introduce the class of two-step valuations, the elements of which are very closely related to the two-step valuations which were introduced in Pelsser and Stadje (2014). We show that the classes of fair, hedge-based and two-step valuations are identical



**Jan Dhaene**

Professor of Actuarial Science - KU Leuven  
<https://jandhaene.org/cv/>

### THE PRICE

IDR 1.500.000

### WHERE

Hotel Crown Plaza,  
Bandung

30 October 2017  
(09.00 - 17.30)

### CONTACT PERSON

**Toni Toharudin**

Head of Statistics Departement  
FMIPA UNPAD

Email:  
[toni.toharudin@unpad.ac.id](mailto:toni.toharudin@unpad.ac.id)

Hp:  
+628112242756

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SEATING!**

Universitas Padjadjaran, Statistics Department, Bandung,  
Java, Indonesia, October 2017.

On the fair valuation of insurance liabilities: merging market-consistency and actuarial considerations  
(保険負債の公正価値評価について：市場整合性と保険数理的考察)

平成30年10月29日(月)～11月2日(金)

京都大学理学研究科3号館127大会議室

会場への交通については、理学研究科数学教室 ウェブページをご参照ください。

<https://www.math.kyoto-u.ac.jp/ja/overview/access>

対象者

アクチュアリーサイエンスに興味のある  
学部生、大学院生、日本アクチュアリー会の  
会員(事前申込不要。他大学、理学部・理学  
研究科以外の学生の参加も可。)

言語

英語

Prof. Jan Dhaene

KU Leuven, Belgium

Faculty of Business and Economics

Head of the Research Centre Insurance  
(Actuarial Research Group)



ベルギーアクチュアリー会 (IA(BE) 会員

スケジュール

10月29日(月)	14:45	～	16:15	Introduction & Modelling the financial-actuarial world
10月30日(火)	10:30	～	12:00	Fair valuation
10月31日(水)	10:30	～	12:00	Hedging
11月 1日(木)	10:30	～	12:00	Hedge-Based valuation
11月 2日(金)	10:30	～	12:00	Two-Step valuation
	14:00	～	15:30	Discussion Session

講義概要

本セミナーでは、2016年1月に導入された欧州保険資本規制 (Solvency II) で要請されている保険負債の公正価値評価 (fair valuation) について期間モデルを用いた考察を行う。公正価値を市場整合的 (market-consistent) かつ保険数理的 (actuarial) な評価として定義し、ヘッジを用いた評価 (hedge-based valuation) では、まず保険負債に対する最良ヘッジを設定し、残りの部分を保険数理的手法で評価する。また2段階評価 (two-step valuation) の手法を紹介し、これらがいずれも同一となることを導く。Discussion Session では、学生の様々な質問に対して、講師がアクチュアリーや大学での経験をふまえたアドバイスを行う。

講師はアクチュアリー教育における幅広い知識と経験を有しており、著書 (共著) に「Modern Actuarial Risk Theory-Using R」 「Actuarial Theory for Dependent Risks-Measures, Orders and Models」などがある。また保険数理・保険分野の複数のジャーナルの編集委員を務めている。

問い合わせ: 〒606-8502 京都市左京区北白川道分町  
主催: 京都大学大学院理学研究科数学教室  
京都大学大学院理学研究科 数学事務室  
協賛: 公益社団法人日本アクチュアリー会 (IA)  
E-mail: [jimushitsui@math.kyoto-u.ac.jp](mailto:jimushitsui@math.kyoto-u.ac.jp).  
Tel: 075-753-3700

University of Kyoto, Department of Mathematics,  
Kyoto, Japan, October - November 2018.

# Agenda

- ▶ 1. Introduction.
- ▶ 2. The financial-actuarial world.
- ▶ 3. Valuations.
- ▶ 4. Hedgers.
- ▶ 5. Linking valuations and hedgers.
- ▶ 6. Hedge-based valuations.
- ▶ 7. Two-step valuations.
- ▶ 8. Conclusions.
- ▶ 9. References.
- ▶ 10. Appendix.

# 1. Introduction

## Different types of valuations

### ► **Valuation according to the financial quant:**

- A *financial valuation* is based on the principle of **no-arbitrage**:

- Fundamental Theorem of Asset Pricing.
- Claim  $S$  due at time 1:

$$\text{Time-0 value of } S = e^{-r} \mathbb{E}^Q [S]$$

- Set of feasible  $Q$ 's follows from observed **financial market prices**.

### ► **Valuation according to the traditional actuary:**

- An *actuarial valuation* is based on principle of **diversification**:

- Law of Large Numbers.
- Claim  $S$  due at time 1:

$$\text{Time-0 value of } S = e^{-r} (\mathbb{E}^P [S] + RM [S])$$

- Expectation  $\mathbb{E}^P [S]$  and risk margin  $RM[S]$  follow from an **actuarial model** set up by the actuary.

# Introduction

## Different types of valuations

### ► **Valuation according to Solvency II<sup>2</sup>:**

- *If (part of) the cash flows of an insurance liability can be replicated, then the value of the (part of the) cash flows is determined on the basis of the market value of these financial instruments.*
- *Otherwise, the value is equal to the sum of the best estimate<sup>3</sup> and a risk margin<sup>4</sup>.*
- We will define 5 types of valuations: *financial, actuarial, market-consistent, model-consistent* and *fair* valuations.
- Results can be applied in a *reserving* and in a *pricing* context.

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<sup>2</sup>Solvency II Directive 2009/138/EC, Article 77.

<sup>3</sup>*Best Estimate*: The probability-weighted average, also referred to as the mean (Solvency II Glossary).

<sup>4</sup>*Risk Margin*: The value of the deviation risk of the actual outcome compared with the best estimate, expressed in terms of a defined risk measure (Solvency II Glossary).

# Introduction

What question does each valuation answer?

- ▶ **Financial quant**: *What is a correct price of claim  $S$  when traded in an arbitrage-free market?*
  - ▶ **Hedgeable claim**: Value is equal to the financial market price of the underlying hedge.
  - ▶ **Non-hedgeable claim**: Inherent uncertainty about how  $S$  would be priced.
- ▶ **Traditional actuary**: *For what price is another party willing to take over liability  $S$ , ignoring the financial market, except for the riskfree bank account?*
  - ▶ **Orthogonal claim**: A valuation based on an actuarial model is appropriate.
  - ▶ **Non-orthogonal claim**: Ignorance of existence of the financial market.
- ▶ **Modern actuary**: *For what price is another party willing to take over liability  $S$ , taking into account hedging opportunities in the financial market?*

## 2. The financial-actuarial world

- ▶ We investigate the valuation of insurance liabilities in a single period financial-actuarial framework.
- ▶ **The financial-actuarial world** :  $(\Omega, \mathcal{G}, \mathbb{P})$ 
  - ▶ Time 0 = now.
  - ▶  $\Omega$  = set of all possible states of the world at time 1.
  - ▶  $\mathcal{G}$  =  $\sigma$ - algebra of all events that may (or may not) occur.
  - ▶  $\mathbb{P}$  = physical probability measure.

- ▶ **Contingent claims:**

- ▶ A (contingent) claim is a r.v. defined on  $(\Omega, \mathcal{G})$ .
- ▶ Examples:
  - ▶ Time-1 price of a traded asset,
  - ▶ Insurance liability due at time 1.
- ▶ The linear space of all claims in which we are interested is denoted by  $\mathcal{C}$ .
  - ▶ We identify claims which are equal a.s.
  - ▶ We assume that  $\mathcal{C} \equiv L^2$  (or different if stated explicitly).

# The financial-actuarial world

- ▶  $(\Omega, \mathcal{G}, \mathbb{P})$  is home to a market of  $n + 1$  traded assets.
- ▶ These assets are denoted by  $0, 1, \dots, n$ .
- ▶ Price process of asset  $m$ :

- ▶ Current price:

$$y^{(m)} > 0$$

- ▶ Price at time 1:

$$Y^{(m)} \in \mathcal{C}$$

- ▶ Notations:

$$\mathbf{y} = (y^{(0)}, y^{(1)}, \dots, y^{(n)})$$

and

$$\mathbf{Y} = (Y^{(0)}, Y^{(1)}, \dots, Y^{(n)})$$

# The financial-actuarial world

- ▶ **Risk-free zero coupon bond**: (asset 0)

- ▶ Current price:  $y^{(0)} = 1$ .
- ▶ Payoff at time 1:

$$Y^{(0)} = e^r$$

- ▶ **Risky asset**  $m$ : ( $m = 1, 2, \dots, n$ )

- ▶ Current price:  $y^{(m)} > 0$ .
- ▶ Price at time 1:

$$Y^{(m)} \geq 0 : \text{non-deterministic}$$

# The financial-actuarial world

## ► **Trading strategies:**

- ▶ A trading strategy is a vector  $\theta = (\theta^{(0)}, \theta^{(1)}, \dots, \theta^{(n)})$ , with  $\theta^{(m)}$ ,  $m = 0, 1, \dots, n$ , the number of units invested in asset  $m$  at time 0.
- ▶ The linear space of all trading strategies is denoted by  $\Theta$ .

## ► **Value of trading strategy $\theta$ :**

- ▶ Time-0 value:

$$\theta \cdot \mathbf{y} = \sum_{m=0}^n \theta^{(m)} y^{(m)}$$

- ▶ Time-1 value:

$$\theta \cdot \mathbf{Y} = \sum_{m=0}^n \theta^{(m)} Y^{(m)}$$

# The financial-actuarial world

- ▶ **Assumption 1:** The  $n + 1$  assets can be bought or sold in any quantity in a deep, liquid, transparent and frictionless market.
- ▶ **Assumption 2:** The assets are *non-redundant*:
  - ▶ For any trading strategy  $\theta = (\theta^{(0)}, \theta^{(1)}, \dots, \theta^{(n)})$  one has that
$$\theta \cdot \mathbf{Y} = 0 \Rightarrow \theta = (0, 0, \dots, 0)$$
  - ▶ Remark: (in-)equalities between r.v.'s have to be understood in the a.s. sense.
- ▶ **Assumption 3:** The market is *arbitrage-free*: There exists no investment strategy  $\theta \in \Theta$  such that

$$\theta \cdot \mathbf{y} = 0, \quad \mathbb{P} [\theta \cdot \mathbf{Y} \geq 0] = 1 \quad \text{and} \quad \mathbb{P} [\theta \cdot \mathbf{Y} > 0] > 0$$

# The financial-actuarial world

- ▶ **Equivalent martingale measures:**

$\mathbb{Q}$  is an *equivalent martingale measure* (or a risk-neutral measure) if :

- ▶  $\mathbb{Q}$  is a probability measure defined on  $(\Omega, \mathcal{G})$ .
- ▶  $\mathbb{Q}$  and  $\mathbb{P}$  are equivalent:

$$\mathbb{Q}[A] = 0 \text{ if and only if } \mathbb{P}[A] = 0, \quad \text{for all } A \in \mathcal{G}.$$

- ▶ The current price of any traded asset can be expressed as

$$y^{(m)} = e^{-r} \mathbb{E}^{\mathbb{Q}} \left[ Y^{(m)} \right], \quad \text{for } m = 0, 1, \dots, n.$$

- ▶ **Fundamental theorem of asset pricing:**

- ▶ The no-arbitrage condition is equivalent to the existence of at least one equivalent martingale measure.

# The financial-actuarial world

## Hedgeable claims

- ▶ **Definition :**

$S^h \in \mathcal{C}$  is a **hedgeable claim** if there exists a trading strategy  
 $\nu = (\nu^{(0)}, \dots, \nu^{(n)})$  such that

$$S^h = \nu \cdot \mathbf{Y}$$

- ▶ Time-0 price of a hedgeable claim:

- ▶ Suppose that  $S^h = \nu \cdot \mathbf{Y}$ .
- ▶ Let  $\mathbb{Q}$  be an EMM.
- ▶ Current price:

$$\text{Time-0 price of } S^h = \nu \cdot \mathbf{y} = e^{-r} \mathbb{E}^{\mathbb{Q}} [S^h]$$

- ▶ The linear space of all hedgeable claims is denoted by  $\mathcal{C}^h$ .

# The financial-actuarial world

## Hedgeable claims

### Exercise 1:

- ▶ Consider the hedgeable claim  $S^h$ .
- ▶ Q: Show that the hedge of  $S^h$  is uniquely determined.

# The financial-actuarial world

## Orthogonal claims

► **Definition** :

$S^\perp \in \mathcal{C}$  is an **orthogonal claim** if it is  $\mathbb{P}$ -independent of the traded claims  $Y^{(1)}, \dots, Y^{(n)}$ :

$$S^\perp \perp (Y^{(1)}, Y^{(2)}, \dots, Y^{(n)})$$

- The linear space of all orthogonal claims is denoted by  $\mathcal{C}^\perp$ .
- **Remark**: The risk-free claims  $a \in \mathbb{R}$  are the only claims which are both hedgeable and orthogonal.

# The financial-actuarial world

## Orthogonal claims

### Exercise 2: The Cost-of-Capital principle.

- ▶ Consider a portfolio of  $N$  insurance policies with respective claims  $X_1, X_2, \dots, X_N \in \mathcal{C}$ .
- ▶ Assumptions:
  - ▶ Under  $\mathbb{P}$ , the  $X_i$  are i.i.d. with mean  $\mu$  and variance  $\sigma^2 > 0$ .
  - ▶ Each  $X_i \perp (Y^{(1)}, Y^{(2)}, \dots, Y^{(n)})$ .
  - ▶  $N$  is sufficiently large such that  $\sum_{i=1}^N X_i$  is (approximately) normal distributed.
- ▶ The insurance portfolio liability is given by

$$S^\perp = \sum_{i=1}^N X_i$$

# The financial-actuarial world

## Orthogonal claims

### Exercise 2: The Cost-of-Capital principle (cont'd).

- ▶ Suppose that the value  $\rho [S^\perp]$  of  $S^\perp$  is determined by :

$$\boxed{\rho [S^\perp] = e^{-r} (\mathbb{E}^{\mathbb{P}} [S^\perp] + \text{RM} [S^\perp])}$$

- ▶  $\mathbb{E}^{\mathbb{P}} [S^\perp]$  is the best estimate of  $S^\perp$ .
- ▶  $\text{RM} [S^\perp]$  is the risk margin, determined according to the *cost-of-capital* approach:

$$\text{RM} [S^\perp] = i \left( \text{VaR}_p^{\mathbb{P}} [S^\perp] - \mathbb{E}^{\mathbb{P}} [S^\perp] \right)$$

for given probability level  $p$  and perunage  $i$ .

- ▶ **Q:** Determine  $\rho [S^\perp]$  and show that the value per policy  $\rho [S^\perp] / N$  is a decreasing function of  $N$ .

# The financial-actuarial world

## Hybrid claims

► **Definition** :

Claim  $S$  is a **hybrid claim** if it is neither hedgeable nor orthogonal:

$$S \in \mathcal{C} \setminus (\mathcal{C}^h \cup \mathcal{C}^\perp)$$

► **Examples**:

- Sum of a hedgeable and an orthogonal claim:

$$S = S^h + S^\perp$$

- Product of a hedgeable and an orthogonal claim:

$$S = S^h \times S^\perp$$

► **Remarks**:

- Insurance regulations allow different approaches for valuating hybrid claims.
- Insurance securitization may lead to hybrid liabilities for insurers.

# The financial-actuarial world

## Hybrid claims

### Exercise 3: Decomposing insurance liabilities.

- ▶ Consider a portfolio of  $N$  insurance contracts, with payoff of contract  $i$  at time 1 given by  $S^h \times X_i$  for any  $i$ .
- ▶ Assumptions:
  - ▶  $S^h \in \mathcal{C}^h$ .
  - ▶  $X_1, X_2, \dots, X_N$  are  $\mathbb{P}$ -i.i.d. orthogonal claims.
- ▶ Insurance portfolio liability:

$$S^h \times S_N^\perp$$

with  $S_N^\perp = \sum_{i=1}^N X_i \in \mathcal{C}^\perp$ .

# The financial-actuarial world

## Hybrid claims

### Exercise 3 (cont'd):

- ▶ The **insurance portfolio liability per policy** can be decomposed into a hedgeable and a diversifiable hybrid claim:

$$S^h \times \frac{S_N^\perp}{N} = Y^h + Y_N^d$$

- ▶ **Hedgeable claim:**

$$Y^h = S^h \times \mathbb{E}^{\mathbb{P}} [X_1]$$

- ▶ **Diversifiable hybrid claim:**

$$Y_N^d = S^h \times \left( \frac{S_N^\perp}{N} - \mathbb{E}^{\mathbb{P}} [X_1] \right)$$

- ▶ **Q1:** Show that the variance of the **diversifiable claim** is given by

$$\text{Var}^{\mathbb{P}} [Y_N^d] = \frac{1}{N} \times \mathbb{E}^{\mathbb{P}} [(S^h)^2] \times \text{Var}^{\mathbb{P}} [X_1]$$

# The financial-actuarial world

## Hybrid claims

### Exercise 3 (cont'd):

- ▶ A sequence of r.v.'s  $X_1, X_2, X_3 \dots$  **converges in probability** to a r.v.  $X$ , notation  $X_N \xrightarrow{P} X$ , if for all  $\epsilon > 0$  one has that

$$\lim_{N \rightarrow \infty} \mathbb{P} [|X_N - X| > \epsilon] = 0$$

- ▶ Q2: Use *Chebyshev's inequality* to show that  $Y_1^d, Y_2^d, Y_3^d \dots$  converges in probability to zero:

$$Y_N^d \xrightarrow{P} 0$$

- ▶ This convergence result can also be stated as follows:

$$S^h \times \frac{S_N^\perp}{N} \xrightarrow{P} S^h \times \mathbb{E}^P [X_1]$$

- ▶ Special case: The (weak) **Law of Large Numbers**:

$$\frac{S_N^\perp}{N} \xrightarrow{P} \mathbb{E}^P [X_1]$$

# The financial-actuarial world

## Hybrid claims

### Exercise 3 (cont'd):

- ▶ In the remainder of this exercise, assume that

$$X_i = \begin{cases} 0 & : \text{insured } i \text{ dies before time 1} \\ 1 & : \text{insured } i \text{ is alive at time 1} \end{cases}$$

with

$$\mathbb{P}[X_i = 1] = p$$

- ▶ Q3: Derive an expression for  $\text{Var}^{\mathbb{P}}[Y_N^d]$ .

# The financial-actuarial world

## Hybrid claims

### Exercise 3': Decomposing insurance liabilities.

- ▶ Consider a portfolio of  $N$  insurance contracts, with payoff of contract  $i$  at time 1 given by  $S^h \times X_i$  for any  $i$ .
- ▶ Assumptions:
  - ▶  $S^h \in \mathcal{C}^h$  and any  $X_i \in \mathcal{C}$ .
  - ▶ There exists a r.v.  $Z \in \mathcal{C}^\perp$  with support  $A \subseteq \mathbb{R}$ , such that for any  $z \in A$ , one has that  $(X_1 \mid Z = z), \dots, (X_N \mid Z = z)$  are  $\mathbb{P}$ -i.i.d. orthogonal claims.
- ▶ Q1: Show that  $X_1, X_2, \dots, X_N \in \mathcal{C}^\perp$ .
- ▶ Insurance portfolio liability:

$$S^h \times S_N^\perp$$

with  $S_N^\perp = \sum_{i=1}^N X_i \in \mathcal{C}^\perp$ .

# The financial-actuarial world

## Hybrid claims

### Exercise 3' (cont'd):

- ▶ The insurance portfolio liability per policy can be decomposed into a hedgeable claim, a diversifiable hybrid claim and a residual hybrid claim:

$$S^h \times \frac{S_N^\perp}{N} = Y^h + Y_N^d + Y^r$$

- ▶ Hedgeable claim:

$$Y^h = S^h \times \mathbb{E}^{\mathbb{P}} [X_1]$$

- ▶ Diversifiable hybrid claim:

$$Y_N^d = S^h \times \left( \frac{S_N^\perp}{N} - \mathbb{E}^{\mathbb{P}} [X_1 \mid Z] \right)$$

- ▶ Residual hybrid claim:

$$Y^r = S^h \times (\mathbb{E}^{\mathbb{P}} [X_1 \mid Z] - \mathbb{E}^{\mathbb{P}} [X_1])$$

# The financial-actuarial world

## Hybrid claims

### Exercise 3' (cont'd):

- ▶ **Q2:** Show that the variance of the **diversifiable claim** is given by

$$\text{Var}^{\mathbb{P}} [Y_N^d] = \frac{1}{N} \times \mathbb{E}^{\mathbb{P}} \left[ (S^h)^2 \right] \times \mathbb{E}^{\mathbb{P}} \left[ \text{Var}^{\mathbb{P}} [X_1 | Z] \right]$$

- ▶ **Q3:** Show that the variance of the **residual claim** is given by

$$\text{Var}^{\mathbb{P}} [Y^r] = \mathbb{E}^{\mathbb{P}} \left[ (S^h)^2 \right] \times \text{Var}^{\mathbb{P}} \left[ \mathbb{E}^{\mathbb{P}} [X_1 | Z] \right]$$

- ▶ **Q4:** Show that the diversifiable claim and the residual claim are uncorrelated:

$$\text{Covar}^{\mathbb{P}} [Y_N^d, Y^r] = 0$$

# The financial-actuarial world

## Hybrid claims

### Exercise 3' (cont'd):

- ▶ **Q5:** Use *Chebyshev's inequality* to show that  $Y_1^d, Y_2^d, Y_3^d, \dots$  converges in probability to zero:

$$Y_N^d \xrightarrow{\text{P}} 0$$

- ▶ This convergence result can also be stated as follows:

$$S^h \times \frac{S_N^\perp}{N} \xrightarrow{\text{P}} S^h \times \mathbb{E}^{\mathbb{P}} [X_1 | Z]$$

- ▶ Special case: **Conditional (weak) Law of Large Numbers:**

$$\frac{S_N^\perp}{N} \xrightarrow{\text{P}} \mathbb{E}^{\mathbb{P}} [X_1 | Z]$$

# The financial-actuarial world

## Hybrid claims

### Exercise 3' (cont'd):

- ▶ In the remainder of this exercise, assume that

$$X_i = \begin{cases} 0 & : \text{insured } i \text{ dies before time 1} \\ 1 & : \text{insured } i \text{ is alive at time 1} \end{cases}$$

with

$$\mathbb{P}[X_i = 1 \mid Z = z] \stackrel{\text{not.}}{=} p(z), \quad \text{for any } z \in A$$

and

$$\mathbb{P}[X_i = 1] = \mathbb{E}^{\mathbb{P}}[p(Z)] \stackrel{\text{not.}}{=} p$$

- ▶  $Z$  describes *systematic survival risk* (= population-wide variability of survival).

# The financial-actuarial world

## Hybrid claims

### Exercise 3' (cont'd):

- ▶ Q6: Show that

$$\text{covar}^{\mathbb{P}} [X_1, X_2] = \text{Var}^{\mathbb{P}} [p(Z)]$$

- ▶ Q7: Show that

$$\mathbb{P} [X_2 = 1 \mid X_1 = 1] = p + \frac{\text{Var}^{\mathbb{P}} [p(Z)]}{p}$$

- ▶ Q8: Derive an expression for  $\text{Var}^{\mathbb{P}} [Y_N^d]$  and  $\text{Var}^{\mathbb{P}} [Y^r]$ .

### 3. Valuations

- ▶ **Definition:** A **valuation** is a mapping  $\rho : \mathcal{C} \rightarrow \mathbb{R}$ , attaching a real number to any claim  $S$ :

$$S \rightarrow \rho [S]$$

such that

- ▶  $\rho$  is **normalized**:

$$\rho [0] = 0$$

- ▶  $\rho$  is **translation invariant**:

$$\rho [S + a] = \rho [S] + e^{-r} a \quad \text{for any } S \in \mathcal{C} \text{ and } a \in \mathbb{R}$$

- ▶ **Interpretation:**  $\rho [S]$  is the time-0 value of insurance claim  $S$ .
- ▶ As we identify r.v.'s which are equal in the a.s. sense, we have that

$$\mathbb{P} [X = Y] = 1 \Rightarrow \rho [X] = \rho [Y]$$

## Valuations

- ▶ For any  $X, Y \in \mathcal{C}$ , the notation  $X \stackrel{\mathbb{P}}{=} Y$  is used for

$$\mathbb{P}[X \leq x] = \mathbb{P}[Y \leq x], \text{ for all } x \in \mathbb{R}$$

- ▶ Let  $\mathcal{C}'$  be a linear subspace of linear space  $\mathcal{C}$  and consider the mapping  $\rho : \mathcal{C}' \rightarrow \mathbb{R}$ .
- ▶ **Properties that  $\rho$  may or may not satisfy:**

- ▶  $\mathbb{P}$ -law invariance:

$$\boxed{\rho[X] = \rho[Y]} \quad \text{for any } X, Y \in \mathcal{C}' \text{ with } X \stackrel{\mathbb{P}}{=} Y$$

- ▶ Positive homogeneity:  $\boxed{\rho[aX] = a \rho[X]}$  for any scalar  $a > 0$  and any  $X \in \mathcal{C}'$ .
- ▶ Subadditivity:

$$\boxed{\rho[X + Y] \leq \rho[X] + \rho[Y]} \quad \text{for any } X, Y \in \mathcal{C}'$$

# Valuations

Two well-known types of valuations

- ▶ **Definition:** A **financial valuation** is a valuation  $\rho : \mathcal{C} \rightarrow \mathbb{R}$  such that

$$\rho[S] = e^{-r} \mathbb{E}^Q[S] \quad \text{for any } S \in \mathcal{C}$$

where  $Q$  is an equivalent martingale measure (EMM).

- ▶ **Definition:** An **actuarial valuation** is a valuation  $\rho : \mathcal{C} \rightarrow \mathbb{R}$  such that

$$\rho[S] = e^{-r} (\mathbb{E}^P[S] + RM[S]) \quad \text{for any } S \in \mathcal{C}$$

where the mapping  $RM : \mathcal{C} \rightarrow \mathbb{R}$  is  $P$ -law invariant.

# Valuations

Some remarks on actuarial valuations

► Properties of the risk margin:

$$\boxed{\text{RM}[0] = 0 \quad \text{and} \quad \text{RM}[S + a] = \text{RM}[S]}$$

► The definition of an actuarial valuation:

- is based on the **subjective choice** of the properties that  $\text{RM} : \mathcal{C} \rightarrow \mathbb{R}$  has to satisfy.
- Here, we assume  $\mathbb{P}$ -law invariance of this mapping  $\text{RM}$ .

► Other possible choices:

- $\text{RM}$  is  $\mathbb{P}$ -law invariant and subadditive in  $\mathcal{C}$ .
- $\text{RM}[S] = 2 \sigma_S^{\mathbb{P}}$ , for any  $S$  in  $\mathcal{C}$ .
- The equivalence results that we will derive hereafter remain to hold for any subjective choice of the properties that the mapping  $\text{RM} : \mathcal{C} \rightarrow \mathbb{R}$  is supposed to satisfy.

# Valuations

Two examples of actuarial valuations

► The CoC principle:

$$\rho[S] = e^{-r} \left( \mathbb{E}^{\mathbb{P}}[S] + i \left( \text{VaR}_p^{\mathbb{P}}[S] - \mathbb{E}^{\mathbb{P}}[S] \right) \right)$$

with  $0 < i < 1, 0 < p < 1$ .

► The Standard Deviation (SD) principle:

$$\rho[S] = e^{-r} \left( \mathbb{E}^{\mathbb{P}}[S] + \alpha \sigma^{\mathbb{P}}[S] \right)$$

with  $\alpha \geq 0$ .

# Valuations

## Valuating different types of claims

- ▶ **Hedgeable claims**: A **financial valuation** is appropriate.
- ▶ **Orthogonal claims**: An **actuarial valuation** is appropriate.
- ▶ **Hybrid claims**:
  - ▶ In general, the classes of financial and actuarial valuations are disjunct.
  - ▶ Neither a financial nor an actuarial valuation is appropriate for valuating hybrid claims.
  - ▶ We will enlarge the class of financial valuations to the class of **market-consistent valuations**, such that hedgeable parts of claims are still valued with a financial valuation.
  - ▶ We will enlarge the class of actuarial valuations to the class of **model-consistent valuations**, such that orthogonal claims are still valued with an actuarial valuation.
  - ▶ We propose to value a hybrid claim by a **fair valuation**, which is defined as a valuation which is in the intersection of the classes of market-consistent and model-consistent valuations.

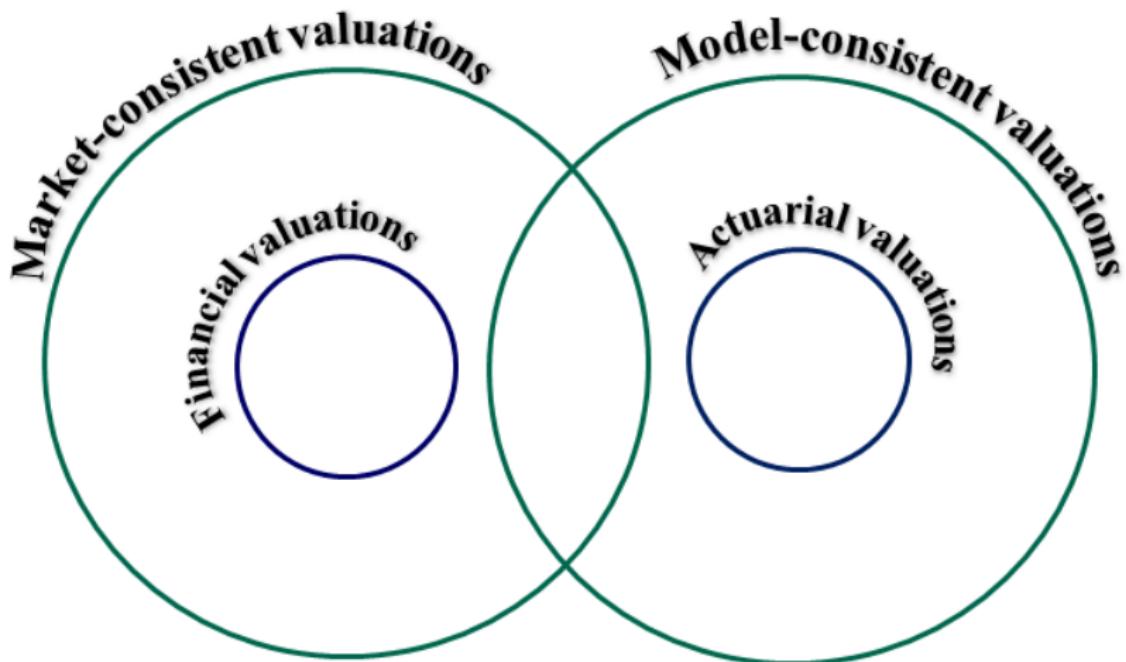
# Valuations

Valuating different types of claims



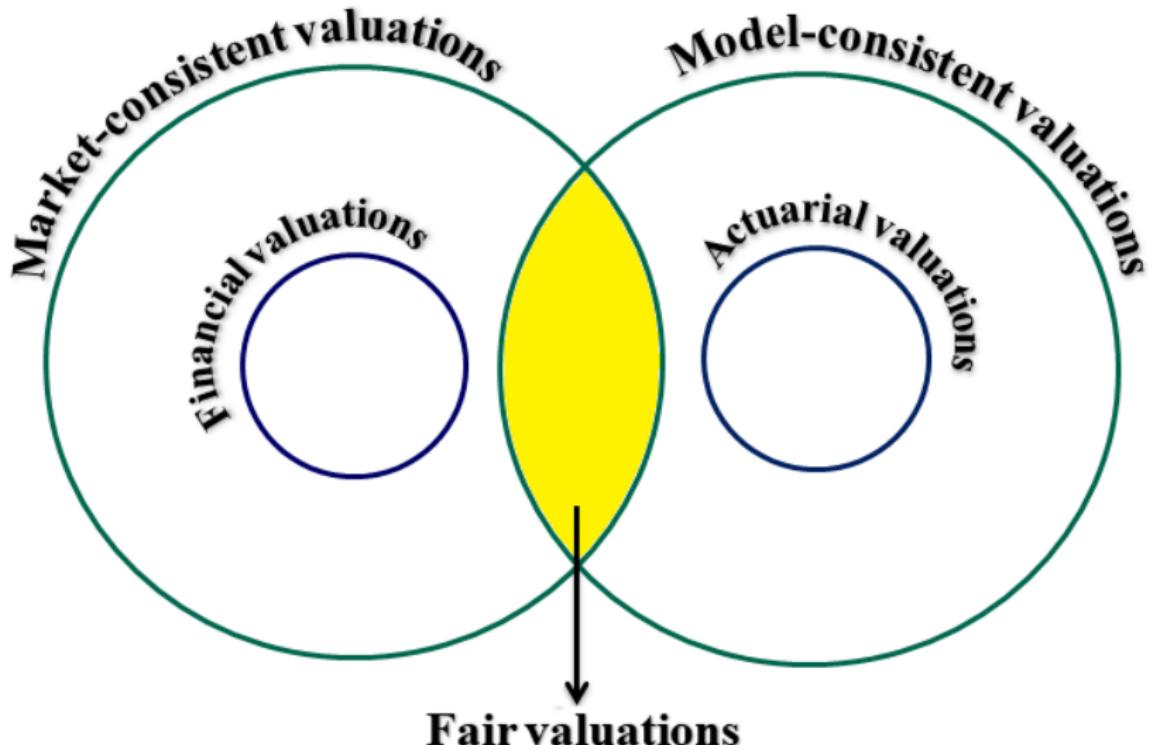
# Valuations

Valuating different types of claims



# Valuations

Valuating different types of claims



# Valuations

## Market-consistency

- ▶ **Definition:** A valuation  $\rho$  is **market-consistent**<sup>5</sup> if any hedgeable part of a claim is **marked-to-market**<sup>6</sup>:

$$\boxed{\rho [S + S^h] = \rho [S] + \nu \cdot \mathbf{y} \text{ for any } S \in \mathcal{C} \text{ and any } S^h = \nu \cdot \mathbf{Y} \in \mathcal{C}^h}$$

- ▶ **Remarks:**

- ▶ Market-consistency means that the value of any hedgeable part of a claim is determined by the **financial market**, i.e. it is based on observed financial market prices.
- ▶ Market-consistency is an extension of the notion of translation invariance.
- ▶ Any financial valuation is market-consistent.

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<sup>5</sup>Cont (2006), Kupper et al. (2008), Malamud et al. (2008), Artzner & Eisele (2010), Stadje & Pelsser (2014).

<sup>6</sup>Mark-to-market is the practice of valuing ... using current market prices (Solvency II Glossary).

# Valuations

## Model-consistency

- ▶ **Definition:** A valuation  $\rho : \mathcal{C} \rightarrow \mathbb{R}$  is **model-consistent** if any orthogonal claim is **marked-to-model**<sup>7</sup>:

$$\boxed{\rho [S^\perp] = \pi [S^\perp]} \text{ for all } S^\perp \in \mathcal{C}^\perp$$

for a given actuarial valuation  $\pi$ .

- ▶ **Remarks:**

- ▶ Model-consistency means that the value of any orthogonal claim is determined by an **actuarial model**, i.e. it is based on an actuarial valuation.
- ▶  $\pi$  is called the underlying actuarial valuation of  $\rho$ .
- ▶ Any actuarial valuation is model-consistent.

---

<sup>7</sup> *Mark-to-model* is the practice of valuing ... based on modeling (Solvency II Glossary).

# Valuations

- ▶ **Definition:** A valuation  $\rho$  is a **fair valuation**<sup>8</sup> if it is both market-consistent and model-consistent:

- ▶ **Mark-to-market for any hedgeable part of a claim:**

For any claim  $S$  and any hedgeable claim  $S^h = \nu \cdot \mathbf{Y}$ , one has

$$\rho [S + S^h] = \rho [S] + \nu \cdot \mathbf{y}$$

- ▶ **Mark-to-model for any orthogonal claim:**

For any orthogonal claim  $S^\perp$ , one has

$$\rho [S^\perp] = \pi [S^\perp]$$

for a given actuarial valuation  $\pi$ .

- ▶ We consider the *generic meaning* of fair valuation, and not a particular meaning that is given to it by a particular regulation.

<sup>8</sup>*Fair Value* is the amount for which ... a liability could be settled between knowledgeable, willing parties in an arm's length transaction. This is similar to the concept of Market Value, but the Fair Value may be a mark-to-model price if no actual market price for the ... liability exists (Solvency II Glossary).

# Valuations

## Exercise 4:

- ▶ Consider an EMM  $\mathbb{Q}$  and define the following **valuations**:

- ▶ Valuation 1:

$$\rho_1 [S] = e^{-r} \mathbb{E}^{\mathbb{Q}} [S] \quad \text{for any } S \in \mathcal{C}$$

- ▶ Valuation 2:

$$\rho_2 [S] = e^{-r} \mathbb{E}^{\mathbb{P}} [S] \quad \text{for any } S \in \mathcal{C}$$

- ▶ Valuation 3:

$$\rho_3 [S] = e^{-r} \mathbb{E}^{\mathbb{Q}} [\mathbb{E}^{\mathbb{P}} [S | \mathbf{Y}]] \quad \text{for any } S \in \mathcal{C}$$

- ▶ Q: Verify whether these valuations are market-consistent, model-consistent and/or fair.

## Valuations

- ▶ **Definition:** A valuation  $\rho$  is **strong model-consistent** if any orthogonal part of a claim is marked-to-model:

$$\rho [S + S^\perp] = \rho [S] + \pi [S^\perp] \quad \text{for any } S \in \mathcal{C} \text{ and any } S^\perp \in \mathcal{C}^\perp$$

where  $\pi$  is a given actuarial valuation.

- ▶ Strong model-consistency implies model-consistency.
- ▶ A strong model-consistent valuation is *additive for orthogonal claims*:

$$\rho [X^\perp + Y^\perp] = \rho [X^\perp] + \rho [Y^\perp]$$

for any  $X^\perp$  and  $Y^\perp \in \mathcal{C}^\perp$ .

- ▶ **Conclusion:** Strong model-consistency is not appropriate for fair valuation as it ignores diversification benefits from pooling  $\mathbb{P}$  - i.i.d. orthogonal claims .

# Valuations

► Fair valuation of  $S^h + S^\perp$ :

$$\rho [S^h + S^\perp] = e^{-r} \mathbb{E}^Q [S^h] + \pi [S^\perp]$$

where  $\pi$  is the underlying actuarial valuation of  $\rho$ .

► Fair valuation of  $S^h \times S^\perp$ :

► General case:

- Solvency regulations do not specify the hedgeable part of  $S^h \times S^\perp$ .

► Special case: The Brennan-Schwartz<sup>9</sup> formula:

- Assumption: The insurer is risk-neutral towards the orthogonal risk:

$$S^\perp = \mathbb{E}^P [S^\perp]$$

► Fair Valuation of  $S^h \times S^\perp$ :

$$\rho [S^h \times S^\perp] = e^{-r} \mathbb{E}^Q [S^h] \times \mathbb{E}^P [S^\perp]$$

---

<sup>9</sup>Brennan and Schwartz (1976, 1979a,b)

## 4. Hedgers

- ▶ **Definition:** A **hedger** is a function  $\theta : \mathcal{C} \rightarrow \Theta$  which maps any claim  $S$  into a trading strategy:

$$S \rightarrow \theta_S = \left( \theta_S^{(0)}, \theta_S^{(1)}, \dots, \theta_S^{(n)} \right)$$

such that

- ▶  $\theta$  is **normalized**:

$$\theta_0 = (0, 0, \dots, 0)$$

- ▶  $\theta$  is **translation invariant**:

$$\theta_{S+a} = \theta_S + (e^{-r}a, 0, \dots, 0) \quad \text{for any } S \in \mathcal{C} \text{ and } a \in \mathbb{R}$$

# Hedgers

► Remarks:

- The mapping  $\theta : \mathcal{C} \rightarrow \Theta$  is called a *hedger*.
- The trading strategy  $\theta_S$  is called a *hedge* for  $S$ .
- $\theta_S$  may be a partial or a perfect hedge for  $S$ .

► Time-0 value of the hedge  $\theta_S$ :

$$\theta_S \cdot \mathbf{y} = \sum_{m=0}^n \theta_S^{(m)} y^{(m)} = e^{-r} \mathbb{E}^Q [\theta_S \cdot \mathbf{Y}]$$

► Time-1 value of the hedge  $\theta_S$ :

$$\theta_S \cdot \mathbf{Y} = \sum_{m=0}^n \theta_S^{(m)} Y^{(m)}$$

# Hedgers

## Possible properties of hedgers:

- ▶ Positive homogeneity:

$$\theta_{aS} = a \theta_S \quad \text{for any scalar } a > 0 \text{ and any } S \in \mathcal{C}$$

- ▶ Additivity:

$$\theta_{S_1+S_2} = \theta_{S_1} + \theta_{S_2} \quad \text{for any } S_1, S_2 \in \mathcal{C}$$

# Hedgers

## ► Definitions:

- $\theta$  is a **market-consistent hedger** in case

$$\boxed{\theta_{S+S^h} = \theta_S + \nu} \quad \text{for any } S \in \mathcal{C} \text{ and any } S^h = \nu \cdot \mathbf{Y} \in \mathcal{C}^h$$

- $\theta$  is a **model-consistent hedger** in case there exists an actuarial valuation  $\pi$  such that

$$\boxed{\theta_{S^\perp} = (\pi [S^\perp], 0, \dots, 0)} \quad \text{for any } S^\perp \in \mathcal{C}^\perp$$

- $\theta$  is a **fair hedger** in case it is *market-consistent* and *model-consistent*.

- The actuarial valuation  $\pi$  is called the **underlying actuarial valuation** of the model-consistent hedger  $\theta$ .

## Hedgers

**Exercise 5:** Consider a claim  $S$ , an orthogonal claim  $S^\perp$ , a hedgeable claim  $S^h = \nu \cdot \mathbf{Y}$  and a scalar  $a$ . Prove the following statements:

- ▶ **Q1:** For any hedger  $\theta$  :

$$\theta_a = (e^{-r} a, 0, \dots, 0)$$

- ▶ **Q2:** For any market-consistent hedger  $\theta$ :

$$\theta_{S^h} = \nu$$

- ▶ **Q3:** For any fair hedger  $\theta$  with underlying actuarial valuation given by  $\pi$ :

$$\theta_{S^\perp + S^h} = (\pi [S^\perp], 0, \dots, 0) + \nu$$

# Hedgers

## Convex hedgers

- ▶ **Goal:** Find the hedger  $\theta$  such that any claim  $S$  is *as close as possible* to  $\theta_S \cdot \mathbf{Y}$ .
- ▶ **Definition:**

- ▶ Consider the strictly convex function  $u \geq 0$  with  $u(0) = 0$ .
- ▶ The **convex hedger**  $\theta^u$  is defined by

$$\theta_S^u = \arg \min_{\mu \in \Theta} \mathbb{E}^{\mathbb{P}} [u(S - \mu \cdot \mathbf{Y})] \quad \text{for any } S \in \mathcal{C}$$

- ▶ **Theorem:** The convex hedger  $\theta^u$  is a fair hedger with underlying actuarial valuation  $\pi^u$  given by

$$\pi^u [S^\perp] = \arg \min_{s \in \mathbb{R}} \mathbb{E}^{\mathbb{P}} [u(S^\perp - e^r s)] \quad \text{for any } S^\perp \in \mathcal{C}^\perp$$

# Hedgers

## The Mean-Variance (MV) hedger

- ▶ **Definition:** The Mean-Variance hedge of  $S$  is the trading strategy  $\theta_S^{MV}$  that minimizes the *expected quadratic hedging error*:

$$\theta_S^{MV} = \arg \min_{\mu \in \Theta} \mathbb{E}^{\mathbb{P}} \left[ (S - \mu \cdot \mathbf{Y})^2 \right]$$

- ▶ The MV hedge is also called the quadratic hedge.
- ▶ The MV hedger of  $S$  is the function  $\theta^{MV} : \mathcal{C} \rightarrow \Theta$  which maps any claim  $S$  into its MV hedge:

$$S \rightarrow \theta_S^{MV}$$

- ▶ **Corollary:** The MV hedger  $\theta^{MV}$  is a fair hedger with underlying actuarial valuation  $\pi^{MV}$  given by

$$\pi^{MV} [S^{\perp}] = e^{-r} \mathbb{E}^{\mathbb{P}} [S^{\perp}] \quad \text{for any } S^{\perp} \in \mathcal{C}^{\perp}$$

# Hedgers

The Mean-Variance hedger

- ▶ **Theorem:** The Mean-Variance hedge  $\theta_S^{MV} = (\theta_S^{(0)}, \dots, \theta_S^{(n)})$  of  $S \in \mathcal{C}$  is uniquely determined from

$$\sum_{m=0}^n \mathbb{E}^{\mathbb{P}} [Y^{(k)} \cdot Y^{(m)}] \times \theta_S^{(m)} = \mathbb{E}^{\mathbb{P}} [S \cdot Y^{(k)}] \quad \text{for } k = 0, 1, \dots, n$$

- ▶ **Exercise 6:**

- ▶ **Q1:** Give a proof of the Theorem.
- ▶ **Q2:** Show that  $\theta_S^{MV}$  can also be determined from

$$\sum_{m=1}^n \text{cov}^{\mathbb{P}} [Y^{(k)}, Y^{(m)}] \times \theta_S^{(m)} = \text{cov}^{\mathbb{P}} [Y^{(k)}, S] \quad \text{for } k = 1, \dots, n$$

and

$$\theta_S^{(0)} = e^{-r} \left( \mathbb{E}^{\mathbb{P}} [S] - \sum_{m=1}^n \mathbb{E}^{\mathbb{P}} [Y^{(m)}] \times \theta_S^{(m)} \right)$$

# Hedgers

## The Mean-Variance hedger

► **Theorem: Properties of the MV hedger.**

- Let  $S, S_1, S_2 \in \mathcal{C}$ ,  $S^h = \nu \cdot \mathbf{Y} \in \mathcal{C}^h$ ,  $S^\perp \in \mathcal{C}^\perp$  and  $a > 0$ .
- A claim and the time-1 value of its MV hedge are equal in expectation:

$$\mathbb{E}^{\mathbb{P}} [S] = \mathbb{E}^{\mathbb{P}} \left[ \theta_S^{MV} \cdot \mathbf{Y} \right]$$

- The MV hedger is additive:

$$\theta_{S_1 + S_2}^{MV} = \theta_{S_1}^{MV} + \theta_{S_2}^{MV}$$

- The MV hedger is positive homogeneous:

$$\theta_{a \times S}^{MV} = a \times \theta_S^{MV}$$

- The MV hedge of the product of a hedgeable and an orthogonal claim:

$$\theta_{S^h \times S^\perp}^{MV} = \nu \times \mathbb{E}^{\mathbb{P}} [S^\perp]$$

# Hedgers

## The Mean-Variance hedger

- ▶ **Theorem:** **Further properties of the MV hedger.**
  - ▶ Consider  $S \in \mathcal{C}$ ,  $S^\perp \in \mathcal{C}^\perp$  and a Borel-measurable function  $f$ .
  - ▶ The MV hedge of the product of a derivative and an orthogonal claim:

$$\theta_{f(\mathbf{Y}) \times S^\perp}^{MV} = \theta_{f(\mathbf{Y})}^{MV} \times \mathbb{E}^{\mathbb{P}} [S^\perp]$$

- ▶ The MV hedge of a claim vs. the MV hedge of its conditional expectation:

$$\theta_S^{MV} = \theta_{\mathbb{E}^{\mathbb{P}}[S|\mathbf{Y}]}^{MV}$$

- ▶ **Exercise 7:** Give a proof for the properties of the MV hedger considered on the previous and the current slide.

## Hedgers

### Exercise 3": Decomposing insurance portfolio liabilities.

- ▶ Consider a portfolio of  $N$  insurance contracts, with payoff of contract  $i$  at time 1 given by

$$S \times X_i \quad i = 1, 2, \dots, N$$

- ▶ Assumptions:
  - ▶  $S$  and all  $X_i$  are elements of  $\mathcal{C}$ .
  - ▶ There exists a r.v.  $Z \in \mathcal{C}$  with support  $A$ , such that for any  $z \in A$ , one has that  $(X_1 \mid Z = z), \dots, (X_N \mid Z = z)$  are  $\mathbb{P}$ -i.i.d. claims.
- ▶ Insurance portfolio liability per policy:

$$S \times \frac{S_N}{N}$$

with  $S_N = \sum_{i=1}^N X_i$

# Hedgers

## Exercise 3" (cont'd):

- ▶ The insurance portfolio liability per policy can be decomposed into:

$$S \times \frac{S_N}{N} = Y^h + Y_N^d + Y^r$$

- ▶ In this decomposition formula,

- ▶  $Y^h$  is given by

$$Y^h = \theta_{S \times \frac{S_N}{N}}^{MV} \cdot \mathbf{Y}$$

- ▶  $Y_N^d$  is given by

$$Y_N^d = S \times \left( \frac{S_N}{N} - \mathbb{E}^P [X_1 | Z] \right)$$

- ▶  $Y^r$  is given by

$$Y^r = S \times \mathbb{E}^P [X_1 | Z] - \theta_{S \times \frac{S_N}{N}}^{MV} \cdot \mathbf{Y}$$

# Hedgers

## Exercise 3" (cont'd):

- ▶ According to the Conditional LLN, we have that

$$\frac{S_N}{N} \xrightarrow{P} \mathbb{E}^{\mathbb{P}} [X_1 | Z]$$

- ▶ Q1: Show that

$$Y_N^d \xrightarrow{P} 0$$

- ▶ Hint: If  $Y_N \xrightarrow{P} Y$  and  $Z_N \xrightarrow{P} Z$ , then  $f(Y_N, Z_N) \xrightarrow{P} f(Y, Z)$  for any continuous function  $f$ .
- ▶ This convergence result can also be stated as

$$S \times \frac{S_N}{N} \xrightarrow{P} S \times \mathbb{E}^{\mathbb{P}} [X_1 | Z]$$

- ▶ Q2: Give an interpretation of  $Y^h$ ,  $Y_N^d$  and  $Y^r$ .

## Hedgers

### Exercise 3" (cont'd):

- ▶ **Q3:** Show that in case  $S \equiv f(\mathbf{Y})$  and  $S_N/N \in \mathcal{C}^\perp$ , the **insurance portfolio liability per policy** can be expressed as

$$f(\mathbf{Y}) \times \frac{S_N}{N} = Y^h + Y_N^d + Y_{act}^r + Y_{fin}^r$$

with

$$Y^h = \theta_{f(\mathbf{Y})}^{MV} \cdot \mathbf{Y} \times \mathbb{E}^{\mathbb{P}} [X_1]$$

$$Y_N^d = f(\mathbf{Y}) \times \left( \frac{S_N}{N} - \mathbb{E}^{\mathbb{P}} [X_1 | Z] \right)$$

$$Y_{act}^r = f(\mathbf{Y}) \times \left( \mathbb{E}^{\mathbb{P}} [X_1 | Z] - \mathbb{E}^{\mathbb{P}} [X_1] \right)$$

$$Y_{fin}^r = \left( f(\mathbf{Y}) - \theta_{f(\mathbf{Y})}^{MV} \cdot \mathbf{Y} \right) \times \mathbb{E}^{\mathbb{P}} [X_1]$$

- ▶ **Q4:** Give an interpretation of each of the 4 terms in this decomposition.

## 5. Linking valuations and hedgers

### Lemma:

- ▶ Consider a hedger  $\theta$  and a valuation  $\rho$ . Define the hedger  $\mu$  by

$$\mu_S = \theta_S + (\rho [S - \theta_S \cdot \mathbf{Y}], 0, \dots, 0) \quad \text{for any } S \in \mathcal{C}$$

- ▶ If  $\theta$  is a market-consistent hedger, then  $\mu$  is a market-consistent hedger.
- ▶ If  $\theta$  is a model-consistent hedger<sup>10</sup> and  $\rho$  is a model-consistent valuation with underlying actuarial valuation  $\pi$ , then  $\mu$  is a model-consistent hedger with underlying actuarial valuation  $\pi$ .

---

<sup>10</sup>This condition can be weakened to 'θ hedges any orthogonal claim by a zero coupon bond trading strategy'.

# Linking valuations and hedgers

## Lemma:

- ▶ Let  $\theta$  be a fair hedger<sup>11</sup>.
- ▶ Let  $\rho$  be a model-consistent valuation with underlying actuarial valuation  $\pi$ .
- ▶ Then the hedger  $\mu$  defined by

$$\mu_S = \theta_S + (\rho [S - \theta_S \cdot \mathbf{Y}], 0, \dots, 0) \quad \text{for any } S \in \mathcal{C}$$

is a fair hedger with underlying actuarial valuation  $\pi$ .

---

<sup>11</sup>This condition can be weakened to ' $\theta$  is a market-consistent hedger which hedges any orthogonal claim by a zero coupon bond trading strategy'.

## Linking valuations and hedgers

### **Theorem:**

- ▶ Consider the valuation  $\rho : \mathcal{C} \rightarrow \mathbb{R}$ .
- ▶  $\rho$  is a **market-consistent valuation** if and only if there exists a market-consistent hedger  $\mu^{mac}$  such that

$$\rho[S] = \mu_S^{mac} \cdot \mathbf{y} \quad \text{for any } S \in \mathcal{C}$$

- ▶  $\rho$  is a **model-consistent valuation** if and only if there exists a model-consistent hedger  $\mu^{moc}$  such that

$$\rho[S] = \mu_S^{moc} \cdot \mathbf{y} \quad \text{for any } S \in \mathcal{C}$$

- ▶  $\rho$  is a **fair valuation** if and only if there exists a fair hedger  $\mu^f$  such that

$$\rho[S] = \mu_S^f \cdot \mathbf{y} \quad \text{for any } S \in \mathcal{C}$$

## Linking valuations and hedgers

**Remark:** Why we can't get rid of actuaries

- ▶ The valuation  $\rho$  defined by

$$\rho[S] = e^{-r} \mathbb{E}^Q[S] \quad \text{for any } S \in \mathcal{C}$$

is not a fair valuation (see Exercise 4).

- ▶ A fair valuation  $\rho$  can always be expressed as

$$\rho[S] = e^{-r} \mathbb{E}^Q [\mu_S^f \cdot \mathbf{Y}] \quad \text{for any } S \in \mathcal{C}$$

for some **fair hedger**  $\mu_S^f$ , which implies that an actuarial valuation is involved.

## 6. Hedge-based valuations

► Definition:

$\rho : \mathcal{C} \rightarrow \mathbb{R}$  is a **hedge-based valuation** if

$$\boxed{\rho[S] = \theta_S \cdot \mathbf{y} + \pi[S - \theta_S \cdot \mathbf{Y}]} \quad \text{for any } S \in \mathcal{C}$$

where  $\theta$  is a fair hedger and  $\pi$  is a model-consistent valuation.

► Remark: An important subclass of the class of hedge-based (HB) valuations arises if we require  $\pi$  to be an actuarial valuation.

► Exercise 8:

- Consider a hedge-based valuation  $\rho$ .
- Q1: Show that  $\rho$  is normalized and translation invariant, and hence, a valuation.
- Q2: Show that

$$\boxed{\rho[S^h] = e^{-r} \mathbb{E}^Q[S^h]} \quad \text{and} \quad \boxed{\rho[S^\perp] = \pi[S^\perp]}$$

## Hedge-based valuations

► **Theorem:**

- A **HB valuation**  $\rho$  is **positive homogeneous**:

$$\rho[a S] = a \rho[S] \quad \text{for any } a > 0 \text{ and } S \in \mathcal{C}$$

*if* its underlying  $\theta$  and  $\pi$  are positive homogeneous.

- A **HB valuation**  $\rho$  is **subadditive**:

$$\rho[S_1 + S_2] \leq \rho[S_1] + \rho[S_2] \quad \text{for any } S_1, S_2 \in \mathcal{C}$$

*if* its underlying  $\theta$  is additive and  $\pi$  is subadditive.

► **Theorem:**

$$\rho \text{ is a } \mathbf{HB \text{ valuation}} \Leftrightarrow \rho \text{ is a } \mathbf{fair \text{ valuation}}$$

# Hedge-based valuations

## Convex hedge-based valuations

► **Definition:**

- ▶ Consider the strictly convex function  $u \geq 0$  with  $u(0) = 0$ .
- ▶ The valuation  $\rho : \mathcal{C} \rightarrow \mathbb{R}$  defined by

$$\rho[S] = \theta_S^u \cdot \mathbf{y} + \pi[S - \theta_S^u \cdot \mathbf{Y}]$$

with convex hedger  $\theta^u$  and model-consistent valuation  $\pi$  is called a **convex hedge-based valuation** (CHB valuation).

► **Corollary:**

Any CHB valuation is a fair valuation

# Hedge-based valuations

## Mean-variance hedge-based valuations

► **Definition:**

- ▶ Consider the MV hedger  $\theta^{MV}$  and a model-consistent valuation  $\pi$ .
- ▶ The valuation  $\rho : \mathcal{C} \rightarrow \mathbb{R}$  defined by

$$\rho[S] = \theta_S^{MV} \cdot \mathbf{y} + \pi[S - \theta_S^{MV} \cdot \mathbf{Y}]$$

is a mean-variance hedge-based valuation (MVHB)<sup>12</sup>.

► **Corollary: Properties of the MVHB valuation**  $\rho$  with model-consistent valuation  $\pi$ .

- ▶  $\rho$  is a fair valuation.
- ▶ If  $\pi$  is positive homogeneous, then  $\rho$  is positive homogeneous.
- ▶ If  $\pi$  is subadditive, then  $\rho$  is subadditive.

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<sup>12</sup>MV hedging for valuating insurance liabilities is also considered in Tsanakas, Wütrich and Cerny (2013).

# Hedge-based valuations

## Mean-variance hedge-based valuations

- ▶ For the subclass of MVHB valuations where  $\pi$  is an actuarial valuation, we find :

$$\rho[S] = \theta_S^{MV} \cdot \mathbf{y} + e^{-r} \text{RM} \left[ S - \theta_S^{MV} \cdot \mathbf{Y} \right]$$

- ▶ MVHB valuation with CoC principle  $\pi$ :

$$\rho[S] = \theta_S^{MV} \cdot \mathbf{y} + e^{-r} i \text{VaR}_p^{\mathbb{P}} \left[ S - \theta_S^{MV} \cdot \mathbf{Y} \right]$$

- ▶ MVHB valuation with SD principle  $\pi$ :

$$\rho[S] = \theta_S^{MV} \cdot \mathbf{y} + \alpha e^{-r} \sigma^{\mathbb{P}} \left[ S - \theta_S^{MV} \cdot \mathbf{Y} \right]$$

- ▶ Exercise 9:

- ▶ Consider the following fair valuation:

$$\rho[S] = e^{-r} \mathbb{E}^Q \left[ \mathbb{E}^{\mathbb{P}} [S | \mathbf{Y}] \right] \quad \text{for any } S \in \mathcal{C}$$

- ▶ Q: Express  $\rho$  as a MVHB valuation.

# Hedge-based valuations

Brennan-Schwartz formula for MVHB valuations

- ▶ Consider the **MVHB valuation**  $\rho$  defined by

$$\rho[X] = \theta_X^{MV} \cdot \mathbf{y} + \pi[X - \theta_X^{MV} \cdot \mathbf{Y}] \quad \text{for any } X \in \mathcal{C}$$

- ▶ Consider the **product liability**  $S$ :

$$S = S^h \times S^\perp \quad \text{with } S^h \in \mathcal{C}^h \text{ and } S^\perp \in \mathcal{C}^\perp$$

- ▶ **Brennan-Schwartz formula for MVHB valuations:**

$$\rho[S] = e^{-r} \mathbb{E}^Q[S^h] \times \mathbb{E}^P[S^\perp] + \pi[S^h \times (S^\perp - \mathbb{E}^P[S^\perp])]$$

## Hedge-based valuations

### Exercise 10: Brennan-Schwartz formula.

- ▶ Consider the **MVHB valuation**  $\rho$  defined by

$$\rho[X] = \theta_X^{MV} \cdot \mathbf{y} + \pi[X - \theta_X^{MV} \cdot \mathbf{Y}], \quad \text{for any } X \in \mathcal{C}$$

with  $\pi$  the **standard deviation principle**:

$$\pi[X] = e^{-r} \left( \mathbb{E}^{\mathbb{P}}[X] + \alpha \sigma^{\mathbb{P}}[X] \right), \quad \text{for all } X \in \mathcal{C}$$

- ▶ Consider the **product liability**  $S$ :

$$S = S^h \times S^{\perp} \quad \text{with } S^h \in \mathcal{C}^h \text{ and } S^{\perp} \in \mathcal{C}^{\perp}$$

- ▶ **Q1:** Show that

$$\rho[S] = e^{-r} \mathbb{E}^Q[S^h] \times \mathbb{E}^{\mathbb{P}}[S^{\perp}] + \alpha e^{-r} \sigma^{\mathbb{P}}[S^{\perp}] \sqrt{\mathbb{E}^{\mathbb{P}}[(S^h)^2]}$$

## Hedge-based valuations

### Exercise 10: (cont'd).

- ▶ Consider an insurance portfolio of  $N$  policies, where policy  $i$  pays  $S^h \times X_i^\perp$ .
  - ▶ Assume that  $S^h \in \mathcal{C}^h$  and the  $X_i^\perp$  are  $\mathbb{P}$ -i.i.d. elements of  $\mathcal{C}^\perp$ .
- ▶ The aggregate claims of the insurance portfolio is given by  $S^h \times S^\perp$ , with

$$S^\perp = \sum_{i=1}^N X_i^\perp$$

- ▶ Suppose that each policy is charged a premium  $\frac{\rho[S^h \times S^\perp]}{N}$ .
- ▶ Q2: Show that

$$\frac{\rho[S^h \times S^\perp]}{N} = e^{-r} \mathbb{E}^Q [S^h] \mathbb{E}^P [X_1^\perp] + \alpha e^{-r} \frac{\sigma^P [X_1^\perp]}{\sqrt{N}} \sqrt{\mathbb{E}^P [(S^h)^2]}$$

# Hedge-based valuations

## Mean-variance hedge-based valuations

### Exercise 10: (cont'd).

► Suppose:

- $S^h > 0$ .
- Each insurance contract is charged a premium  $\frac{\rho[S^h \times S^\perp]}{N}$ .
- These premiums are fully invested in units of  $S^h$ .

- Q3: Show that the probability that the time-1 value of the invested premiums exceeds the time-1 liability  $S^h \times S^\perp$  is given by

$$\mathbb{P} \left[ \frac{S^\perp - \mathbb{E}^{\mathbb{P}}[S^\perp]}{\sigma^{\mathbb{P}}[S^\perp]} \leq \alpha \frac{\sqrt{\mathbb{E}^{\mathbb{P}}[(S^h)^2]}}{\mathbb{E}^{\mathbb{Q}}[S^h]} \right]$$

# Hedge-based valuations

## Mean-variance hedge-based valuations

### Exercise 11: Unit-linked insurance.

- ▶ Consider a portfolio of  $N$  insureds, with

$$X_i^\perp = \begin{cases} 0 & : \text{insured } i \text{ dies before time 1} \\ 1 & : \text{insured } i \text{ is alive at time 1} \end{cases}$$

- ▶ The orthogonal claims  $X_i^\perp$  are i.i.d. with mean  $p$  (under  $\mathbb{P}$ ).
- ▶ Number of survivors at time 1:

$$S_N^\perp = \sum_{i=1}^N X_i^\perp$$

- ▶ Each insured  $i$  underwrites a unit-linked contract with time-1 payoff:

$$\max(Y^{(1)}, K) \times X_i^\perp \quad \text{with } K > 0$$

- ▶ Suppose that the traded assets are  $Y^{(0)}$ ,  $Y^{(1)}$  and  $Y^{(2)} = (K - Y^{(1)})_+$ .

# Hedge-based valuations

## Mean-variance hedge-based valuations

**Exercise 11:** (cont'd).

► **Unit-linked insurance portfolio liability:**

$$S^h \times S_N^\perp = \max(Y^{(1)}, K) \times \sum_{i=1}^N X_i^\perp$$

- **Q1:** Show that the MV hedge of  $S^h \times S_N^\perp$  is  $N \times p \times (0, 1, 1)$ .  
► Consider the **MVHB valuation**  $\rho$  defined by

$$\rho[S] = \theta_S^{MV} \cdot \mathbf{y} + \pi[S - \theta_S^{MV} \cdot \mathbf{Y}] \quad \text{for any } S \in \mathcal{C}$$

with  $\pi$  the standard deviation principle:

$$\pi[X] = e^{-r} \left( \mathbb{E}^{\mathbb{P}}[X] + \alpha \sigma^{\mathbb{P}}[X] \right), \quad \text{for any } X \in \mathcal{C}$$

- **Q2:** Show that the **MVHB value of the unit-linked liability** (per policy) is given by

$$\frac{\rho[S^h \times S_N^\perp]}{N} = \left( y^{(1)} + y^{(2)} \right) p + \alpha e^{-r} \sqrt{\frac{p(1-p)}{N}} \sqrt{\mathbb{E}^{\mathbb{P}}[(S^h)^2]}$$

# Hedge-based valuations

## Mean-variance hedge-based valuations

### Exercise 11: (cont'd).

► Suppose:

- Each unit-linked contract is charged a premium  $\frac{\rho[S^h \times S_N^\perp]}{N}$ .
- These premiums are fully invested in units of  $S^h$ .
- Assumption:  $S_N^\perp$  is (approx.) normal distributed (under  $\mathbb{P}$ ).
- Q3: Show that the probability that the time-1 value of the invested premiums exceeds the time-1 liability  $S^h \times S^\perp$  is given by

$$\boxed{\Phi \left[ \alpha e^{-r} \frac{\sqrt{\mathbb{E}^{\mathbb{P}}[(S^h)^2]}}{(y^{(1)} + y^{(2)})} \right]}$$

## Hedge-based valuations

### Exercise 12: Unit-linked insurance.

- ▶ Consider a portfolio of  $N$  insurance contracts, with payoff of contract  $i$  at time 1 given by  $S^h \times X_i$  for any  $i$ .
- ▶ Assumptions:
  - ▶  $S^h \in \mathcal{C}^h$ .
  - ▶ Any  $X_i \in \mathcal{C}$ .
  - ▶ There exists a r.v.  $Z \in \mathcal{C}^\perp$  with support  $A$ , such that for any outcome  $z \in A$ , one has that  $(X_1 \mid Z = z), \dots, (X_N \mid Z = z)$  are  $\mathbb{P}$ -i.i.d. orthogonal claims.

## Hedge-based valuations

Exercise 12: (cont'd).

- ▶ Unit-linked insurance portfolio liability:

$$S^h \times S_N^\perp$$

with  $S_N^\perp = \sum_{i=1}^N X_i \in \mathcal{C}^\perp$ .

- ▶ Consider the MVHB valuation of  $S^h \times S_N^\perp$ :

$$\rho [S^h \times S_N^\perp] = \theta_{S^h \times S_N^\perp}^{MV} \cdot \mathbf{y} + \pi [S^h \times S_N^\perp - \theta_{S^h \times S_N^\perp}^{MV} \cdot \mathbf{Y}]$$

with  $\pi$  the standard deviation principle:

$$\pi [X] = e^{-r} \left( \mathbb{E}^{\mathbb{P}} [X] + \alpha \sigma^{\mathbb{P}} [X] \right), \quad \text{for any } S \in \mathcal{C}$$

## Hedge-based valuations

### Exercise 12: (cont'd).

- **Q1:** Show that the MVHB value of the unit-linked liability per policy is given by

$$\frac{\rho[S^h \times S_N^\perp]}{N} = e^{-r} \mathbb{E}^Q [S^h] \mathbb{E}^P [X_1] + \alpha e^{-r} \sqrt{\mathbb{E}^P [(S^h)^2]} \left( \frac{A}{N} + B \right)$$

with

$$A = \mathbb{E}^P [\text{Var}^P [X_1 | Z]] \quad \text{and} \quad B = \text{Var}^P [\mathbb{E}^P [X_1 | Z]]$$

- **Q2:** Show that the MVHB value of the unit-linked liability per policy can also be expressed as follows:

$$\frac{\rho[S^h \times S_N^\perp]}{N} = e^{-r} \mathbb{E}^Q [Y^h] + \alpha e^{-r} \sqrt{\text{Var}^P [Y_N^d] + \text{Var}^P [Y^r]}$$

with  $Y^h$ ,  $Y_N^d$  and  $Y^r$  the hedgeable, diversifiable and residual claim as defined in Exercise 3'.

## Hedge-based valuations

### Exercise 12: (cont'd):

- ▶ In the remainder of this exercise, assume that

$$X_i = \begin{cases} 0 & : \text{insured } i \text{ dies before time 1} \\ 1 & : \text{insured } i \text{ is alive at time 1} \end{cases}$$

with  $\mathbb{P}[X_i = 1 \mid Z] = p(Z)$  and  $\mathbb{P}[X_i = 1] = p$ .

- ▶ Q3: Show that

$$A = \mathbb{E}^{\mathbb{P}} [p(Z) \times (1 - p(Z))] \quad \text{and} \quad B = \text{Var}^{\mathbb{P}} [p(Z)]$$

## Hedge-based valuations

### Exercise 13-1:

Consider the financial-actuarial world  $(\Omega, 2^\Omega, \mathbb{P})$  with

► Universe:

$$\Omega = \{(0, 0), (0, 1), (1, 0), (1, 1)\}$$

- First component = price  $Y^{(1)}$  of stock 1 at time 1.
- Second component = value of survival index  $\mathcal{I}$  at time 1.

► Probabilities:

$$\begin{cases} p_{0,0} = 1/6 \\ p_{1,0} = 2/6 \\ p_{0,1} = 1/6 \\ p_{1,1} = 2/6 \end{cases}$$

## Hedge-based valuations

### Exercise 13-1 (cont'd):

The financial-actuarial world  $(\Omega, \mathcal{F}^{\Omega}, \mathbb{P})$  is home to

- ▶ A traded zero-coupon bond:

- ▶ Current price:  $y^{(0)} = 1$
- ▶ Price at time 1:  $Y^{(0)} = 1$

- ▶ A traded stock:

- ▶ Current price:  $y^{(1)} = 1/2$
- ▶ Price at time 1:  $Y^{(1)}$  is either 0 or 1

- ▶ A non-traded survival index:

$$\mathcal{I} = \begin{cases} 0 & \text{if few people survive} \\ 1 & \text{if many people survive} \end{cases}$$

- ▶ A non-traded combined claim:

$$S = (1 - Y^{(1)}) \times (1 - \mathcal{I})$$

## Hedge-based valuations

### Exercise 13-1 (cont'd):

- ▶ **Q1:** Show that the survival index  $\mathcal{I}$  is an orthogonal claim.
- ▶ **Q2:** Show that the MV hedge of  $\mathcal{I}$  is given by

$$\theta_{\mathcal{I}}^{MV} = \left(\frac{1}{2}, 0\right)$$

- ▶ **Q3:** Determine the MVHB value  $\rho[\mathcal{I}]$  of  $\mathcal{I}$  :

$$\rho[\mathcal{I}] = \theta_{\mathcal{I}}^{MV} \cdot \mathbf{y} + \pi[\mathcal{I} - \theta_{\mathcal{I}}^{MV} \cdot \mathbf{Y}]$$

- ▶ **Q4:** Determine the numerical value of  $\rho[\mathcal{I}]$  in case  $\pi$  is a cost-of-capital principle:

$$\rho[\mathcal{I}] = \theta_{\mathcal{I}}^{MV} \cdot \mathbf{y} + 0.06 \text{ VaR}_{0.995}^{\mathbb{P}} \left[ \mathcal{I} - \theta_{\mathcal{I}}^{MV} \cdot \mathbf{Y} \right]$$

## Hedge-based valuations

### Exercise 13-1 (cont'd):

- ▶ **Q5**: Show that the MV hedge of  $S$  is given by

$$\theta_S^{MV} = \left( \frac{1}{2}, -\frac{1}{2} \right)$$

- ▶ **Q6**: Determine the MVHB value  $\rho [S]$  of  $S$  :

$$\rho [S] = \theta_S^{MV} \cdot \mathbf{y} + \pi [S - \theta_S^{MV} \cdot \mathbf{Y}]$$

- ▶ **Q7**: Determine the numerical value of  $\rho [S]$  in case  $\pi$  is a cost-of-capital principle:

$$\rho [S] = \theta_S^{MV} \cdot \mathbf{y} + 0.06 \text{ VaR}_{0.995}^{\mathbb{P}} \left[ S - \theta_S^{MV} \cdot \mathbf{Y} \right]$$

## Hedge-based valuations

### Exercise 13-2:

Consider the financial-actuarial world  $(\Omega, 2^\Omega, \mathbb{P})$  with

► Universe:

$$\Omega = \{(0, 0), (0, 1), (1, 0), (1, 1)\}$$

- First component = price  $Y^{(1)}$  of stock 1 at time 1.
- Second component = value of survival index  $\mathcal{I}$  at time 1.

► Probabilities:

$$\begin{cases} p_{0,0} = 1/6 \\ p_{1,0} = 2/6 \\ p_{0,1} = 1/6 \\ p_{1,1} = 2/6 \end{cases}$$

## Hedge-based valuations

### Exercise 13-2 (cont'd):

The financial-actuarial world  $(\Omega, \mathcal{F}^{\Omega}, \mathbb{P})$  is home to

- ▶ A traded zero-coupon bond:

- ▶ Current price:  $y^{(0)}(0) = 1$ .
- ▶ Price at time 1:  $Y^{(0)} = 1$ .

- ▶ A traded stock:

- ▶ Current price:  $y^{(1)}(0) = 1/2$ .
- ▶ Price at time 1:  $Y^{(1)}$ , which is either 0 or 1.

- ▶ A traded survival index:

- ▶ Current price:  $y^{(2)} = 2/3$ .
- ▶ Payoff at time 1:  $Y^{(2)} = \mathcal{I}$ .

- ▶ A non-traded combined claim:

$$S = (1 - Y^{(1)}) \times (1 - \mathcal{I})$$

## Hedge-based valuations

### Exercise 13-2 (cont'd):

- ▶ Q1: Show that the MV hedge of  $S$  is given by

$$\theta_S^{MV} = \left( \frac{2}{3}, -\frac{1}{2}, -\frac{1}{3} \right)$$

- ▶ Q2: Determine the MVHB value  $\rho [S]$  of  $S$ :

$$\rho [S] = \theta_S^{MV} \cdot \mathbf{y} + \pi [S - \theta_S^{MV} \cdot \mathbf{Y}]$$

- ▶ Q3: Determine the numerical value of  $\rho [S]$  in case  $\pi$  is a cost-of-capital principle:

$$\rho [S] = \theta_S^{MV} \cdot \mathbf{y} + 0.06 \text{ VaR}_{0.995}^{\mathbb{P}} [S - \theta_S^{MV} \cdot \mathbf{Y}]$$

## Hedge-based valuations

### Exercise 13-2':

- ▶ Consider the setting of Example 13-2, except that the current price of the traded survival index is given by  $y^{(2)} \in (0, 1)$ .
- ▶ Consider the non-traded claim  $S = (1 - Y^{(1)}) \times (1 - \mathcal{I})$ .
- ▶ The MVHB value of  $S$  is determined by

$$\rho [S] = \theta_S^{MV} \cdot \mathbf{y} + 0.06 \text{ VaR}_{0.995}^{\mathbb{P}} \left[ S - \theta_S^{MV} \cdot \mathbf{Y} \right]$$

- ▶ Q: Show that

$$\rho [S] = \frac{131 - 100}{300} y^{(2)}$$

## Hedge-based valuations

### Exercise 13-3:

Consider the financial-actuarial world  $(\Omega, 2^\Omega, \mathbb{P})$  with

► Universe:

$$\Omega = \{(0, 0), (0, 1), (1, 0), (1, 1)\}$$

- First component = price  $Y^{(1)}$  of stock 1 at time 1.
- Second component = value of survival index  $\mathcal{I}$  at time 1.

► Probabilities:

$$\begin{cases} p_{0,0} = 1/6 \\ p_{1,0} = 2/6 \\ p_{0,1} = 1/6 \\ p_{1,1} = 2/6 \end{cases}$$

## Hedge-based valuations

### Exercise 13-3 (cont'd):

The financial-actuarial world  $(\Omega, 2^\Omega, \mathbb{P})$  is home to

- ▶ A traded zero-coupon bond: see Exercise 11-2.
- ▶ A traded stock: see Exercise 11-2.
- ▶ A traded survival index: see Exercise 11-2.
- ▶ A traded call option:
  - ▶ Current price:  $y^{(3)} = 1/6$ .
  - ▶ Payoff at time 1:

$$Y^{(3)} = \mathcal{I} \times (Y^{(1)} - 0.5)_+$$

- ▶ A non-traded combined claim:

$$S = (1 - Y^{(1)}) \times (1 - \mathcal{I})$$

## Hedge-based valuations

### Exercise 13-3 (cont'd):

- ▶ Q1: Show that the MV hedge of  $S$  is given by

$$\theta_S^{MV} = (1, -1, -1, 2)$$

- ▶ Q2: Determine the MVHB value  $\rho[S]$  of  $S$  :

$$\rho[S] = \theta_S^{MV} \cdot \mathbf{y} + \pi[S - \theta_S^{MV} \cdot \mathbf{Y}]$$

## Hedge-based valuations

### Exercise 14:

- ▶ Consider a national population of  $N^{\text{nat}}$  members:

$$I_i = \begin{cases} 0 & : \text{member } i \text{ dies before time 1} \\ 1 & : \text{otherwise} \end{cases}$$

- ▶ National survival index:

$$I = I_1 + I_2 + \dots + I_{N^{\text{nat}}}$$

- ▶ Consider an insured population of  $N^{\text{ins}}$  members:

$$J_i = \begin{cases} 0 & : \text{insured } i \text{ dies before time 1} \\ 1 & : \text{otherwise} \end{cases}$$

- ▶ Insurance benefit payments at time 1:

$$S = J_1 + J_2 + \dots + J_{N^{\text{ins}}}$$

- ▶ Remark: The insured population is not necessary a subset of the national population.

## Hedge-based valuations

### Exercise 14 (cont'd):

- ▶ There is a **financial market** consisting of 3 traded assets:
  - ▶ Zero-coupon bond:
    - ▶ Current price:  $y^{(0)} = 1$
    - ▶ Price at time 1:  $Y^{(0)} = e^r$
  - ▶ Stock:
    - ▶ Current price:  $y^{(1)}$
    - ▶ Price at time 1:  $Y^{(1)} \in \mathcal{A}$ .
  - ▶ National survival index:
    - ▶ Current price:  $y^{(2)}$
    - ▶ Price at time 1:  $Y^{(2)} = I$ .
- ▶ Financial-actuarial world  $(\Omega, 2^\Omega, \mathbb{P})$ :

$$\Omega = \{(x_1, x_2, x_3) \mid x_1 \in \mathcal{A}; x_2 = 0, \dots, N^{\text{nat}}; x_3 = 0, \dots, N^{\text{ins}}\}$$

- ▶  $\Omega$  is support of  $(Y^{(1)}, I, S)$ .

## Hedge-based valuations

### Exercise 14 (cont'd):

- ▶ Assumption:  $Y^{(1)}$  and  $(I, S)$  are  $\mathbb{P}$  - independent.
- ▶ Q1: Show that the MV hedge  $\theta_S^{MV} = (\theta_S^{(0)}, \theta_S^{(1)}, \theta_S^{(2)})$  of  $S$  is given by

$$\boxed{\begin{cases} \theta_S^{(0)} = e^{-r} \left( \mathbb{E}^{\mathbb{P}}[S] - \mathbb{E}^{\mathbb{P}}[I] \frac{\text{cov}^{\mathbb{P}}[I, S]}{\text{var}^{\mathbb{P}}[I]} \right) \\ \theta_S^{(1)} = 0 \\ \theta_S^{(2)} = \frac{\text{cov}^{\mathbb{P}}[I, S]}{\text{var}^{\mathbb{P}}[I]} \end{cases}}$$

# Hedge-based valuations

## Exercise 14 (cont'd):

► Additional assumptions:

- $N^{\text{ins}} \leq N^{\text{nat}}$  and  $J_i = I_i$  for  $i = 1, 2, \dots, N^{\text{ins}}$ .
- All  $I_i$  are i.i.d. under  $\mathbb{P}$  with  $\mathbb{P}[I_i = 1] = p > 0$ .
- Q2: Show that the MV hedge  $\theta_S^{MV} = (\theta_S^{(0)}, \theta_S^{(1)}, \theta_S^{(2)})$  of  $S$  is now given by

$$\begin{cases} \theta^{(0)} = 0 \\ \theta^{(1)} = 0 \\ \theta^{(2)} = \frac{N^{\text{ins}}}{N^{\text{nat}}} \end{cases}$$

## Hedge-based valuations

### Exercise 14 (cont'd):

- ▶ Consider the MVHB valuation

$$\boxed{\rho[S] = \theta_S^{MV} \cdot \mathbf{y} + \pi[S - \theta_S^{MV} \cdot \mathbf{Y}]}$$

with  $\pi$  the standard deviation principle:

$$\boxed{\pi[X] = e^{-r} (\mathbb{E}^{\mathbb{P}}[X] + \alpha \sigma^{\mathbb{P}}[X])} \quad \text{for any } X \in \mathcal{C}$$

- ▶ Q3: Show that  $\frac{\rho[S]}{N^{\text{ins}}}$  is given by

$$\boxed{\frac{\rho[S]}{N^{\text{ins}}} = \frac{y^{(2)}}{N^{\text{nat}}} + e^{-r} \alpha \sqrt{\left(\frac{1}{N^{\text{ins}}} - \frac{1}{N^{\text{nat}}}\right) p(1-p)}}$$

## 7. Two-step valuations

### ► Definition:

- Consider the vector of asset prices  $\mathbf{Y}$  in  $(\Omega, \mathcal{G}, \mathbb{P})$ .
- A **derivative** of  $\mathbf{Y}$  is a r.v. of the form  $f(\mathbf{Y})$ , for some Borel measurable function  $f$ .

### ► Equivalent definition:

- Let  $\mathcal{F}^{\mathbf{Y}} \subseteq \mathcal{G}$  be the sigma-algebra generated by the asset prices  $\mathbf{Y}$ .
- A **derivative** of  $\mathbf{Y}$  is a r.v. on  $(\Omega, \mathcal{F}^{\mathbf{Y}})$ .
- We denote the linear space of all derivatives of  $\mathbf{Y}$  by  $\mathcal{C}^{\mathbf{Y}}$ .

### ► Examples of derivatives:

- Conditional expectation:  $f(\mathbf{Y}) = \mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}]$
- Conditional variance:  $f(\mathbf{Y}) = \text{Var}^{\mathbb{P}}[S | \mathbf{Y}]$
- Time-1 value of trading strategy  $\mu$ :  $f(\mathbf{Y}) = \mu \cdot \mathbf{Y}$

## Two-step valuations

- ▶ **Definition:** A **conditional valuation** is a mapping

$\pi_Y : \mathcal{C} \rightarrow \mathcal{C}^Y$  attaching a derivative of  $Y$  to any claim  $S$ :

$$S \rightarrow \pi_Y [S]$$

such that

- ▶  $\pi_Y$  is **normalized**:

$$\pi_Y [0] = 0$$

- ▶  $\pi_Y$  is **translation invariant**:

$$\pi_Y [S + a] = \pi_Y [S] + e^{-r} a \quad \text{for any } S \in \mathcal{C} \text{ and } a \in \mathbb{R}$$

- ▶ **Examples of conditional valuations:**

- ▶  $\pi_Y [S] = e^{-r} \mathbb{E}^P [S | Y]$

- ▶  $\pi_Y [S] = e^{-r} \theta_S \cdot Y$ , where  $\theta$  is a hedger

# Two-step valuations

## ► Definitions:

- Consider the **conditional valuation**  $\pi_Y : \mathcal{C} \rightarrow \mathcal{C}^Y$ .

- $\pi_Y$  is **market-consistent** if

$$\boxed{\pi_Y [S + S^h] = \pi_Y [S] + e^{-r} \nu \cdot Y} \quad \text{for any } S \in \mathcal{C} \text{ and } S^h = \nu \cdot Y$$

- $\pi_Y$  is **model-consistent** if there exists an actuarial valuation  $\pi$  such that

$$\boxed{\pi_Y [S^\perp] = \pi [S^\perp]} \quad \text{for any } S^\perp \in \mathcal{C}^\perp$$

- $\pi_Y$  is **fair** if it is market-consistent and model-consistent.

## ► Example of a fair conditional valuation:

$$\boxed{\pi_Y [S] = e^{-r} \theta_S^f \cdot Y} \quad \text{where } \theta^f \text{ is a fair hedger}$$

## Two-step valuations

- ▶ For any market-consistent conditional valuation  $\pi_Y$ , one has that

$$\boxed{\pi_Y [S^h] = e^{-r} S^h \text{ for any } S^h}$$

- ▶ But there exist market-consistent conditional valuations  $\pi_Y$  and derivatives  $f(Y)$  for which

$$\boxed{\pi_Y [f(Y)] \neq e^{-r} f(Y)}$$

- ▶ Example:

- ▶ Consider the market-consistent conditional valuation  $\pi_Y [S] = e^{-r} \theta_S^{MV} \cdot Y$ .
- ▶ In case  $f(Y) \notin \mathcal{C}^h$ , one has that

$$\pi_Y [f(Y)] \neq e^{-r} f(Y)$$

## Two-step valuations

### Exercise 15:

- **Q1:** Show that the following mappings  $S \rightarrow \pi_{\mathbf{Y}}[S]$ , for any  $S \in \mathcal{C}$ , are fair conditional valuations:

- **Conditional standard deviation principle:** ( $\alpha \geq 0$ )

$$\pi_{\mathbf{Y}}[S] = e^{-r} (\mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}] + \alpha \sigma^{\mathbb{P}}[S | \mathbf{Y}])$$

- **Conditional cost-of-capital principle:** ( $i, p \in [0, 1)$ )

$$\pi_{\mathbf{Y}}[S] = e^{-r} \left( \mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}] + i \left( \text{VaR}_p^{\mathbb{P}}[S | \mathbf{Y}] - \mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}] \right) \right)$$

- **Q2:** For both conditional valuations, show that

$$\pi_{\mathbf{Y}}[f(\mathbf{Y}) \times S^{\perp}] = f(\mathbf{Y}) \times \pi[S^{\perp}]$$

holds for any non-negative  $f(\mathbf{Y}) \in \mathcal{C}^{\mathbf{Y}}$  and any  $S^{\perp} \in \mathcal{C}^{\perp}$ .

## Two-step valuations

- ▶ **Definition**<sup>13</sup>: A mapping  $\rho : \mathcal{C} \rightarrow \mathbb{R}$  is a **two-step valuation** (TS valuation) if there exists a fair conditional valuation  $\pi_{\mathbf{Y}}$  and an EMM  $\mathbb{Q}$  such that

$$\rho[S] = \mathbb{E}^{\mathbb{Q}}[\pi_{\mathbf{Y}}[S]] \quad \text{for any } S \in \mathcal{C}$$

- ▶ **Examples:**

- ▶ **TS standard deviation valuation:** (TSSD)

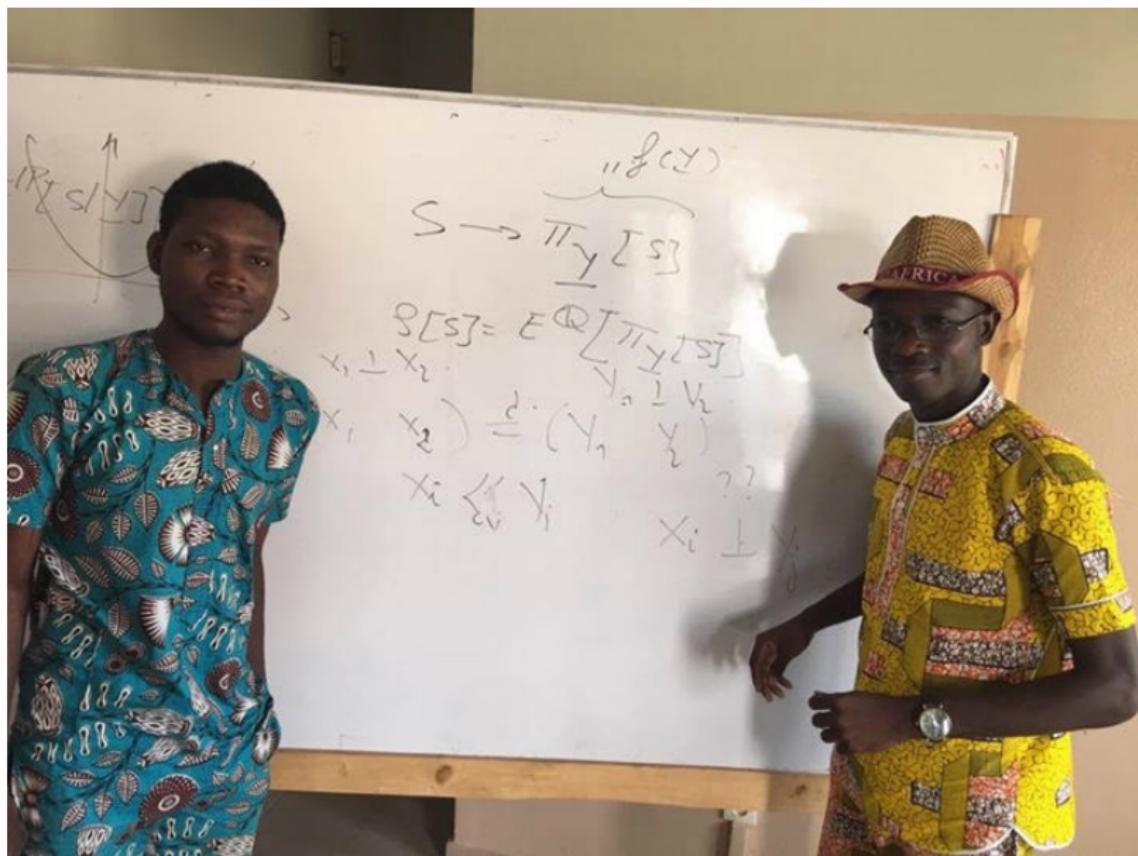
$$\rho[S] = e^{-r} \mathbb{E}^{\mathbb{Q}}[\mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}] + \alpha \sigma^{\mathbb{P}}[S | \mathbf{Y}]]$$

- ▶ **Two-step CoC valuation:** (TSCoC)

$$\rho[S] = e^{-r} \mathbb{E}^{\mathbb{Q}} \left[ \mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}] + i \left( \text{VaR}_p^{\mathbb{P}}[S | \mathbf{Y}] - \mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}] \right) \right]$$

---

<sup>13</sup>Pelsser & Stadje (2014) define slightly different two-step valuations in a complete financial market setting.



Université d'Abomey-Calavi, Benin, May 2017.

## Two-step valuations

► **Theorem:**

$\rho$  is a **TS valuation**  $\Leftrightarrow \rho$  is a **fair valuation**

► **Exercise 16:**

- Consider the MVHB valuation  $\rho$ :

$$\rho[S] = \theta_S^{MV} \cdot \mathbf{y} + \pi[S - \theta_S^{MV} \cdot \mathbf{Y}] \quad \text{for any } S \in \mathcal{C}$$

- **Q:** Show that  $\rho$  can be expressed as a TS valuation:

$$\rho[S] = \mathbb{E}^Q[\pi_{\mathbf{Y}}[S]] \quad \text{for any } S \in \mathcal{C}$$

with

$$\pi_{\mathbf{Y}}[S] = \left( \theta_S^{MV} + (\pi[S - \theta_S \cdot \mathbf{Y}], 0, \dots, 0) \right) \cdot \mathbf{Y}$$

# Two-step valuations

Two-step valuations in a market where any derivative is hedgeable

- ▶ Assumption (only made on this slide!):
  - ▶ Any derivative  $f(\mathbf{Y})$  is hedgeable.
  - ▶ Equivalently, the financial market of  $(n + 1)$  traded assets is complete in  $(\Omega, \mathcal{F}^{\mathbf{Y}}, \mathbb{P})$ .
- ▶ Definition: The two-step hedger of the fair conditional valuation  $\pi_{\mathbf{Y}}$  is the mapping  $\theta^{TS} : \mathcal{C} \rightarrow \Theta$  such that

$$\boxed{\theta_S^{TS} \cdot \mathbf{Y} = e^r \pi_{\mathbf{Y}}[S]} \quad \text{for any } S \in \mathcal{C}$$

- ▶ Properties:
  - ▶  $\theta^{TS}$  is uniquely determined.
  - ▶  $\theta^{TS}$  is a fair hedger.
- ▶ Two-step values:

$$\boxed{\rho[S] = \mathbb{E}^{\mathbb{Q}}[\pi_{\mathbf{Y}}[S]] = \theta_S^{TS} \cdot \mathbf{y}} \quad \text{for any } S \in \mathcal{C}$$

## Two-step valuations

The Brennan - Schwartz formula for TS valuations

- ▶ Consider the **TS valuation**  $\rho$  defined by

$$\rho[S] = \mathbb{E}^Q[\pi_Y[S]] \quad \text{for any } S \in \mathcal{C}$$

with fair conditional valuation  $\pi_Y$  and underlying actuarial valuation  $\pi$ .

- ▶ **Brennan - Schwartz formula for TS valuations:**

- ▶ Let  $f(Y) \in \mathcal{C}^Y$  and  $S^\perp \in \mathcal{C}^\perp$ , such that

$$\pi_Y[f(Y) \times S^\perp] = f(Y) \times \pi[S^\perp]$$

- ▶ Then one has

$$\rho[f(Y) \times S^\perp] = \mathbb{E}^Q[f(Y)] \times \pi[S^\perp]$$

- ▶ This generalized B-S formula holds in particular for the TSSD valuation and the TSCoC valuation, provided  $f(Y) \geq 0$ .

## Two-step valuations

### Exercise 17:

- ▶ Consider the **TS valuation** given by

$$\rho[S] = \mathbb{E}^Q [\pi_Y [S]] \quad \text{for any } S \in \mathcal{C}$$

- ▶ Consider a unit-linked insurance portfolio liability  $S^h \times S^\perp$ :

- ▶ Suppose that

$$S^h > 0 \quad \text{and} \quad \pi_Y [S^h \times S^\perp] = S^h \times \pi [S^\perp]$$

- ▶ The insurer charges a premium  $\rho [S^h \times S^\perp]$ .
  - ▶ The premium is fully invested in  $S^h$ .
- ▶ **Q:** Show that the probability that at time 1, the insurer will be able to pay  $S^h \times S^\perp$  from the invested premium is given by

$$\mathbb{P} [S^\perp \leq e^r \pi [S^\perp]]$$

- ▶ This result holds in particular for the TSSD valuation and the TSCoC valuation.

$$\text{norm: } \mathbb{E}[S] = 0$$

$$\text{lin. inv: } \mathbb{E}[S+a] = \mathbb{E}[S] + e^{-\gamma} a$$

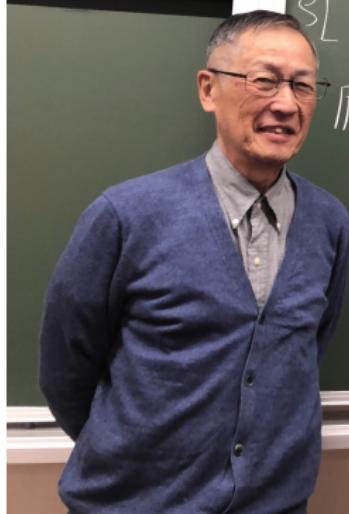
$$\begin{aligned} \text{MC: } \mathbb{E}[S + S^h] &= e^{-\gamma} E^Q \left\{ \left[ \mathbb{P}[S + S^h | Y] + \sigma \mathbb{P}[S + S^h | Y] \right] \right\} \\ &= e^{-\gamma} E^Q \left\{ S^h + E^P[S | Y] + \sigma \mathbb{P}[S | Y] \right\} \\ &= e^{-\gamma} E^Q[S] \end{aligned}$$

$$\mathbb{E}[S^h \times S^L]$$

$$S^L = \sum_{i=1}^n X_i^L$$

$$\begin{aligned} \mathbb{P} \left[ \frac{\mathbb{E}[S^h \times S^L]}{e^{-\gamma} E^Q[S^h]} \times S^h \geq S^L \right] &\geq \mathbb{P} \left[ \frac{S^L - E^P[S^L]}{\sigma^P[S^L]} \leq 0 \right] \end{aligned}$$

$$S \rightarrow e^{-\gamma} E^Q[S]$$



Prof. Dr. Ichiro Shigekawa, head actuarial science section,  
Kyoto University, November 2018.

## Two-step valuations

### Exercise 18: Brennan-Schwartz formula.

- ▶ Consider the TSSD valuation  $\rho : \mathcal{C} \rightarrow \mathbb{R}$ , defined by

$$\boxed{\rho[S] = e^{-r} \mathbb{E}^Q [\mathbb{E}^P [S | \mathbf{Y}] + \alpha \sigma^P [S | \mathbf{Y}]]} \quad \text{for any } S \in \mathcal{C}$$

- ▶ Consider the portfolio liability  $S^h \times S^\perp$  with  $0 < S^h \in \mathcal{C}^h$  and  $S^\perp \in \mathcal{C}^\perp$ .
- ▶ **Q1:** Show that

$$\boxed{\rho[S^h \times S^\perp] = e^{-r} \mathbb{E}^Q [S^h] \times (\mathbb{E}^P [S^\perp] + \alpha \sigma^P [S^\perp])}$$

- ▶ **Q2:** Suppose that  $S^\perp = X_1^\perp + \dots + X_N^\perp$  with  $X_1^\perp, \dots, X_N^\perp$  being  $\mathbb{P}$  - i.i.d. orthogonal claims. Show that

$$\boxed{\frac{1}{N} \rho[S^h \times S^\perp] = e^{-r} \mathbb{E}^Q [S^h] \times \left( \mathbb{E}^P [X_1^\perp] + \frac{\alpha}{\sqrt{N}} \sigma^P [X_1^\perp] \right)}$$

## Two-step valuations

### Exercise 18: (cont'd)

- ▶ Suppose:
  - ▶ Each unit-linked contract is charged a premium  $\frac{\rho[S^h \times S^\perp]}{N}$ .
  - ▶ These premiums are fully invested in units of  $S^h$ .
- ▶ Q3: Show that the probability that the time-1 value of the invested premiums exceeds the time-1 liability  $S^h \times S^\perp$  is given by

$$\boxed{\mathbb{P} \left[ \frac{S^\perp - \mathbb{E}^{\mathbb{P}}[S^\perp]}{\sigma^{\mathbb{P}}[S^\perp]} \leq \alpha \right]}$$

## Two-step valuations

### Exercise 19: Unit-linked insurance.

- ▶ Consider a portfolio of  $N$  insureds, with

$$X_i^\perp = \begin{cases} 0 & : \text{insured } i \text{ dies before time 1} \\ 1 & : \text{insured } i \text{ is alive at time 1} \end{cases}$$

- ▶ The orthogonal claims  $X_i^\perp$  are i.i.d. with mean  $p$  (under  $\mathbb{P}$ ).
- ▶ Number of survivors:

$$S^\perp = \sum_{i=1}^N X_i^\perp$$

- ▶ Each insured  $i$  has underwritten a unit-linked contract with payoff at time 1 given by

$$\max(Y^{(1)}, K) \times X_i^\perp \quad \text{with } K > 0$$

- ▶ Suppose that the traded assets are  $Y^{(0)}$ ,  $Y^{(1)}$  and  $Y^{(2)} = (K - Y^{(1)})_+$ .

## Two-step valuations

### Exercise 19 (cont'd):

- ▶ Unit-linked insurance portfolio liability:

$$S^h \times S^\perp = \max(Y^{(1)}, K) \times \sum_{i=1}^N X_i^\perp$$

- ▶ Consider the fair valuation  $\rho$  defined by

$$\rho[S] = e^{-r} \mathbb{E}^Q [\mathbb{E}^P [S | \mathbf{Y}] + \alpha \sigma^P [S | \mathbf{Y}]] \quad \text{for any } S \in \mathcal{C}$$

with  $\alpha \geq 0$ .

- ▶ Q1: Show that the fair value of the unit-linked liability is given by

$$\rho[S^h \times S^\perp] = (y^{(1)} + y^{(2)}) (Np + \sqrt{N}\alpha\sqrt{p(1-p)})$$

## Two-step valuations

### Exercise 19 (cont'd):

- ▶ Suppose:
  - ▶ Each unit-linked contract is charged a premium  $\frac{\rho[S^h \times S^\perp]}{N}$ .
  - ▶ These premiums are fully invested in  $S^h$ .
- ▶ Q2: What is the probability that the insurer will be able to pay his time-1 liability?
  - ▶ Assumption:  $S^\perp$  is (approx.) normal distributed (under  $\mathbb{P}$ ).
- ▶ Q3: Determine the probability that the insurer will be able to pay his time-1 liability in case of a pure unit-linked contract ( $K = 0$ ).

## Two-step valuations

### Exercise 20:

- ▶ Consider a portfolio of  $N$  insurance contracts, with payoff of contract  $i$  at time 1 given by

$$f(\mathbf{Y}) \times X_i \quad i = 1, 2, \dots, N$$

- ▶ Assumptions:
  - ▶  $0 \leq f(\mathbf{Y}) \in \mathcal{C}^{\mathbf{Y}}$  and any  $X_i \in \mathcal{C}$ .
  - ▶ There exists a r.v.  $Z \in \mathcal{C}^{\perp}$  with support  $A$ , such that for any  $z \in A$ , one has that  $(X_1 \mid Z = z), \dots, (X_N \mid Z = z)$  are  $\mathbb{P}$ -i.i.d. orthogonal claims.

### Unit-linked insurance portfolio liability:

$$f(\mathbf{Y}) \times S_N^{\perp}$$

with  $S_N^{\perp} = \sum_{i=1}^N X_i \in \mathcal{C}^{\perp}$ .

## Two-step valuations

### Exercise 20 (cont'd):

- ▶ Consider the following **TSSD valuation**:

$$\rho[S] = e^{-r} \mathbb{E}^Q \left[ \mathbb{E}^P [S | \mathbf{Y}] + \alpha \sigma^P [S | \mathbf{Y}] \right]$$

with  $\alpha \geq 0$ .

- ▶ **Q1:** Show that the **TSSD value of the unit-linked liability** per policy is given by

$$\frac{\rho[f(\mathbf{Y}) \times S_N^+]}{N} = e^{-r} \mathbb{E}^Q [f(\mathbf{Y})] \left( \mathbb{E}^P [X_1] + \alpha \sqrt{\frac{A}{N} + B} \right)$$

with

$$A = \mathbb{E}^P \left[ \text{Var}^P [X_1 | Z] \right]$$

and

$$B = \text{Var}^P \left[ \mathbb{E}^P [X_1 | Z] \right]$$

## Two-step valuations

### Exercise 20 (cont'd):

- ▶ In the remainder of this exercise, assume that  $f(\mathbf{Y}) \equiv S^h \in \mathcal{C}^h$ .
- ▶ Let  $Y^h$ ,  $Y_N^d$  and  $Y^r$  the hedgeable, diversifiable and residual part of  $\frac{S^h \times S_N^\perp}{N}$  as defined in Exercise 3'.
- ▶ **Q2:** Show that the TSSD value of the unit-linked liability per policy can then be expressed as follows:

$$\frac{\rho[S^h \times S_N^\perp]}{N} = e^{-r} \mathbb{E}^Q [Y^h] \times \left\{ 1 + \alpha \sqrt{\frac{\text{Var}^P[Y_N^d] + \text{Var}^P[Y^r]}{\mathbb{E}^P[(Y^h)^2]}} \right\}$$

## Two-step valuations

### Exercise 21-1:

Consider the financial-actuarial world  $(\Omega, 2^\Omega, \mathbb{P})$  with

► Universe:

$$\Omega = \{(0, 0), (0, 1), (1, 0), (1, 1)\}$$

- First component = price  $Y^{(1)}$  of stock 1 at time 1.
- Second component = value of survival index  $\mathcal{I}$  at time 1.

► Probabilities:

$$\begin{cases} p_{0,0} = 1/6 \\ p_{1,0} = 2/6 \\ p_{0,1} = 1/6 \\ p_{1,1} = 2/6 \end{cases}$$

## Two-step valuations

### Exercise 21-1 (cont'd):

The financial-actuarial world  $(\Omega, 2^\Omega, \mathbb{P})$  is home to

- ▶ A traded zero-coupon bond:

- ▶ Current price:  $y^{(0)} = 1$
- ▶ Price at time 1:  $Y^{(0)} = 1$

- ▶ A traded stock:

- ▶ Current price:  $y^{(1)} = 1/2$
- ▶ Price at time 1:  $Y^{(1)}$  is either 0 or 1

- ▶ A non-traded survival index:

$$\mathcal{I} = \begin{cases} 0 & \text{if few people survive} \\ 1 & \text{if many people survive} \end{cases}$$

- ▶ A non-traded claim:

$$S = (1 - \mathcal{I}) \times (1 - Y^{(1)})$$

## Two-step valuations

### Exercise 21-1 (cont'd):

- ▶ **Q1:** Show that any derivative of  $\mathbf{Y} = (Y^{(0)}, Y^{(1)})$  is hedgeable.
- ▶ Consider the fair conditional valuation  $\pi_{\mathbf{Y}}$  (with underlying actuarial valuation  $\pi$ ) and the non-traded claim  $S$ :

$$S = (1 - \mathcal{I}) \times (1 - Y^{(1)})$$

- ▶ **Q2:** Express both the **TS hedge**  $\theta_S^{TS}$  of  $\pi_{\mathbf{Y}}[S]$  and the **TS value**  $\rho[S] = \mathbb{E}^Q[\pi_{\mathbf{Y}}[S]]$  of  $S$  as functions of  $\pi[1 - \mathcal{I}]$ .
- ▶ **Q3:** Determine the **TS CoC value**  $\rho[S]$  of  $S$ , when  $i = 0.06$  and  $p = 0.995$ .

## Two-step valuations

### Exercise 21-2:

Consider the financial-actuarial world  $(\Omega, 2^\Omega, \mathbb{P})$  with

► Universe:

$$\Omega = \{(0, 0), (0, 1), (1, 0), (1, 1)\}$$

- First component = price  $Y^{(1)}$  of stock 1 at time 1.
- Second component = value of survival index  $\mathcal{I}$  at time 1.

► Probabilities:

$$\begin{cases} p_{0,0} = 1/6 \\ p_{1,0} = 2/6 \\ p_{0,1} = 1/6 \\ p_{1,1} = 2/6 \end{cases}$$

## Two-step valuations

### Exercise 21-2 (cont'd):

The financial-actuarial world  $(\Omega, 2^\Omega, \mathbb{P})$  is home to

- ▶ A traded zero-coupon bond:

- ▶ Current price:  $y^{(0)} = 1$ .
- ▶ Price at time 1:  $Y^{(0)} = 1$ .

- ▶ A traded stock:

- ▶ Current price:  $y^{(1)} = 1/2$ .
- ▶ Price at time 1:  $Y^{(1)}$ , which is either 0 or 1.

- ▶ A traded survival index:

- ▶ Current price:  $y^{(2)} = 2/3$ .
- ▶ Payoff at time 1:  $Y^{(2)} = \mathcal{I}$ .

- ▶ A non-traded claim:

$$S = (1 - \mathcal{I}) \times (1 - Y^{(1)})$$

## Two-step valuations

### Exercise 21-2 (cont'd):

- ▶ **Q1:** Show that  $\mathbb{Q} = (q_{00}, q_{10}, q_{01}, q_{11})$  is an EMM for the financial market in  $(\Omega, 2^\Omega, \mathbb{P})$  if and only if

$$q_{00} \in \left(0, \frac{1}{3}\right), \quad q_{10} = \frac{1}{3} - q_{00}, \quad q_{01} = \frac{1}{2} - q_{00}, \quad q_{11} = \frac{1}{6} + q_{00}$$

- ▶ **Q2:** Show that  $S = (1 - \mathcal{I}) \times \left(1 - Y^{(1)}\right)$  is a non-hedgeable derivative of  $\mathbf{Y} = \left(Y^{(0)}, Y^{(1)}, Y^{(2)}\right)$ .
- ▶ **Q3:** Show that the **TS CoC value**  $\rho[S]$  of  $S$  is given by

$$\rho[S] = q_{00}$$

- ▶ **Q4:** Determine the TS CoC value of  $S$  in case  $\mathcal{I}$  and  $Y^{(1)}$  are independent under  $\mathbb{Q}$ .

## Two-step valuations

### Exercise 21-3:

Consider the financial-actuarial world  $(\Omega, 2^\Omega, \mathbb{P})$  with

► Universe:

$$\Omega = \{(0, 0), (0, 1), (1, 0), (1, 1)\}$$

- First component = price  $Y^{(1)}$  of stock 1 at time 1.
- Second component = value of survival index  $\mathcal{I}$  at time 1.

► Probabilities:

$$\begin{cases} p_{0,0} = 1/6 \\ p_{1,0} = 2/6 \\ p_{0,1} = 1/6 \\ p_{1,1} = 2/6 \end{cases}$$

## Two-step valuations

### Exercise 21-3 (cont'd):

The financial-actuarial world  $(\Omega, 2^\Omega, \mathbb{P})$  is home to

- ▶ A *traded zero-coupon bond*: see Exercise 15-2.
- ▶ A *traded stock*: see Exercise 15-2.
- ▶ A *traded survival index*: see Exercise 15-2.
- ▶ A *traded call option*:
  - ▶ Current price:  $y^{(3)} = 1/6$ .
  - ▶ Payoff at time 1:

$$Y^{(3)} = \mathcal{I} \times (Y^{(1)} - 0.5)_+$$

- ▶ A *non-traded claim*:

$$S = (1 - \mathcal{I}) \times (1 - Y^{(1)})$$

## Two-step valuations

### Exercise 21-3 (cont'd):

- ▶ **Q1**: Show that the market is complete in  $(\Omega, 2^\Omega, \mathbb{P})$ .
- ▶ **Q2**: Determine the hedge of  $S = (1 - \mathcal{I}) \times (1 - Y^{(1)})$ .
- ▶ **Q3**: Show that any fair value of  $S$  is given by

$$\boxed{\rho[S] = \frac{1}{6}}$$

## Two-step valuations

### Exercise 22:

- ▶ Consider a national population of  $N^{\text{nat}}$  members:

$$I_i = \begin{cases} 0 & : \text{member } i \text{ dies before time 1} \\ 1 & : \text{otherwise} \end{cases}$$

- ▶ National survival index:

$$I = I_1 + I_2 + \dots + I_{N^{\text{nat}}}$$

- ▶ Consider an insured population of  $N^{\text{ins}}$  members:

$$J_i = \begin{cases} 0 & : \text{insured } i \text{ dies before time 1} \\ 1 & : \text{otherwise} \end{cases}$$

- ▶ Insurance claim at time 1:

$$S = J_1 + J_2 + \dots + J_{N^{\text{ins}}}$$

- ▶ Assumption:

- ▶  $N^{\text{ins}} \leq N^{\text{nat}}$  and  $J_i = I_i$  for  $i = 1, 2, \dots, N^{\text{ins}}$ .

## Two-step valuations

### Exercise 22 (cont'd):

There is a financial market consisting of 3 traded assets:

▶ Zero-coupon bond:

- ▶ Current price:  $y^{(0)} = 1$
- ▶ Price at time 1:  $Y^{(0)} = e^r$

▶ Stock:

- ▶ Current price:  $y^{(1)}$
- ▶ Price at time 1:  $Y^{(1)} \in \mathcal{A}$ .

▶ National survival index:

- ▶ Current price:  $y^{(2)}$
- ▶ Price at time 1:  $Y^{(2)} = I$ .

## Two-step valuations

**Exercise 22** (cont'd):

- ▶ Financial-actuarial world  $(\Omega, 2^\Omega, \mathbb{P})$ :

$$\Omega = \{(x_1, x_2, x_3) \mid x_1 \in \mathcal{A}; x_2 = 0, 1, \dots, N^{\text{nat}}, x_3 = 0, 1, \dots, N^{\text{ins}}\}$$

- ▶  $\Omega$  is a support of  $(Y^{(1)}, I, S)$ .
- ▶ Assumption:  $Y^{(1)}$  and  $(I, S)$  are  $\mathbb{P}$  - independent.
- ▶ Suppose that the fair value of the insurance claim  $S$  is determined by the TSSD principle:

$$\rho[S] = e^{-r} \mathbb{E}^Q [\mathbb{E}^P [S \mid \mathbf{Y}] + \alpha \sigma^P [S \mid \mathbf{Y}]]$$

## Two-step valuations

### Exercise 22 (cont'd):

- ▶ **Q1:** Show that  $\rho[S]$  is given by

$$\frac{\rho[S]}{N^{\text{ins}}} = \frac{Y^{(2)}}{N^{\text{nat}}} + \alpha e^{-r} \mathbb{E}^Q \left[ \sqrt{\left( \frac{1}{N^{\text{ins}}} - \frac{1}{N^{\text{nat}}} \right) \times \frac{Y^{(2)}}{N^{\text{nat}} - 1} \times \left( 1 - \frac{Y^{(2)}}{N^{\text{nat}}} \right)} \right]$$

- ▶ **Additional assumptions:**

- ▶  $\mathcal{A}$  is a countable set.
- ▶ All  $I_i$  are i.i.d. under  $\mathbb{P}$  with  $\mathbb{P}[I_i = 1] = p > 0$ .
- ▶ **Q2:** Write down the set of equations which determines the set of EMM's for the financial market in  $(\Omega, 2^\Omega, \mathbb{P})$ .
- ▶ **Q3:** Does  $\rho[S]$  depend on the choice of  $Q$ ?
- ▶ Suppose that  $Q$  is an EMM under which all  $I_i$  are i.i.d.
  - ▶ **Q4:** Determine the  $Q$ -distributions of  $I_i$ ,  $I$  and  $S$ , respectively.
  - ▶ **Q5:** Is  $\rho[S]$  uniquely determined in this case?

## Two-step valuations

### Exercise 23: HB valuations vs. TS valuations.

- Let  $\alpha \geq 0$ . Consider the mapping  $\rho : \mathcal{C} \rightarrow \mathbb{R}$  defined by

$$\boxed{\rho[S] = \theta_S^{MV} \cdot \mathbf{y} + \alpha e^{-r} \mathbb{E}^Q [\sigma^P[S | \mathbf{Y}]]} \quad \text{for any } S \in \mathcal{C}$$

- Q1:** Show that  $\rho$  is a fair valuation.
- Q2:** Show that  $\rho$  can be expressed as a MVHB valuation with model-consistent valuation  $\pi$  given by

$$\boxed{\pi[X] = e^{-r} \mathbb{E}^P[X] + \alpha e^{-r} \mathbb{E}^Q [\sigma^P[X | \mathbf{Y}]]} \quad \text{for any } X \in \mathcal{C}$$

- Q3:** Show that  $\rho$  can be expressed as a TS valuation with underlying fair conditional valuation  $\pi_{\mathbf{Y}}$  given by

$$\boxed{\pi_{\mathbf{Y}}[S] = e^{-r} \theta_S^{MV} \cdot \mathbf{Y} + \alpha e^{-r} \sigma^P[S | \mathbf{Y}]} \quad \text{for any } S \in \mathcal{C}$$

## Two-step valuations

**Exercise 23** (cont'd):

- ▶ **Q4:** Let  $0 \leq S^h \in \mathcal{C}^h$  and  $S^\perp \in \mathcal{C}^\perp$ . Show that

$$\boxed{\rho [S^h \times S^\perp] = \rho^{TS} [S^h \times S^\perp]}$$

where  $\rho^{TS}$  is the **TSSD valuation** with parameter  $\alpha$ .

- ▶ **Q5:** Does the following statement holds:

$$\rho [S] = \rho^{TS} [S], \quad \text{for any } S \in \mathcal{C}?$$

- ▶ **Q6:** Does the statement above holds in case all derivatives of  $\mathbf{Y}$  are hedgeable?

## 8. Conclusions

- ▶ We introduced the **fair valuation** of financial-actuarial liabilities in a single period setting:
  - ▶ We combined prices observed in the **financial market** with a valuation based on an **actuarial model**.
  - ▶ Both  $\mathbb{P}$ - and  $\mathbb{Q}$ -measures are involved.
- ▶ We proved the **equivalence** of the following statements :
  1.  $\rho$  is a fair valuation.
  2. There exists a fair hedger  $\theta^f$ , such that

$$\rho[S] = e^{-r} \theta_S^f \cdot \mathbf{y} \quad \text{for any } S \in \mathcal{C}$$

3.  $\rho$  is a hedge-based valuation.
  4.  $\rho$  is a two-step valuation.
- ▶ These equivalences hold for any **subjective choice** of the properties that an actuarial valuation has to satisfy.

## Main reference and some generalizations

- ▶ **Static valuation of time-T claims, static hedging:**
  - ▶ Dhaene, Stassen, Barigou, Linders & Chen (2017).  
Fair valuation of insurance liabilities: merging actuarial judgement and market-consistency.  
*Insurance : Mathematics & Economics*, 76, 14-27.
- ▶ **Static valuation of time-T claims, dynamic hedging:**
  - ▶ Barigou & Dhaene (2019).  
Fair valuation of insurance liabilities via mean-variance hedging in a multi-period setting.  
*Scandinavian Actuarial Journal*, 2019(2), 163-187.
- ▶ **Dynamic valuation of time-T claims, dynamic hedging:**
  - ▶ Barigou, Chen & Dhaene (2019).  
Fair dynamic valuation of insurance liabilities: merging actuarial judgement with market- and time-consistency.  
*Insurance : Mathematics & Economics*, 88, 19-29.

## Appendix

- ▶ Consider the **fair valuation**  $\rho^f$ :

$$\rho^f [S] = \theta_S^f \cdot \mathbf{y}$$

- ▶  $\rho^f$  can be expressed as a **HB valuation**:

$$\rho^f [S] = \theta_S^f \cdot \mathbf{y} + \pi [S - \theta_S^f \cdot \mathbf{Y}]$$

with

$$\pi [X] = \theta_X^f \cdot \mathbf{y}.$$

- ▶  $\rho^f$  can be expressed as a **TS valuation**:

$$\rho^f [S] = \mathbb{E}^Q [\pi_{\mathbf{Y}} [S]]$$

with

$$\pi_{\mathbf{Y}} [S] = e^{-r} \theta_S^f \cdot \mathbf{Y}.$$

## Appendix

- ▶ Consider the **HB valuation**  $\rho^{\text{HB}}$ :

$$\boxed{\rho^{\text{HB}}[S] = \theta_S \cdot \mathbf{y} + \pi[S - \theta_S \cdot \mathbf{Y}]}$$

- ▶  $\rho^{\text{HB}}$  can be expressed as a **fair valuation**:

$$\boxed{\rho^{\text{HB}}[S] = \theta_S^f \cdot \mathbf{y}}$$

with

$$\theta_S^f = \theta_S + (\pi[S - \theta_S \cdot \mathbf{Y}], 0, \dots, 0).$$

- ▶  $\rho^{\text{HB}}$  can be expressed as a **TS valuation**:

$$\boxed{\rho^{\text{HB}}[S] = \mathbb{E}^Q[\pi_{\mathbf{Y}}[S]]}$$

with  $Q$  any EMM and

$$\pi_{\mathbf{Y}}[S] = e^{-r} (\theta_S + (\pi[S - \theta_S \cdot \mathbf{Y}], 0, \dots, 0)) \cdot \mathbf{Y}.$$

## Appendix

- ▶ Consider the **TS valuation**  $\rho^{\text{TS}}$ :

$$\rho^{\text{TS}}[S] = \mathbb{E}^Q[\pi_{\mathbf{Y}}[S]]$$

- ▶  $\rho^{\text{TS}}$  can be expressed as a **fair valuation**:

$$\rho^{\text{TS}}[S] = \theta_S^f \cdot \mathbf{y}$$

with

$$\theta_S^f = \theta_S^{\text{MV}} + \left( \mathbb{E}^Q \left[ \pi_{\mathbf{Y}} \left[ S - \theta_S^{\text{MV}} \cdot \mathbf{Y} \right] \right], 0, \dots, 0 \right).$$

- ▶  $\rho^{\text{TS}}$  can be expressed as a **HB valuation**:

$$\rho^{\text{TS}}[S] = \theta_S^f \cdot \mathbf{y} + \pi[S - \theta_S^{\text{MV}} \cdot \mathbf{Y}]$$

with  $\theta^f$  defined above and

$$\pi[X] = \mathbb{E}^Q[\pi_{\mathbf{Y}}[X]].$$

# Contact

- ▶ [jan.dhaene@kuleuven.be](mailto:jan.dhaene@kuleuven.be)
- ▶ [www.jandhaene.org](http://www.jandhaene.org)
- ▶ **Actuarial Research Group, KU Leuven**  
Naamsestraat 69, B-3000 Leuven, Belgium