

A decomposition framework for managing hybrid liabilities

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Abstract

In this paper, we propose a four-step decomposition of hybrid liabilities into a hedgeable part, an idiosyncratic part, a financial systematic part, and an actuarial systematic part. We generalize existing approaches to the decomposition of hybrid liabilities by allowing for dependence between financial and actuarial markets and by incorporating heterogeneity in policyholder-specific risks. Within this framework, we characterize the decomposition in terms of conditional expectations and mean-variance optimality, and we study the conditions under which the different components are uniquely determined and mutually uncorrelated. We also investigate the diversifiability of the idiosyncratic component in large portfolios. Building on this decomposition, we develop a market- and model-consistent valuation framework in which the financial components are valued using risk-neutral pricing principles, while the actuarial components are valued under an appropriate actuarial valuation approach.

Keywords: risk decomposition, systematic risk, market-consistent valuation, mean-variance hedging, incomplete market

1 Introduction

This paper studies the risk management of monetary hybrid liabilities composed of financial and actuarial risks. Financial risks, such as those arising from market price fluctuations, and actuarial risks, such as those related to mortality or longevity, inherently require different pricing and risk management approaches. When a liability represents a non-linear combination of these distinct types of risks, it becomes challenging to disentangle and identify the individual risk components and to effectively integrate appropriate techniques such as financial hedging, diversification, and other actuarial methods for managing the claim.

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In this paper, we develop a risk management framework for hybrid liabilities that begins with a decomposition of the liability into four different uncorrelated parts. The hedgeable part captures the part of the liability that can be managed by a linear hedging portfolio. The second part captures financial risk that is linked to traded assets, but remains non-hedged. The financial residual part can be interpreted as a derivative whose no-arbitrage price is non-unique in incomplete markets. A third part captures the part of the claim that can be managed through diversification and is therefore called the idiosyncratic part. Lastly, the fourth part contains risks that cannot be diversified away or sold in financial markets; these are systematic actuarial risks. Next, we investigate how to value a hybrid claim by employing our decomposition results. We will use replication and risk-neutral pricing to value the two financial parts, where we explicitly account for market incompleteness. The two actuarial parts are priced using an appropriate actuarial risk measure.

Our decomposition of a hybrid claim into four parts is obtained by successive L^2 -projections. From a market-consistent perspective, where the claim must be valued using available market information, it is reasonable to first determine the optimal way to decompose the hybrid claim into a financial part (both hedgeable and non-hedged) and an actuarial part. The financial part is a combination of a hedgeable (linear) part and a non-hedged (non-linear) part. The actuarial part can then again be decomposed into two parts: a systematic actuarial part and an idiosyncratic part. We also show that, given the order of projections and the expectation constraints, this decomposition is unique if we aim for four uncorrelated parts. The condition on the expectations of the different parts can be relaxed if we shift from uncorrelated parts to orthogonal parts.

[Dhaene et al. \(2017\)](#) decompose a hybrid liability into two parts: a hedgeable part and a non-hedged part, using fair hedging strategies. They show that using a mean-variance optimization criterion leads to a fair hedging strategy. The hedgeable part can be priced using the replicating portfolio approach whereas an actuarial valuation can be used for the residual, non-hedged part, leading to a market-consistent pricing formula for hybrid claims. This approach was further extended in [Delong et al. \(2019\)](#), [Barigou and Dhaene \(2019\)](#), and [Barigou et al. \(2019, 2022\)](#). [Deelstra et al. \(2020\)](#) decompose a hybrid liability into three parts, also taking systematic risks into account, which require a different pricing approach from that used for financial and diversifiable risks. However, their approach still considers an additive valuation in a complete financial market. This was then generalized to non-linear valuation in an incomplete market in [Linders \(2023\)](#). Moreover, the lecture notes of [Dhaene \(2022\)](#) introduce a decomposition in four parts, where systematic risks are separated in financial and actuarial systematic risks. In this framework, it was assumed that financial markets are independent of the actuarial market and that the policyholder-specific risks are identically and conditionally independently distributed.

In this paper, we will explore the four-step decomposition, and we show under which conditions such a decomposition holds. We also investigate under which conditions the idiosyncratic part is indeed diversifiable. Moreover, we show how to value a hybrid claim by employing the four-step decomposition. This new valuation turns out to be a fair valuation as defined in [Dhaene et al. \(2017\)](#).

Regulatory frameworks, such as Solvency II and IFRS 17, mandate the valuation of insurance products to be market consistent. Consequently, it is crucial to distinguish between the parts of a liability that can be valued using financial pricing methods (e.g., via replicating portfolios) and the parts that require alternative pricing approaches such as actuarial pricing techniques (e.g.,

statistical models and diversification principles). The combination of actuarial and financial valuation theories for complex liabilities was first proposed in [Brennan and Schwartz \(1976\)](#) and further explored in [Embrechts \(2000\)](#). The idea of pricing financial derivatives in incomplete markets by using the available information in the market was already explored in [Cont \(2006\)](#). In [Malamud et al. \(2008\)](#), the authors consider the market-consistent pricing of insurance claims that combine traded and non-traded risks. In [Pelsser and Stadje \(2014\)](#), it was shown that market-consistent valuations can be characterized by the set of two-step valuations. In [Dhaene et al. \(2017\)](#), the class of hedge-based valuations was introduced and it was shown that in a particular setting the class was equivalent to the two-step valuations. In [Linders \(2023\)](#), the class of 3-step valuations was introduced and it was shown that if one wants to take into account the different nature of systematic risks, the class of hedge-based valuations coincides with the 3-step valuations.

This paper contributes to the literature by generalizing and characterizing the four-step decomposition introduced in the lecture notes of [Dhaene \(2022\)](#). We relax the assumption of market independence and allow for potential correlations between financial and actuarial risks, reflecting the intricate dynamics observed in practice. Additionally, we account for heterogeneity in policyholder-specific risks, acknowledging that individuals may exhibit varying risk profiles and dependencies. Moreover, we show how this four-step decomposition can lead to a new market- and model-consistent valuation that values financial derivatives under an appropriate risk-neutral measure, while actuarial risks are valued under the real-world probability measure. The valuation of the financial part relies on the theory of conic finance; see [Madan and Schoutens \(2016\)](#). Indeed, our valuation interprets market consistency as the assumption that the financial parts of the hybrid claim (both hedgeable and non-hedged) should be priced using a no-arbitrage argument, i.e., under a risk-neutral measure. The non-hedged financial part is tradable, but only at a conservative (i.e., relatively high) ask price.

This paper is set out as follows. Section 2 defines the general model setting. Section 3 introduces the four-step decomposition of claims. Section 4 studies valuation using the four-step decomposition, and provides three concrete examples. Section 5 provides an application of the four-step decomposition for product claims. Finally, Section 6 concludes this paper.

2 General setting

Throughout this paper, we work in a one-period framework, assuming today is time 0 and the single period ends at a future deterministic time $T < \infty$. All risks and claims encountered in this paper have to be understood as liabilities which are payable at this future time T . Moreover, we assume that such liabilities are modeled as random variables with finite second moments defined on a common probability space $(\Omega, \mathcal{F}, \mathbb{P})$. The set of all such random variables is denoted by \mathcal{C} .

We assume a liquid, arbitrage-free financial market in which n assets ($n \geq 1$) are traded and a risk-free bank account exists. The risk-free interest rate r is also assumed to be deterministic and constant. Let \mathbf{Y} be an $(n + 1)$ -dimensional random vector representing the time- T payoffs

$$\mathbf{Y} = (Y^{(0)}, Y^{(1)}, \dots, Y^{(n)}),$$

where $Y^{(0)} = e^{rT}$ is the time- T payoff of a risk-free bank account, and $Y^{(1)}, Y^{(2)}, \dots, Y^{(n)}$ are the payoffs of the n traded assets. These financial assets can be bought and sold at a single price. The time-0 prices observed in the market are denoted by the vector \mathbf{y} , where

$$\mathbf{y} = (y^{(0)}, y^{(1)}, \dots, y^{(n)}).$$

Moreover, market participants can trade any quantity of the financial assets at time $t = 0$ at market prices. We denote by $\mathcal{C}^{\mathbf{Y}}$ the set of all payoffs measurable in \mathbf{Y} , defined as follows:

$$\mathcal{C}^{\mathbf{Y}} = \{S \in \mathcal{C} \mid \exists \text{ Borel function } f \text{ s.t. } S = f(\mathbf{Y}) \text{ and } \mathbb{E}^{\mathbb{P}} [f^2(\mathbf{Y})] < \infty\} = L^2(\Omega, \sigma(\mathbf{Y}), \mathbb{P}),$$

where $L^2(\Omega, \sigma(\mathbf{Y}), \mathbb{P})$ is the class of random variables with finite second moments on the probability space $(\Omega, \sigma(\mathbf{Y}), \mathbb{P})$. Payoffs measurable in \mathbf{Y} (also called derivatives) are thus linear or non-linear functions of the traded assets.

In addition to the payoffs \mathbf{Y} , the set \mathcal{C} also contains non-financial payoffs, which we divide into two parts. The random vector \mathbf{Z} represents all non-traded systematic risks. A risk is categorized as a systematic risk if it will impact a large group of policyholders simultaneously. For example, macroeconomic risks and market-wide shocks, as well as systematic insurance-related risks, such as climate risk or longevity risk, are all stored in a d -dimensional vector $\mathbf{Z} = (Z^{(1)}, Z^{(2)}, \dots, Z^{(d)})$. The set of all risks which depend on financial and systematic risks is denoted by $\mathcal{C}^{\mathbf{Y}, \mathbf{Z}}$ and is defined as follows:

$$\begin{aligned} \mathcal{C}^{\mathbf{Y}, \mathbf{Z}} &= \{S \in \mathcal{C} \mid \exists \text{ Borel function } f \text{ s.t. } S = f(\mathbf{Y}, \mathbf{Z}) \text{ and } \mathbb{E}^{\mathbb{P}} [f^2(\mathbf{Y}, \mathbf{Z})] < \infty\} \\ &= L^2(\Omega, \sigma(\mathbf{Y}, \mathbf{Z}), \mathbb{P}). \end{aligned} \tag{2.1}$$

We also assume that apart from the traded risks \mathbf{Y} and the non-traded systematic risks \mathbf{Z} , there is also a N -dimensional vector $\mathbf{X} = (X_1, X_2, \dots, X_N)$ with risks that can drive a hybrid liability. As a result, there may be hybrid claims in \mathcal{C} that are not in $\mathcal{C}^{\mathbf{Y}, \mathbf{Z}}$.

3 Four-step decomposition of a claim S

Consider a claim S defined on the probability space $(\Omega, \mathcal{F}, \mathbb{P})$. The claim S can be expressed as a function of several underlying random variables (which are in \mathcal{C}), including the financial assets \mathbf{Y} , but it may also depend on the realizations of \mathbf{Z} and \mathbf{X} . Later, we will specify the claim S as an aggregate liability of an insurance portfolio containing several policyholders. At the moment, however, we do not need this additional assumption.

3.1 The hedgeable and systematic parts of a liability

Because S is exposed to traded financial risks, we first seek an optimal hedging strategy for the claim S to manage and mitigate the traded financial risks associated with S . Following [Dhaene et al. \(2017\)](#), we introduce the hedging strategy $\boldsymbol{\theta}$, which is a function assigning a hedge $\boldsymbol{\theta}_S = (\theta_S^{(0)}, \theta_S^{(1)}, \dots, \theta_S^{(n)})$ to any random variable $S \in \mathcal{C}$. The hedge $\boldsymbol{\theta}_S$ for the claim S

is a linear combination of the traded assets. We assume here a static hedge and therefore $\boldsymbol{\theta}_S$ is an $(n + 1)$ -dimensional vector:

$$\boldsymbol{\theta} : \mathcal{C} \rightarrow \mathbb{R}^{n+1}.$$

The i -th component of the vector $\boldsymbol{\theta}_S$ denotes the number of units we hold of the asset $Y^{(i)}$. We also assume that a feasible hedging strategy is normalized, i.e., $\boldsymbol{\theta}_0 = \mathbf{0}$, and is translation invariant, i.e., $\boldsymbol{\theta}_{S+c} = \boldsymbol{\theta}_S + (c e^{-rT}, 0, \dots, 0)$ for any constant $c \in \mathbb{R}$. The payoff at maturity T of the hedge is denoted by Y^h and can therefore be expressed as follows:

$$Y^h = \boldsymbol{\theta}_S \cdot \mathbf{Y}, \quad (3.1)$$

where ‘ \cdot ’ denotes the inner product operator between two vectors. For a given claim, a hedge is an $(n + 1)$ -dimensional real vector. The set of all hedging strategies is denoted by Θ , and we assume non-redundancy of the financial market, meaning that $\boldsymbol{\theta} \cdot \mathbf{Y} = 0$ implies $\boldsymbol{\theta} = \mathbf{0}$. In this paper, we focus on hedging strategies $\boldsymbol{\theta}$ that are *market consistent*. Market and model consistency of hedging strategies as well as the notion of fair hedging strategies were introduced in [Dhaene et al. \(2017\)](#) and further explored in [Barigou et al. \(2022\)](#), [Linders \(2023\)](#), among others. An overview was provided in [Dhaene \(2022\)](#).

Definition 3.1 (Market-consistent hedging strategies) *The hedging strategy $\boldsymbol{\theta}$ is said to be a market-consistent hedging strategy if for any real vector $\mathbf{v} = (v^{(0)}, v^{(1)}, \dots, v^{(n)})$, we have $\boldsymbol{\theta}_{S+\mathbf{v} \cdot \mathbf{Y}} = \boldsymbol{\theta}_S + \mathbf{v}$, for all $S \in \mathcal{C}$.*

Market consistency of a hedging strategy implies that a claim which consists of a hedgeable part, i.e., a part which can be expressed as a linear combination of the available traded assets, will be hedged using that linear combination and the hedge of the remaining part.

The claim S depends not only on financial assets but also on the non-traded risks. Therefore, we may not be able to perfectly hedge the claim, i.e., the payoff Y^h differs from the liability S . The residual part of the liability S is then defined as what remains of the liability S after subtracting the payoff of the hedging strategy:

$$\text{Residual part} = S - Y^h.$$

This residual part continues to depend on both financial and systematic risks. To better investigate how different realizations of the financial assets \mathbf{Y} and the systematic risks \mathbf{Z} affect the residual part $S - \boldsymbol{\theta}_S \cdot \mathbf{Y}$, we decompose it into a systematic component Y^s and an idiosyncratic part Y^i using the conditional expectation approach, expressed as follows:

$$S - Y^h = Y^s + Y^i, \quad (3.2)$$

where

$$Y^s = \mathbb{E}^{\mathbb{P}} [S - Y^h \mid \mathbf{Y}, \mathbf{Z}], \quad (3.3)$$

$$Y^i = S - \mathbb{E}^{\mathbb{P}} [S \mid \mathbf{Y}, \mathbf{Z}]. \quad (3.4)$$

The systematic part Y^s represents the component of $S - Y^h$ that can be predicted using \mathbf{Y} and \mathbf{Z} , which are factors influencing all observations or policyholders simultaneously. Since \mathbf{Y} and

\mathbf{Z} reflect shared factors, such as market prices or other systematic effects, $\mathbb{E}^{\mathbb{P}} [S - Y^h | \mathbf{Y}, \mathbf{Z}]$ models how the expectation of the residual part behaves as a function of the systematic and financial factors. Therefore, we regard Y^s as a *systematic part*. On the contrary, the term ‘idiosyncratic’ refers to the portion of risk unique to an individual claim or component, unexplained by broader systematic factors. In Section 3.3, we will demonstrate that Y^i can be diversified in a more specific context.

Deelstra et al. (2020) decompose the non-hedged residual part of a hybrid liability into two different parts to separate the systematic part from the diversifiable part. Note, however, that they assumed that hybrid claims were product claims, and that financial and actuarial risks are independent. Moreover, the financial market was assumed to be complete. The lecture notes of Dhaene (2022, pp. 58–62) generalize these results to account for incompleteness of the financial market, resulting in the same four-step decomposition as was proposed here. Note, however, that the framework proposed in this paper holds for a general hybrid liability, allows for an incomplete financial market and, moreover, incorporates dependence between financial and actuarial risks.

We can also interpret Y^s as the ‘between-scenario’ part, whereas Y^i can be regarded as the ‘within-scenario’ part. These interpretations play a crucial role when analyzing the variance of the non-hedged part $S - Y^h$. The following remark elaborates on how the ‘between’ and ‘within’ parts are defined in terms of variances.

Remark 3.1 (between vs. within group variance) *Using Expressions (3.3) and (3.4), we can then write:*

$$\text{Var} [Y^s] = \text{Var} [\mathbb{E}^{\mathbb{P}} [S - Y^h | \mathbf{Y}, \mathbf{Z}]], \quad (3.5)$$

$$\text{Var} [Y^i] = \mathbb{E}^{\mathbb{P}} [\text{Var} [S - Y^h | \mathbf{Y}, \mathbf{Z}]]. \quad (3.6)$$

The variance $\text{Var} [Y^s]$ represents the ‘between group’ variance, whereas $\text{Var} [Y^i]$ represents the ‘within group’ variance of the non-hedged residual part $S - Y^h$. Indeed, the conditional expectation $\mathbb{E}^{\mathbb{P}} [S - Y^h | \mathbf{Y}, \mathbf{Z}]$ corresponds to the expectation of the non-hedged part in a certain scenario of the systematic risks and the financial assets. Therefore, its variance is a measure of variability between the different scenarios. The conditional variance $\text{Var} [S - Y^h | \mathbf{Y}, \mathbf{Z}]$, on the other hand, measures the variance in each scenario for the systematic risks and financial assets. Therefore, its expectation is a measure of the average variability within each scenario.

Using the law of total variance, it follows directly from Expressions (3.5) and (3.6) that we can decompose the variance of the residual part $S - Y^h$ as follows:

$$\text{Var} [S - Y^h] = \text{Var} [Y^s] + \text{Var} [Y^i]. \quad (3.7)$$

This identity follows from the orthogonality property of conditional expectations and is commonly known as the *variance decomposition*. Bühlmann (1995) was the first to apply this decomposition to claim payoffs in life insurance, separating financial investment risk and actuarial mortality risk. Subsequent research has applied similar variance decomposition techniques to analyze investment and insurance risks, most notably Parker (1997), Frees (1998), Marceau and Gaillardetz (1999), Bruno et al. (2000), Christiansen and Helwich (2008). Among these,

only [Frees \(1998\)](#) and [Christiansen and Helwich \(2008\)](#) explicitly include systematic mortality risk and both assume that actuarial risk is independent of financial investment risk. The others treat actuarial risk purely as the random variation of individual lifetimes and do not incorporate systematic mortality risk.

The hedging strategy is used to decompose the claim S into two parts: a hedgeable and a non-hedged residual part. Using Expression (3.2), we further decompose the residual part into a systematic part and an idiosyncratic part. Since the hedgeable part only depends on the financial assets \mathbf{Y} and the systematic part only depends on the systematic risks \mathbf{Z} and the financial assets \mathbf{Y} , we find that the hedgeable part Y^h and the systematic part Y^s both belong to the set $\mathcal{C}^{\mathbf{Y},\mathbf{Z}}$, which is defined in (2.1). In the following theorem, we investigate to what extent this decomposition of the non-hedged residual liability $S - Y^h$ into a systematic and an idiosyncratic part is optimal and unique.

In order to decompose the liability, we successively project onto the subspaces $\mathcal{C}^{\mathbf{Y}}$ and $\mathcal{C}^{\mathbf{Y},\mathbf{Z}}$. The order is chosen to obtain a market-consistent framework, where we, as much as possible, align the liability with the financial market. In Theorem 3.2, we show that the systematic part Y^s arises as the solution of a quadratic optimization problem. We approximate the non-hedged residual part with an element in the set $\mathcal{C}^{\mathbf{Y},\mathbf{Z}}$. Moreover, the systematic part Y^s is also the unique element in the set $\mathcal{C}^{\mathbf{Y},\mathbf{Z}}$ that gives a decomposition of the non-hedged part in two uncorrelated parts, provided the expectation of Y^s is equal to the expectation of the residual part $S - Y^h$. Lastly, we show that this condition on the mean can be relaxed if we require the two components to be orthogonal, rather than uncorrelated, where orthogonality is defined via the inner-product condition in (3.9) below.

Theorem 3.2 *Let the residual part $S - Y^h$ be decomposed as*

$$S - Y^h = Y^s + (S - Y^h - Y^s),$$

where $Y^s \in \mathcal{C}^{\mathbf{Y},\mathbf{Z}}$. Then the following statements are equivalent.

(1) $Y^s = \mathbb{E}^{\mathbb{P}} [S - Y^h | \mathbf{Y}, \mathbf{Z}]$.

(2) Y^s is the solution to the optimization problem

$$Y^s = \arg \min_{\xi \in \mathcal{C}^{\mathbf{Y},\mathbf{Z}}} \mathbb{E}^{\mathbb{P}} \left[(S - Y^h - \xi)^2 \right]. \quad (3.8)$$

(3) The random variable Y^s satisfies

$$\mathbb{E}^{\mathbb{P}} [(S - Y^h - Y^s) \xi] = 0, \quad \text{for any } \xi \in \mathcal{C}^{\mathbf{Y},\mathbf{Z}}. \quad (3.9)$$

(4) The random variable Y^s satisfies

$$\mathbb{E}^{\mathbb{P}} [Y^s] = \mathbb{E}^{\mathbb{P}} [S - Y^h], \quad (3.10)$$

and

$$\text{Cov} [S - Y^h - Y^s, \xi] = 0, \quad \text{for any } \xi \in \mathcal{C}^{\mathbf{Y},\mathbf{Z}}. \quad (3.11)$$

Proof. First, we prove the equivalence of statements (1) and (2). Note that if

$$f(\mathbf{y}, \mathbf{z}) = \arg \min_u \mathbb{E}^{\mathbb{P}} \left[(S - Y^h - u)^2 \mid \mathbf{Y} = \mathbf{y}, \mathbf{Z} = \mathbf{z} \right],$$

then $f(\mathbf{y}, \mathbf{z}) = \mathbb{E}^{\mathbb{P}} [S - Y^h \mid \mathbf{Y} = \mathbf{y}, \mathbf{Z} = \mathbf{z}]$. Hence, $f(\mathbf{Y}, \mathbf{Z}) = \mathbb{E}^{\mathbb{P}} [S - Y^h \mid \mathbf{Y}, \mathbf{Z}]$, which shows that Y^s is indeed the solution to the minimization problem. Moreover, since the solution is unique, we find the desired equivalence.

Next, we demonstrate the equivalence of statements (2) and (3). We consider the Hilbert space $L^2(\Omega, \mathcal{F}, \mathbb{P})$ with the inner product defined as $\langle X, Y \rangle = \mathbb{E}^{\mathbb{P}} [XY]$. Since $Y^s \in \mathcal{C}^{\mathbf{Y}, \mathbf{Z}}, \mathcal{C}^{\mathbf{Y}, \mathbf{Z}}$ is a closed Hilbert subspace of $L^2(\Omega, \mathcal{F}, \mathbb{P})$. Let $X = S - Y^h, X \in L^2(\Omega, \mathcal{F}, \mathbb{P})$, and $\mathcal{C}^{\mathbf{Y}, \mathbf{Z}} \subset L^2(\Omega, \mathcal{F}, \mathbb{P})$, then the projection theorem in Hilbert spaces implies that

(a) there exists a unique element $\hat{X} \in \mathcal{C}^{\mathbf{Y}, \mathbf{Z}}$ such that

$$\|X - \hat{X}\| = \inf_{\xi \in \mathcal{C}^{\mathbf{Y}, \mathbf{Z}}} \|X - \xi\|,$$

$$\text{where } \|X\| = \langle X, X \rangle^{\frac{1}{2}} = (\mathbb{E}^{\mathbb{P}} [X^2])^{\frac{1}{2}}.$$

(b) The element \hat{X} is also uniquely characterized by:

$$\langle X - \hat{X}, \xi \rangle = \mathbb{E}^{\mathbb{P}} [(X - \hat{X})\xi] = 0, \text{ for any } \xi \in \mathcal{C}^{\mathbf{Y}, \mathbf{Z}}.$$

We then find that the statements (2) and (3) are equivalent.

Finally, we prove the equivalence of statements (3) and (4). Assume that (3) holds. Since (3) implies (1), we have $Y^s = \mathbb{E}^{\mathbb{P}} [S - Y^h \mid \mathbf{Y}, \mathbf{Z}]$. Hence

$$\mathbb{E}^{\mathbb{P}} [Y^s] = \mathbb{E}^{\mathbb{P}} [\mathbb{E}^{\mathbb{P}} [S - Y^h \mid \mathbf{Y}, \mathbf{Z}]] = \mathbb{E}^{\mathbb{P}} [S - Y^h].$$

Moreover, for any $\xi \in \mathcal{C}^{\mathbf{Y}, \mathbf{Z}}$, we find that

$$\text{Cov}[S - Y^h - Y^s, \xi] = \mathbb{E}^{\mathbb{P}} [(S - Y^h - Y^s)\xi] - \mathbb{E}^{\mathbb{P}} [S - Y^h - Y^s] \mathbb{E}^{\mathbb{P}} [\xi] = 0.$$

Conversely, assume that (4) holds. Then, for any $\xi \in \mathcal{C}^{\mathbf{Y}, \mathbf{Z}}$, we have that

$$\mathbb{E}^{\mathbb{P}} [(S - Y^h - Y^s)\xi] = \text{Cov}[S - Y^h - Y^s, \xi] + \mathbb{E}^{\mathbb{P}} [S - Y^h - Y^s] \mathbb{E}^{\mathbb{P}} [\xi] = 0.$$

This concludes the proof. ■

Theorem 3.2 provides an ‘optimal’ way to isolate a systematic part from the non-hedged residual claim, where optimality is defined in a mean-variance sense. This residual part depends on the choice of the hedging strategy. Indeed, the hedging strategy determines the hedgeable part, which only consists of financial risks. The systematic part consists of financial risks which are not yet captured by the hedgeable part and systematic risks. It is then straightforward to show

that the random variable $Y^h + Y^s$ is the best approximation of the claim S in the set $\mathcal{C}^{\mathbf{Y}, \mathbf{Z}}$. Indeed, following the same steps as in the proof of Theorem 3.2, we can show that

$$Y^h + Y^s = \arg \min_{\xi \in \mathcal{C}^{\mathbf{Y}, \mathbf{Z}}} \mathbb{E}^{\mathbb{P}} [(S - \xi)^2].$$

This result shows that the hedging strategy only distributes the financial risk contained in S between the hedgeable part Y^h and the systematic part Y^s . Therefore, if we want to decompose the claim S into a part that depends only on the financial and the systematic information on the one hand, and a residual part on the other hand, the choice of the hedging strategy θ_S is not important.

Because the systematic part Y^s contains those financial risks in S which are not captured by Y^h , we try to separate the financial and the actuarial systematic information in Y^s . We apply the conditional expectation approach to decompose Y^s into a financial systematic part Y_{fin}^s and an actuarial part Y_{act}^s :

$$Y^s = Y_{fin}^s + Y_{act}^s,$$

where

$$Y_{fin}^s = \mathbb{E}^{\mathbb{P}} [\mathbb{E}^{\mathbb{P}} [S - Y^h | \mathbf{Y}, \mathbf{Z}] | \mathbf{Y}] = \mathbb{E}^{\mathbb{P}} [S - Y^h | \mathbf{Y}], \quad (3.12)$$

$$Y_{act}^s = \mathbb{E}^{\mathbb{P}} [S - Y^h | \mathbf{Y}, \mathbf{Z}] - \mathbb{E}^{\mathbb{P}} [S - Y^h | \mathbf{Y}] = \mathbb{E}^{\mathbb{P}} [S | \mathbf{Y}, \mathbf{Z}] - \mathbb{E}^{\mathbb{P}} [S | \mathbf{Y}]. \quad (3.13)$$

It is straightforward to verify that Y_{fin}^s also solves the following optimization problem:

$$Y_{fin}^s = \arg \min_{\xi \in \mathcal{C}^{\mathbf{Y}}} \mathbb{E}^{\mathbb{P}} [(Y^s - \xi)^2].$$

Hence, Y_{fin}^s can also be interpreted as the best financial derivative to hedge the systematic claim Y^s . However, note that Y_{fin}^s is not a linear combination of financial assets, in which case a hedging strategy cannot be found to replicate the payoff of Y_{fin}^s . If one wants to receive the payoff Y_{fin}^s , one needs to buy it over-the-counter at the best market price.¹ Similarly to Theorem 3.2, we can also prove that, under the additional assumption that $\mathbb{E}^{\mathbb{P}} [Y_{fin}^s] = \mathbb{E}^{\mathbb{P}} [Y^s]$, the financial systematic part Y_{fin}^s is characterized as follows:

$$\text{Cov} [Y^s - Y_{fin}^s, \xi] = 0, \quad \text{for any } \xi \in \mathcal{C}^{\mathbf{Y}}. \quad (3.14)$$

The financial systematic part is the unique financial derivative that ensures the residual part is uncorrelated with the set $\mathcal{C}^{\mathbf{Y}}$ of financial payoffs, provided their expectations are equal. This leads to the variance decomposition:

$$\text{Var}[Y^s] = \text{Var} [Y_{fin}^s] + \text{Var} [Y_{act}^s]. \quad (3.15)$$

More specifically, Y_{fin}^s represents the portion of the systematic part Y^s that can be predicted based on the traded assets \mathbf{Y} , reflecting the changes in Y^s resulting from shifts in market prices. On the other hand, Y_{act}^s represents the deviations in the systematic part Y^s that are not explained by \mathbf{Y} . It measures the contribution of \mathbf{Z} to the variation in Y^s , conditional on \mathbf{Y} . In other

¹Recall that Y_{fin}^s is referred to as non-hedged financial risk as it cannot be hedged using linear portfolios of \mathbf{Y} .

words, it quantifies the influence of actuarial (non-traded) systematic risks on the systematic part Y^s beyond what is already captured by market prices \mathbf{Y} .

Following the steps above, we find that a hybrid liability S can be decomposed into

$$S = Y^h + Y^i + Y_{fin}^s + Y_{act}^s,$$

with $Y^h, Y^i, Y_{fin}^s, Y_{act}^s$ defined in (3.1), (3.12), (3.13) and (3.4), respectively.

Remark 3.3 For any choice of hedging strategy θ , we have

$$\mathbb{E}^{\mathbb{P}} [Y^i] = \mathbb{E}^{\mathbb{P}} [S - \mathbb{E}^{\mathbb{P}} [S | \mathbf{Y}, \mathbf{Z}]] = 0, \quad (3.16)$$

$$\mathbb{E}^{\mathbb{P}} [Y_{act}^s] = \mathbb{E}^{\mathbb{P}} [\mathbb{E}^{\mathbb{P}} [S | \mathbf{Y}, \mathbf{Z}] - \mathbb{E}^{\mathbb{P}} [S | \mathbf{Y}]] = 0. \quad (3.17)$$

Moreover, if we choose the hedging strategy θ such that $\mathbb{E}^{\mathbb{P}} [Y^h] = \mathbb{E}^{\mathbb{P}} [S]$, then

$$\mathbb{E}^{\mathbb{P}} [Y_{fin}^s] = \mathbb{E}^{\mathbb{P}} [\mathbb{E}^{\mathbb{P}} [S | \mathbf{Y}] - Y^h] = 0. \quad (3.18)$$

Note that we have established that Y^s and Y^i are uncorrelated, and so are Y_{fin}^s and Y_{act}^s . In the following theorem, we further show that the random variables $Y^i, Y_{fin}^s, Y_{act}^s$ are pairwise uncorrelated, and Y^h is uncorrelated with both Y^i and Y_{act}^s .

Theorem 3.4 For any choice of hedging strategy θ , we have that

- the random variables $Y^i, Y_{fin}^s, Y_{act}^s$ are pairwise uncorrelated,
- the hedgeable part Y^h is uncorrelated with each of Y^i and Y_{act}^s .

Proof. From Theorem 3.2, we find that $\text{Cov} [Y^i, \xi] = 0$, for any $\xi \in \mathcal{C}^{\mathbf{Y}, \mathbf{Z}}$. It follows directly from (3.1), (3.12) and (3.13) that Y^h, Y_{fin}^s and Y_{act}^s are L^2 random variables that are measurable with respect to $\sigma(\mathbf{Y}, \mathbf{Z})$. Therefore, we have that

$$\text{Cov} [Y^i, Y^h] = \text{Cov} [Y^i, Y_{act}^s] = \text{Cov} [Y^i, Y_{fin}^s] = 0.$$

Next, it directly follows from (3.13) that

$$\mathbb{E}^{\mathbb{P}} [Y_{act}^s | \mathbf{Y}] = \mathbb{E}^{\mathbb{P}} [\mathbb{E}^{\mathbb{P}} [S | \mathbf{Y}, \mathbf{Z}] | \mathbf{Y}] - \mathbb{E}^{\mathbb{P}} [S | \mathbf{Y}] = 0.$$

Therefore, for any $\eta \in \mathcal{C}^{\mathbf{Y}}$,

$$\mathbb{E}^{\mathbb{P}} [Y_{act}^s \eta] = \mathbb{E}^{\mathbb{P}} [\mathbb{E}^{\mathbb{P}} [Y_{act}^s \eta | \mathbf{Y}]] = \mathbb{E}^{\mathbb{P}} [\eta \mathbb{E}^{\mathbb{P}} [Y_{act}^s | \mathbf{Y}]] = 0.$$

Since also $\mathbb{E}^{\mathbb{P}} [Y_{act}^s] = 0$, it follows that

$$\text{Cov}(Y_{act}^s, \eta) = 0, \quad \text{for all } \eta \in \mathcal{C}^{\mathbf{Y}}.$$

Note that both Y^h and Y_{fin}^s belong to $\mathcal{C}^{\mathbf{Y}}$, hence

$$\text{Cov}(Y_{act}^s, Y^h) = 0, \quad \text{Cov}(Y_{act}^s, Y_{fin}^s) = 0.$$

This concludes the proof. ■

We have shown that a claim S , which depends on the financial assets \mathbf{Y} and systematic risks \mathbf{Z} , can always be decomposed into a hedgeable part Y^h and three uncorrelated components, namely Y_{fin}^s , Y_{act}^s , and Y^i , using the conditional expectation approach. Moreover, the idiosyncratic part Y^i and the actuarial systematic part Y_{act}^s are always uncorrelated with Y^h , regardless of the choice of hedging strategy θ_S . However, the correlation between the financial residual part Y_{fin}^s and Y^h is not immediately clear. Indeed, one can end up in a situation where Y_{fin}^s and Y^h are dependent because they are exposed to the same traded risks. In the next section, we show that this situation is excluded under the mean-variance hedging strategy, so that the four parts become pairwise uncorrelated. We then consider a more specific framework in which the hybrid liability S is regarded as an aggregate claim, and discuss the diversifiability of the idiosyncratic part Y^i .

3.2 Mean-variance hedge

In Theorem 3.4, we showed that Y^i , Y_{fin}^s , and Y_{act}^s are pairwise uncorrelated, and that Y^h is uncorrelated with both Y^i and Y_{act}^s , regardless of the hedging strategy θ_S . The remaining issue is the dependence between the hedgeable part Y^h and the financial systematic part Y_{fin}^s , which can only be resolved once the hedging strategy is specified. Let $\mathcal{H}^{linear} = \text{span}\{Y^{(0)}, Y^{(1)}, \dots, Y^{(n)}\}$ denote the space of all linear combinations of the traded financial assets. We will show in Theorem 3.5 that the mean-variance hedging strategy is characterized by the fact that the non-hedged part $S - Y^h$ is uncorrelated with every element of \mathcal{H}^{linear} and has expectation zero. This also implies that the four components of the decomposition are pairwise uncorrelated.

Definition 3.2 (Mean-variance hedge) *For any $S \in \mathcal{C}$, the mean-variance hedging strategy θ_S^{MV} is the hedging strategy which assigns to the claim S the hedging strategy θ_S^{MV} by solving the following minimization problem:*

$$\theta_S^{MV} = \arg \min_{\nu \in \Theta} \mathbb{E}^{\mathbb{P}} [(S - \nu \cdot \mathbf{Y})^2]. \quad (3.19)$$

Mean-variance hedging is widely applied for hedging contingent claims; see, e.g., [Föllmer and Sondermann \(1986\)](#), [Schweizer \(1995\)](#), [Thomson \(2005\)](#), [Barigou and Dhaene \(2019\)](#) and [Linders \(2023\)](#), among others. Theorem 3.5 characterizes the mean-variance hedging strategy. As its proof is closely related to that of Theorem 3.2, we provide it in Appendix A.

Theorem 3.5 *Consider a claim $S \in \mathcal{C}$ and the corresponding hedge $Y^h = \theta_S \cdot \mathbf{Y}$. Then, the following statements are equivalent.*

- (1) *The hedging strategy θ_S is determined by the mean-variance hedge (3.19), i.e., $\theta_S = \theta_S^{MV}$.*
- (2) *The hedging strategy θ_S is determined such that the non-hedged part $S - Y^h$ is orthogonal to each random variable $Y^{(i)}$:*

$$\mathbb{E}^{\mathbb{P}} [(S - \theta_S \cdot \mathbf{Y})Y^{(i)}] = 0, \text{ for } i = 0, 1, \dots, n. \quad (3.20)$$

(3) The hedging strategy θ_S is determined such that the non-hedged part $S - Y^h$ is uncorrelated with each random variable $Y^{(i)}$:

$$\text{Cov} [S - \theta_S \cdot \mathbf{Y}, Y^{(i)}] = 0, \text{ for } i = 0, 1, \dots, n, \quad (3.21)$$

and the expectation of the hedgeable part Y^h is equal to the expectation of the claim $\mathbb{E}^{\mathbb{P}} [S]$:

$$\mathbb{E}^{\mathbb{P}} [Y^h] = \mathbb{E}^{\mathbb{P}} [S]. \quad (3.22)$$

The finite-dimensional result in Theorem 3.5 is the discrete-time analog of the Föllmer–Schweizer decomposition in continuous time. For an overview of quadratic hedging approaches in the continuous-time setting, including mean-variance hedging through the Föllmer–Schweizer decomposition, see Schweizer (2001).

The financial market with traded assets \mathbf{Y} is said to be complete if for any claim $S \in \mathcal{C}^{\mathbf{Y}}$, there exists a hedging strategy $\nu \in \Theta$ such that $S = \nu \cdot \mathbf{Y}$, almost surely. Therefore, completeness in our one-period model corresponds to all financial derivatives being linear combinations of the traded financial assets, i.e., this requires $\mathcal{C}^{\mathbf{Y}} = \mathcal{H}^{linear}$.

Lemma 3.1 Consider a claim $S \in \mathcal{C}$. If the financial market is complete, then there exists a market-consistent hedging strategy such that $Y_{fin}^s = 0$.

Proof. If the financial market is complete, then for any $S \in \mathcal{C}$, $\mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}] \in \mathcal{C}^{\mathbf{Y}}$. Hence, there exists a vector $\theta_S \in \mathbb{R}^{n+1}$ such that $\mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}] = \theta_S \cdot \mathbf{Y}$. Define the hedging strategy $\theta : \mathcal{C} \rightarrow \mathbb{R}^{n+1}$ by assigning to each claim $S \in \mathcal{C}$ the vector θ_S . Then $Y^h = \theta_S \cdot \mathbf{Y} = \mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}]$. Therefore, it follows from (3.12) that the financial systematic part satisfies $Y_{fin}^s = 0$.

It remains to verify that the hedging strategy θ is market consistent. For any $\mathbf{v} \in \mathbb{R}^{n+1}$,

$$\theta_{S+\mathbf{v} \cdot \mathbf{Y}} \cdot \mathbf{Y} = \mathbb{E}^{\mathbb{P}}[S + \mathbf{v} \cdot \mathbf{Y} | \mathbf{Y}] = \mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}] + \mathbf{v} \cdot \mathbf{Y} = (\theta_S + \mathbf{v}) \cdot \mathbf{Y}.$$

By the non-redundancy assumption, this implies $\theta_{S+\mathbf{v} \cdot \mathbf{Y}} = \theta_S + \mathbf{v}$. Hence, the hedging strategy θ is market consistent. ■

Proposition 3.1 Consider a hybrid claim S and the mean-variance hedging strategy θ^{MV} . We have that the claim S can be decomposed as follows

$$S = \theta_S^{MV} \cdot \mathbf{Y} + Y^i + Y_{fin}^s + Y_{act}^s,$$

where Y^i , Y_{fin}^s , and Y_{act}^s are given by (3.4), (3.12), and (3.13), respectively. Moreover, the parts $\theta_S^{MV} \cdot \mathbf{Y}$, Y^i , Y_{act}^s and Y_{fin}^s are pairwise uncorrelated.

Proof. As demonstrated in Dhaene (2022), the mean-variance hedge of a claim S coincides with the mean-variance hedge of the conditional expectation $\mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}]$:

$$\theta_S^{MV} = \theta_{\mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}]}^{MV}.$$

Using Expressions (3.1) and (3.12), we find that

$$\text{Cov} [Y^h, Y_{fin}^s] = \text{Cov} \left[\theta_{\mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}]}^{MV} \cdot \mathbf{Y}, \mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}] - \theta_{\mathbb{E}^{\mathbb{P}}[S | \mathbf{Y}]}^{MV} \cdot \mathbf{Y} \right].$$

Then it follows from Theorem 3.5 that $\text{Cov} [Y^h, Y_{fin}^s] = 0$. Therefore, from Theorem 3.4, it follows that Y^h , Y^i , Y_{fin}^s , Y_{act}^s are pairwise uncorrelated. ■

3.3 Diversifiability of the idiosyncratic part Y^i

The systematic part Y^s only depends on the financial risks \mathbf{Y} and the systematic risks \mathbf{Z} , whereas the idiosyncratic part Y^i is still a combination of financial, systematic and actuarial risks. In this subsection, we investigate diversification properties of the idiosyncratic part Y^i in case the liability S represents an aggregate liability. Suppose there are N policyholders labeled 1 to N . The random variables X_1, X_2, \dots, X_N represent the policyholder-specific risks. We assume a heterogeneous portfolio, so the X_j random variables are not necessarily identical. However, we assume that the random variables $X_j, j = 1, 2, \dots, N$ are conditionally independent, i.e.,

$$\mathbb{P}[X_1 \leq x_1, \dots, X_N \leq x_N \mid \mathbf{Y} = \mathbf{u}, \mathbf{Z} = \mathbf{z}] = \prod_{j=1}^N \mathbb{P}[X_j \leq x_j \mid \mathbf{Y} = \mathbf{u}, \mathbf{Z} = \mathbf{z}]. \quad (3.23)$$

Each policyholder will receive a payoff which is a function of its own policyholder-specific risk X_j and the financial market. To be more precise, we assume the liability S is then given by

$$S = \sum_{j=1}^N h_j(X_j, \mathbf{Y}). \quad (3.24)$$

We demonstrate in Theorem 3.6 that the idiosyncratic part Y^i , which is given by (3.4), is diversifiable in the sense that the per-policy loss of the idiosyncratic part $\frac{Y^i}{N}$ tends to zero as the number of participants increases. This result is a generalization of [Dhaene \(2022, p. 60\)](#), and Theorem 3.1 in [Deelstra et al. \(2020\)](#), where the authors derive a similar result, but under the assumption the aggregate liability S is a product claim. Moreover, they assume that the systematic risk factors are independent of the financial assets.

Theorem 3.6 *Consider the claim S given by (3.24) and its idiosyncratic part given by (3.4). Assume that the random variables X_1, X_2, \dots are conditionally independent (see (3.23)), and $h_1(X_1, \mathbf{Y}), h_2(X_2, \mathbf{Y}), \dots$ are uniformly square integrable. Then Y^i is diversifiable, in the sense that*

$$\frac{Y^i}{N} \xrightarrow{p} 0 \quad \text{as } N \rightarrow \infty,$$

where \xrightarrow{p} denotes convergence in probability.

Proof. It directly follows from (3.16) that $\mathbb{E}^{\mathbb{P}} \left[\frac{Y^i}{N} \right] = 0$. Moreover, the variance of $\frac{Y^i}{N}$ can be expressed as

$$\begin{aligned} \text{Var} \left[\frac{Y^i}{N} \right] &= \frac{1}{N^2} \left(\text{Var} \left[\mathbb{E}^{\mathbb{P}} [S - \mathbb{E}^{\mathbb{P}} [S \mid \mathbf{Y}, \mathbf{Z}] \mid \mathbf{Y}, \mathbf{Z}] \right] + \mathbb{E}^{\mathbb{P}} \left[\text{Var} [S - \mathbb{E}^{\mathbb{P}} [S \mid \mathbf{Y}, \mathbf{Z}] \mid \mathbf{Y}, \mathbf{Z}] \right] \right) \\ &= \frac{\mathbb{E}^{\mathbb{P}} [\text{Var} [S \mid \mathbf{Y}, \mathbf{Z}]]}{N^2}. \end{aligned} \quad (3.25)$$

Using (3.24), and taking into account the conditional independence assumption in (3.23), the variance of $\frac{Y^i}{N}$ can be rewritten as

$$\text{Var} \left[\frac{Y^i}{N} \right] = \frac{\sum_{j=1}^N \mathbb{E}^{\mathbb{P}} [\text{Var} [h_j(X_j, \mathbf{Y}) \mid \mathbf{Y}, \mathbf{Z}]]}{N^2}. \quad (3.26)$$

Since we assume that $h_1(X_1, \mathbf{Y}), h_2(X_2, \mathbf{Y}), \dots$ are uniformly square integrable, by the law of total variance, there exists an $M > 0$ such that

$$\mathbb{E} [\text{Var} (h_j(X_j, \mathbf{Y}) \mid \mathbf{Y}, \mathbf{Z})] \leq \text{Var} [h_j(X_j, \mathbf{Y})] \leq M \quad \text{for all } j = 1, 2, \dots$$

It follows that $\text{Var} \left[\frac{Y^i}{N} \right] \rightarrow 0$ as $N \rightarrow \infty$, which then shows the result. \blacksquare

Theorem 3.6 shows that, under a uniform square integrability condition, the conditional independence assumption in (3.23) is a sufficient condition for the diversifiability of Y^i . However, conditional independence is not necessary for Y^i to be diversifiable. The following counterexample illustrates this point.

Example 3.1 (Conditional independence and diversifiability) *Assume that $X_1 \mid \mathbf{Y}, \mathbf{Z}$ is dependent on $X_j \mid \mathbf{Y}, \mathbf{Z}$ for $j = 2, 3, \dots, N$, while $X_j \mid \mathbf{Y}, \mathbf{Z}$ is independent of $X_k \mid \mathbf{Y}, \mathbf{Z}$ for all $j, k = 2, 3, \dots, N$ with $j \neq k$. In addition, we assume that $h_1(X_1, \mathbf{Y}), h_2(X_2, \mathbf{Y}), \dots$ are uniformly square integrable. In this case, condition (3.23) is violated. Nevertheless, Y^i may still be diversifiable. Indeed, it follows from (3.25) that*

$$\text{Var} \left[\frac{Y^i}{N} \right] = \frac{1}{N^2} \left(\sum_{i=1}^N \mathbb{E}^{\mathbb{P}} [\text{Var} (h_i(X_i, \mathbf{Y}) \mid \mathbf{Y}, \mathbf{Z})] + \sum_{j=2}^N \mathbb{E}^{\mathbb{P}} [\text{Cov} (h_1(X_1, \mathbf{Y}), h_j(X_j, \mathbf{Y}) \mid \mathbf{Y}, \mathbf{Z})] \right).$$

Moreover, for each $j \geq 2$, we can use the conditional Cauchy–Schwarz inequality to get

$$\begin{aligned} |\mathbb{E}^{\mathbb{P}} [\text{Cov} (h_1(X_1, \mathbf{Y}), h_j(X_j, \mathbf{Y}) \mid \mathbf{Y}, \mathbf{Z})]| &\leq \mathbb{E}^{\mathbb{P}} \left[\sqrt{\text{Var} (h_1(X_1, \mathbf{Y}) \mid \mathbf{Y}, \mathbf{Z}) \text{Var} (h_j(X_j, \mathbf{Y}) \mid \mathbf{Y}, \mathbf{Z})} \right] \\ &\leq \sqrt{\mathbb{E}^{\mathbb{P}} [\text{Var} (h_1(X_1, \mathbf{Y}) \mid \mathbf{Y}, \mathbf{Z})] \mathbb{E}^{\mathbb{P}} [\text{Var} (h_j(X_j, \mathbf{Y}) \mid \mathbf{Y}, \mathbf{Z})]} \\ &\leq M. \end{aligned}$$

Therefore,

$$\text{Var} \left[\frac{Y^i}{N} \right] \leq \frac{NM + (N-1)M}{N^2} \rightarrow 0 \quad \text{as } N \rightarrow \infty.$$

We find that $\frac{Y^i}{N}$ converges to 0 in probability as $N \rightarrow \infty$. We conclude that conditional independence is not a necessary condition to show that the claim $\frac{Y^i}{N}$ is diversifiable.

Example 3.1 demonstrates that conditional independence is a sufficient but not necessary condition to prove that Y^i is diversifiable. In contrast, as shown in Example 3.2, Y^i may fail to be diversifiable under certain conditions. In addition, Appendix B shows that when S is a catastrophe-type liability, the payoff Y^i is no longer diversifiable.

Example 3.2 (Non-diversifiability without conditional independence) We define the liability S as the aggregate claim amount where each policyholder has a claim X_j :

$$S = \sum_{j=1}^N X_j.$$

We assume $\mathbf{Y} = Y^{(0)}$, i.e., there is only a risk-free bank account and no risky asset. For simplicity, we take $r = 0$ and therefore $Y^{(0)} = 1$. Furthermore, the random variable Z can be represented as the systematic risk factor with $\mathbb{P}[Z = 1] = 1 - \mathbb{P}[Z = 0] = p$. Moreover, assume that there are Bernoulli random variables I_0 and I_1 with success parameters p_0 and p_1 , respectively. The claim amounts X_j are given by

$$X_j = ZI_1W_j + (1 - Z)I_0V_j,$$

where $\mathbf{W} = (W_1, W_2, \dots, W_N)$ is multivariate normal with $\text{Corr}[W_j, W_k] = \rho > 0$ and $W_j \sim N(\mu_1, \sigma_1^2)$ with $\mu_1 > 0$. The random vector \mathbf{V} is also multivariate normal, but now with independent marginals and $V_j \sim N(0, \sigma_0^2)$. Lastly, we assume that $Z, I_1, I_0, \mathbf{W}, \mathbf{V}$ are all independent of each other. If we use that I_1 is independent of W_j , I_0 is independent of V_j , and $\mathbb{E}^{\mathbb{P}}[V_j] = 0$, $\mathbb{E}^{\mathbb{P}}[W_j] = \mu_1$, we find that

$$\mathbb{E}^{\mathbb{P}}[\text{Var}[X_j|Z]] = p \times p_1 \times (\sigma_1^2 + \mu_1^2 - p_1\mu_1^2) + (1 - p) \times p_0\sigma_0^2.$$

Using the single correlation ρ between the random variables W_j and W_k and the independence between V_j and V_k , we find that the conditional covariance can be calculated as follows:

$$\mathbb{E}^{\mathbb{P}}[\text{Cov}[X_j, X_k|Z]] = p \times p_1 \times (\rho\sigma_1^2 + \mu_1^2 - p_1\mu_1^2).$$

Therefore, $\text{Var}\left[\frac{Y^i}{N}\right]$ in this case is given by

$$\begin{aligned} \text{Var}\left[\frac{Y^i}{N}\right] &= \frac{\mathbb{E}^{\mathbb{P}}[\text{Var}[X_j | \mathbf{Y}, Z]] + (N - 1) \times \mathbb{E}^{\mathbb{P}}[\text{Cov}[X_j, X_k | \mathbf{Y}, Z]]}{N} \\ &\rightarrow p \times p_1 \times (\rho\sigma_1^2 + \mu_1^2 - p_1\mu_1^2) > 0. \end{aligned}$$

We can conclude that $\text{Var}\left[\frac{Y^i}{N}\right]$ does not converge to zero, indicating that Y^i is not diversifiable in this case.

3.4 Illustration: pure endowment contract with profit

Consider a financial market consisting of a risk-free bank account and a risky stock market fund. We consider an insurer holding a portfolio consisting of N policyholders. We assume each policyholder has paid a premium P at the start of the contract which is fully invested in the risky stock market fund. The time- T price vector is then given by $\mathbf{Y} = (e^{rT}, Y^{(1)})$. The time-0 market prices are given by $(1, y^{(1)})$. Under the physical measure \mathbb{P} , we assume that the log returns of the risky stock market fund can be described by a normal distribution:

$$\log \frac{Y^{(1)}}{y^{(1)}} \sim \mathcal{N}\left(\left(\mu_f - \frac{1}{2}(\sigma_f)^2\right)T, (\sigma_f)^2T\right). \quad (3.27)$$

Each policyholder will receive an amount of 1 at maturity T , provided this policyholder is alive. However, since the premium was invested in the risky fund, the investment might allow the insurer to share some of the profits with the policyholder. Hence, the insurer will pay out $\alpha (Y^{(1)} - K)_+$ on top of the defined benefit of 1 at maturity. Therefore, the aggregate liability S is given by

$$S = \left(1 + \alpha (Y^{(1)} - K)_+\right) \times \sum_{j=1}^N X_j. \quad (3.28)$$

Here, X_1, X_2, \dots, X_N are identically distributed but not necessarily independent, Bernoulli random variables, where $X_j = 1$ if policyholder j survives to maturity T and $X_j = 0$ otherwise.

Conditionally on a common systematic longevity risk $Z \leq 0$, the variables X_j are i.i.d. with

$$\mathbb{P}(X_j = 1 \mid Z = z) = e^z. \quad (3.29)$$

The factor Z has a positive effect on the longevity in the portfolio in that if Z increases, the survival probabilities of the policyholders increase. If the dynamics of the longevity risk Z is assumed to follow an Ornstein–Uhlenbeck process, then Z follows a normal distribution. To ensure that e^Z is a well-defined probability, we censor the normal distribution from above at 0 and take

$$\tilde{Z} \sim \mathcal{N}(\mu_s, \sigma_s^2), \quad Z = \begin{cases} \tilde{Z}, & \text{if } \tilde{Z} < 0, \\ 0, & \text{if } \tilde{Z} \geq 0, \end{cases} \quad (3.30)$$

and assume that $\log \frac{Y^{(1)}}{y^{(1)}}$ and \tilde{Z} are jointly normal with correlation ρ . For more details on this type of product, we refer to [Deelstra et al. \(2020\)](#) and [Linders \(2023\)](#).

For the hybrid claim (3.28), the mean-variance hedge admits a closed-form expression. In particular, the hedge ratios are given by

$$\theta^{(1)} = \frac{\text{Cov}^{\mathbb{P}} [Y^{(1)}, S]}{\text{Var}^{\mathbb{P}} [Y^{(1)}]}, \quad (3.31)$$

$$\theta^{(0)} = e^{-rT} (\mathbb{E}^{\mathbb{P}} [S] - \theta^{(1)} \mathbb{E}^{\mathbb{P}} [Y^{(1)}]). \quad (3.32)$$

We also derive closed-form expressions for the quantities entering the hedge ratios in Appendix C. The following proposition provides expressions for the actuarial and financial systematic part of the hybrid liability. A proof, together with the corresponding closed-form expressions, is provided in Appendix D.

Proposition 3.2 *Consider the hybrid claim (3.28). The financial, systematic and actuarial risks are described by (3.27), (3.30) and (3.29), respectively. The financial systematic part Y_{fin}^s can be expressed as*

$$Y_{fin}^s = N \left(1 + \alpha (Y^{(1)} - K)_+\right) \mathbb{E}^{\mathbb{P}} [e^Z \mid Y^{(1)}] - \theta^{(0)} e^{rT} - \theta^{(1)} Y^{(1)}, \quad (3.33)$$

and the actuarial systematic part Y_{act}^s can be expressed as

$$Y_{act}^s = N \left(1 + \alpha (Y^{(1)} - K)_+\right) (e^Z - \mathbb{E}^{\mathbb{P}} [e^Z \mid Y^{(1)}]). \quad (3.34)$$

The quantity e^Z is the realized survival probability, which is based on the particular longevity risk scenario that eventually unfolds. The conditional expectation $\mathbb{E}^{\mathbb{P}} [e^Z | Y^{(1)}]$ corresponds to the expected survival probability, taking into account a particular scenario for the risky fund. Therefore, the difference between the two represents the error arising because the realized survival probability deviates from our estimate, even after taking the financial information into account. The actuarial systematic part Y_{act}^s reflects the expected payout of the liability that cannot be explained by the information contained in the risky fund. The financial systematic part of the liability corresponds to what is left of the expected payoff of the claim in a given scenario for the risky fund after we use the payout of the hedge to cover the liability.

Proposition 3.3 *Consider the hybrid claim (3.28). The financial, systematic and actuarial risks are described by (3.27), (3.30) and (3.29), respectively. The idiosyncratic part Y^i is given by*

$$Y^i = N \left(1 + \alpha (Y^{(1)} - K)_+ \right) \times \left(\frac{\sum_{j=1}^N X_j}{N} - e^Z \right). \quad (3.35)$$

Proof. It follows directly from (3.4) and Proposition 3.2 that Y^i is given by (3.35). ■

The idiosyncratic part measures the deviations of the experienced survival probability of the portfolio from the realization of the survival probability in a given systematic scenario.

For different portfolio sizes N and correlations ρ , we simulate 50,000 paths using the parameter values in Table 1. The guaranteed amount at maturity is set equal to 1, and we assume that the single premium is fully invested in the risky fund, whose current value is $y^{(1)} = 0.7$. Note that this could be generalized to a situation where the insurer invests the premium in a portfolio consisting of bonds and the risky equity fund. A bonus is paid only if the fund value exceeds the guarantee, and we set $K = 1$.

μ_f	σ_f	T	μ_s	σ_s	K	α	$y^{(1)}$	r
0.03	0.25	10	-0.28	0.0876	1	0.5	0.70	0.02

Table 1: Simulation parameters

We first consider a baseline scenario $\rho = 0$, $N = 500$, which corresponds to the case where the financial asset $Y^{(1)}$ is independent of the non-traded systematic risk Z . Figure 1 presents a stacked bar plot illustrating how the different decomposition components contribute to the claim S . Each bar in Figure 1 represents the liability in a randomly generated scenario. The blue segment shows the realization of the hedgeable part Y^h , which dominates almost all paths. By the mean–variance hedge construction, we have $\mathbb{E}^{\mathbb{P}}[Y^h] = \mathbb{E}^{\mathbb{P}}[S]$, so on average Y^h fully matches the liability. The orange bars depict the financial systematic part Y_{fin}^s , which fluctuates above and below zero with roughly symmetric magnitude. Its mean is approximately zero because it represents the gap between the static hedge Y^h and the conditional expectation $\mathbb{E}^{\mathbb{P}} [S | Y^{(1)}]$. It captures the level of the incompleteness of the financial market. The green bars show the actuarial systematic part Y_{act}^s , which is even more tightly centered around zero.

The expectation of Y_{act}^s is also close to 0, which captures the gap between the conditional expectation $\mathbb{E}^{\mathbb{P}} [S | Y^{(1)}, Z]$ and the conditional expectation $\mathbb{E}^{\mathbb{P}} [S | Y^{(1)}]$. Finally, the purple bars represent the idiosyncratic part, which is negligible at this scale. This is consistent with the diversification result in Theorem 3.6; Appendix E illustrates how the per-policy quantity Y^i/N decreases as N increases.

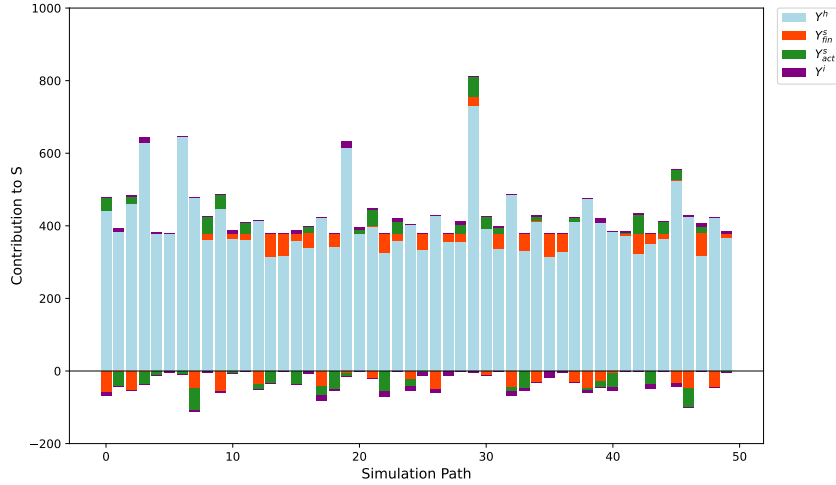


Figure 1: Decomposition of the simulated claim S across the first 50 paths ($N = 500$, $\rho = 0$): each bar is stacked by contributions from Y^h (hedgeable part), Y_{fin}^s (financial systematic part), Y_{act}^s (actuarial systematic part), and Y^i (idiosyncratic part).

3.4.1 Impact of the correlation ρ

We now examine how the correlation ρ between the traded asset $Y^{(1)}$ and the non-tradable longevity risk (through the factor \tilde{Z}) affects the decomposition of the non-hedged part $S - Y^h$. Figure 2 shows the stock hedge ratio $\theta^{(1)}$ and the bank-account hedge ratio $\theta^{(0)}$ as functions of ρ . As ρ increases, $\theta^{(1)}$ increases, because a higher correlation raises $\text{Cov}^{\mathbb{P}}[Y^{(1)}, S]$ in (3.31). Meanwhile, $\theta^{(0)}$ decreases, since a larger position in the stock hedge is financed by a smaller position in the bank account; see (3.32).

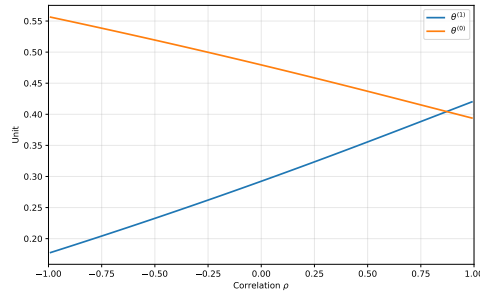


Figure 2: Mean–variance hedge ratios as functions of ρ .

Figure 3 presents the per-policy variances of Y_{fin}^s , Y_{act}^s , and Y^i . As $|\rho|$ increases, the variance of Y_{act}^s decreases. This is what we expect from (3.34), because a stronger dependence between

$Y^{(1)}$ and Z means that the traded asset already reveals more information about the systematic longevity factor. In other words, less actuarial systematic risk remains after conditioning on $Y^{(1)}$.

Moreover, when $\rho = 1$ or $\rho = -1$, the latent systematic factor \tilde{Z} becomes a deterministic function of $Y^{(1)}$:

$$\tilde{Z} = a \log \frac{Y^{(1)}}{y^{(1)}} + b, \text{ for some } a, b \in \mathbb{R}.$$

More precisely,

$$\tilde{Z} = \begin{cases} \sigma_s \frac{\ln Y^{(1)} - \ln y^{(1)} - (\mu_f - \frac{1}{2}(\sigma_f)^2) T}{\sigma_f \sqrt{T}} + \mu_s, & \text{if } \rho = 1, \\ -\sigma_s \frac{\ln Y^{(1)} - \ln y^{(1)} - (\mu_f - \frac{1}{2}\sigma_f^2) T}{\sigma_f \sqrt{T}} + \mu_s, & \text{if } \rho = -1. \end{cases}$$

Since $Z = \min(\tilde{Z}, 0)$, Z is also a deterministic function of $Y^{(1)}$. Hence, (3.34) yields $Y_{act}^s = N\left(1 + \alpha(Y^{(1)} - K)_+\right)(e^Z - e^Z) = 0$. Therefore, the actuarial systematic part vanishes in the limit $|\rho| \rightarrow 1$. By contrast, the per-policy variance of Y^i remains close to zero for all ρ , since for a large portfolio the idiosyncratic part is diversified. Table 2 provides a distributional view of Y_{act}^s . Across all correlation levels, Y_{act}^s remains approximately centered around zero, with skewness close to zero. At the same time, its excess kurtosis increases with ρ . This behavior is intuitive: as ρ grows, $Y^{(1)}$ and Z are more likely to move together, making Y_{act}^s given in (3.34) prone to more extreme outcomes.

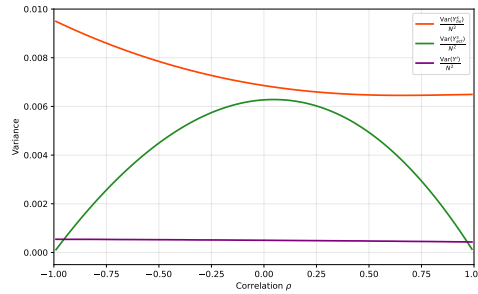


Figure 3: Per-policy ($N = 500$) variances of Y_{fin}^s , Y_{act}^s , and Y^i as functions of ρ .

ρ	$\text{Var}(Y_{fin}^s)$	$\text{Skew}(Y_{fin}^s)$	$\text{Kurt}(Y_{fin}^s)$	$\text{Var}(Y_{act}^s)$	$\text{Skew}(Y_{act}^s)$	$\text{Kurt}(Y_{act}^s)$
-0.8	2185.929	0.986	3.374	532.721	0.095	2.055
0.0	1709.578	1.164	10.133	1594.735	0.151	4.685
0.8	1612.502	1.928	29.350	616.501	-0.026	5.443

Table 2: Sample variance, skewness and excess kurtosis of Y_{fin}^s and Y_{act}^s for various values of ρ .

We next turn to the financial systematic part Y_{fin}^s . Figure 3 shows that its variance decreases as ρ increases. Intuitively, this means that the mean-variance hedge improves in capturing the financial risks of the hybrid claim as the correlation increases.

Table 2 shows that the distribution of Y_{fin}^s remains right-skewed in every case of ρ , with skewness and excess kurtosis increasing as ρ rises. In addition, Y_{fin}^s has a finite lower bound, attained when the stock price $Y^{(1)}$ equals the strike K , which is also visible in Figure 4. These figures therefore complement the variance results by showing that the remaining financial systematic part becomes more concentrated, but also more asymmetric, as the dependence increases.

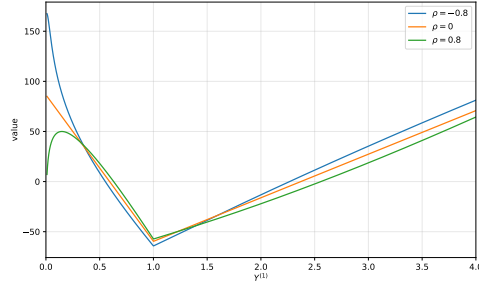


Figure 4: Y_{fin}^s as a function of the stock price $Y^{(1)}$ for various values of ρ

4 Four-step market-consistent valuation

In the previous section, we considered four-step decomposition formulas for general claims in the set \mathcal{C} . The existing market-consistent valuations consider 2-step decompositions to separate the financial and the non-financial risks (Dhaene et al. (2017), Pelsser and Stadje (2014), Barigou et al. (2022), etc.), or 3-step decompositions that subdivide the space of non-financial risks further to also account for systematic risks (Deelstra et al. (2020), Linders (2023)). Our four-step methodology subdivides the financial risks and accounts for hedgeable and non-hedged financial risks. In this section, we search for new market-consistent valuations that allow us to value the hedgeable financial part in a different way than the non-hedged financial part. Therefore, we can take into account the incompleteness of the financial part in our pricing framework.

A valuation is a mapping $\rho : \mathcal{C} \rightarrow \mathbb{R}$, which is normalized $\rho[0] = 0$, and translation-invariant:

$$\rho[S + c] = \rho[S] + e^{-rT}c, \text{ for any constant } c \in \mathbb{R}.$$

Solvency II requires that the valuation of liabilities should be market consistent.² The concept of market consistency was first introduced in Cont (2006) when pricing derivatives and further explored in an insurance context in Malamud et al. (2008).

Definition 4.1 (Market-Consistent Valuation) *A valuation $\rho[\cdot]$ is market consistent if for any claim $S \in \mathcal{C}$ and trading strategies \mathbf{v} , we have:*

$$\rho[S + \mathbf{v} \cdot \mathbf{Y}] = \rho[S] + \mathbf{v} \cdot \mathbf{y}. \quad (4.1)$$

²Solvency II requires that the valuation of liabilities be market consistent, meaning that it should reflect current market information and be aligned with prices observed in deep, liquid, and transparent (DLT) markets.

Market consistency of a valuation requires that all hedgeable claims, i.e., all claims that can be expressed as linear combinations of the traded financial assets, be priced at their hedging costs. It also implies that in order to price a hedgeable claim, market consistency prescribes that only information from the financial market be used, see [Cont \(2006\)](#).

The actuarial approach to value claims is based on the best estimates and the risk margins. This approach may be preferred for orthogonal claims, which are claims uncorrelated with the financial market. We denote the set of orthogonal claims by \mathcal{C}^\perp . As in [Dhaene \(2022\)](#), we say that a valuation $\rho[\cdot]$ is model consistent if we have that

$$\rho[S] = \pi[S], \quad S \in \mathcal{C}^\perp, \quad (4.2)$$

where $\pi : \mathcal{C} \rightarrow \mathbb{R}$ is an actuarial valuation, i.e., a valuation which is law invariant under the probability measure \mathbb{P} . Therefore, model consistency of a valuation implies that there exists an actuarial valuation such that the model-consistent valuation coincides with this actuarial valuation on the set of orthogonal claims. This concept was first introduced in [Dhaene et al. \(2017\)](#).

[Dhaene et al. \(2017\)](#) introduce the class of hedge-based valuations. Moreover, it was shown that this class of valuations coincides with the class of valuations which are both market and model consistent, see also [Dhaene \(2022\)](#).

Definition 4.2 *A valuation $\rho[\cdot]$ is a hedge-based valuation if there exist a fair hedging strategy $\boldsymbol{\theta}$ that is both model- and market-consistent, and a model-consistent valuation π such that*

$$\rho[S] = \boldsymbol{\theta}_S \cdot \mathbf{y} + \pi [S - \boldsymbol{\theta}_S \cdot \mathbf{Y}]. \quad (4.3)$$

Hedge-based valuations start from a fair hedging strategy $\boldsymbol{\theta}_S$ for the claim S to determine the hedging cost. The remaining residual part is then priced using a model-consistent valuation. Note that the mean-variance hedging strategy is both market and model consistent.

In this section we consider the valuation of hybrid claims S defined in (3.24). We decompose this claim into four parts, where we use the mean-variance hedging strategy to determine the hedgeable part in the decomposition. We then find:

$$S = \boldsymbol{\theta}_S^{MV} \cdot \mathbf{Y} + Y^i + Y_{fin}^s + Y_{act}^s,$$

where Y^i , Y_{fin}^s , and Y_{act}^s are given by Expressions (3.4), (3.12), and (3.13), respectively. Then, using the hedge-based valuation, we find that the valuation of the claim S can be expressed as follows

$$\rho[S] = \boldsymbol{\theta}_S^{MV} \cdot \mathbf{y} + \pi [Y^i + Y_{fin}^s + Y_{act}^s],$$

for some choice of the model-consistent valuation. Since the financial market is assumed to be arbitrage-free, any risk-neutral measure \mathbb{Q} can be used to express the value of the hedgeable part $\boldsymbol{\theta}_S^{MV} \cdot \mathbf{y}$ as a discounted risk-neutral expectation. We can then express the value of the liability as follows:

$$\rho[S] = e^{-rT} \mathbb{E}^{\mathbb{Q}}[Y^h] + \pi [Y^i + Y_{fin}^s + Y_{act}^s],$$

where \mathbb{Q} is a risk-neutral measure. Hence, market consistency requires that the hedgeable part be valued at its hedging cost, whereas the valuation of the non-hedged components depends on the choice of π . We next introduce two benchmark market-consistent valuations and then turn to a new valuation principle tailored to the four-step decomposition: the conic market-consistent valuation.

4.1 Benchmark market-consistent valuations

4.1.1 Valuation based on the standard-deviation principle

A first idea is to use an actuarial valuation to value the residual part. In the first benchmark, we use the standard-deviation principle as the model-consistent valuation π :

$$\pi[S] = e^{-rT} \left(\mathbb{E}^{\mathbb{P}}[S] + \lambda \sigma^{\mathbb{P}}[S] \right), \quad (4.4)$$

where $\lambda \geq 0$ is a risk loading. Note that model consistency only requires a \mathbb{P} -law invariance valuation for the orthogonal claims. However, the valuation π given by (4.4) is always \mathbb{P} -law invariant. The corresponding valuation is a particular example of a hedge-based valuation, as introduced in [Dhaene et al. \(2017\)](#).

Proposition 4.1 *Consider the hedge-based valuation given in (4.2), where the hedging strategy θ is given by (3.19), and the actuarial valuation π is given by (4.4). The value of the insurance liability S given by Expression (3.24) can be expressed as follows:*

$$\rho^{MVSD}[S] = e^{-rT} \mathbb{E}^{\mathbb{Q}}[Y^h] + \lambda e^{-rT} \sqrt{\text{Var}^{\mathbb{P}}[Y^i] + \text{Var}^{\mathbb{P}}[Y_{act}^s] + \text{Var}^{\mathbb{P}}[Y_{fin}^s]}. \quad (4.5)$$

Proof. From Theorem 3.5, we have $\mathbb{E}^{\mathbb{P}}[S - Y^h] = 0$. Moreover, by Theorem 3.4,

$$\text{Var}^{\mathbb{P}}(S - \theta_S^{MV} \cdot \mathbf{Y}) = \text{Var}^{\mathbb{P}}(Y_{act}^s + Y_{fin}^s + Y^i) = \text{Var}^{\mathbb{P}}(Y_{act}^s) + \text{Var}^{\mathbb{P}}(Y_{fin}^s) + \text{Var}^{\mathbb{P}}(Y^i).$$

Therefore, $\rho^{MVSD}[S]$ is given by (4.5). ■

The first term represents the cost of setting up the hedge and does not depend on the choice of risk-neutral measure. The remaining parts are managed through a variance-based capital buffer, which depends only on the marginal distributions of Y_{act}^s , Y_{fin}^s , and Y^i .

4.1.2 Valuation based on conditional standard-deviation principle

Actuarial valuation principles such as (4.4) are naturally suited to diversifiable risks. Under (3.23), Theorem 3.6 shows that Y^i becomes diversifiable as the portfolio size increases, which justifies an actuarial valuation for this component. By contrast, (4.5) also applies the standard-deviation principle to the non-diversifiable systematic part Y^s , including its financial component Y_{fin}^s . Since Y_{fin}^s depends on the traded assets \mathbf{Y} , this motivates a conditional valuation that first conditions on \mathbf{Y} and then aggregates under a risk-neutral measure \mathbb{Q} .

$$\pi[S] = e^{-rT} \left(\mathbb{E}^{\mathbb{Q}} \left[\mathbb{E}^{\mathbb{P}}[S \mid \mathbf{Y}] + \lambda \sigma^{\mathbb{P}}[S \mid \mathbf{Y}] \right] \right), \quad (4.6)$$

where $\lambda \geq 0$ is a risk loading. The corresponding valuation of the claim S is then a two-step valuation as introduced in [Pelsser and Stadje \(2014\)](#).

Proposition 4.2 Consider the hedge-based valuation given in (4.2), where the hedging strategy θ is given by (3.19), and the model-consistent valuation π is given by (4.6). The value of the insurance liability S given by Expression (3.24) can be expressed as follows:

$$\rho^{TSSD}[S] = e^{-rT} \mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s] + \lambda e^{-rT} \mathbb{E}^{\mathbb{Q}} \left[\sqrt{\text{Var}^{\mathbb{P}} [Y_{act}^s + Y^i | \mathbf{Y}]} \right]. \quad (4.7)$$

Proof. It follows from (3.4), (3.12), and (3.13) that $\mathbb{E}^{\mathbb{P}} [S - Y^h | \mathbf{Y}] = Y_{fin}^s$. From (3.4) and (3.13), we get

$$\text{Var}^{\mathbb{P}} [S - Y^h | \mathbf{Y}] = \text{Var}^{\mathbb{P}} [Y_{act}^s + Y^i | \mathbf{Y}].$$

Therefore, $\rho^{TSSD}[S]$ is given by (4.7). ■

4.2 Conic market-consistent valuation

Motivated by the two benchmark valuations, we propose a new valuation in this subsection. The mean-variance hedge-based valuation (4.5) has the advantage that the risk margin is composed of marginal variances, since the four parts of the decomposition are uncorrelated. The two-step standard-deviation principle has the advantage that the financial systematic part is valued under a financial valuation rather than a real-world valuation. However, its value depends on the choice of the risk-neutral measure \mathbb{Q} , and the risk margin is no longer composed of marginal variances. We therefore propose a valuation that takes a prudent approach to the financial valuation of the systematic residual part, while determining the risk margin using only marginal variances.

Assume that we have a claim $S \in \mathcal{C}$. Then the best approximation in mean-variance sense of the claim S in the set $\mathcal{C}^{\mathbf{Y}}$ can be determined as follows:

$$Y^f(S) = \arg \min_{\xi \in \mathcal{C}^{\mathbf{Y}}} \mathbb{E}^{\mathbb{P}} [(S - \xi)^2].$$

Note that Y^f depends solely on the realization of the traded assets \mathbf{Y} , but it is not necessarily a linear combination of the financial assets. Therefore, this claim Y^f can be interpreted as a financial derivative. Since the market is assumed to be incomplete, the price of Y^f may not be unique. A counterparty may therefore be willing to provide the payoff Y^f in return for a conservative price. To take into account the incompleteness of the market, we therefore determine the price using a supremum over a set \mathcal{P} of possible risk-neutral measures \mathbb{Q} . Therefore, the price of the financial part of the hybrid claim S is determined as follows:

$$\text{Price of } Y^f(S) = e^{-rT} \sup_{\mathbb{Q} \in \mathcal{P}} \mathbb{E}^{\mathbb{Q}} [Y^f],$$

for a given set \mathcal{P} . This idea is similar to the bid-ask pricing that is applied in conic finance; see, e.g., Madan and Schoutens (2016). The claim Y^f is a financial claim, but not necessarily hedgeable. However, the ‘market’ is considered as a counterparty that is willing to accept Y^f , but only in return for a price that makes the cash flow acceptable for the ‘market’.

We can now define a new model-consistent valuation:

$$\pi[S] = e^{-rT} \sup_{\mathbb{Q} \in \mathcal{P}} \mathbb{E}^{\mathbb{Q}} [Y^f] + e^{-rT} (\mathbb{E}^{\mathbb{P}} [S - Y^f] + \lambda \sigma^{\mathbb{P}} [S - Y^f]). \quad (4.8)$$

For an orthogonal claim S (orthogonal to the whole financial subspace $\mathcal{C}^{\mathbf{Y}}$, i.e. $\text{Cov}(S, \xi) = 0$ for all $\xi \in \mathcal{C}^{\mathbf{Y}}$), the L^2 -projection onto $\mathcal{C}^{\mathbf{Y}}$ is the constant $\mathbb{E}[S]$. Hence,

$$Y^f = \arg \min_{\xi \in \mathcal{C}^{\mathbf{Y}}} \mathbb{E}[(S - \xi)^2] = \mathbb{E}[S | \mathbf{Y}] = \mathbb{E}[S].$$

Therefore, $\sup_{\mathbb{Q} \in \mathcal{P}} \mathbb{E}^{\mathbb{Q}} [Y^f] = \sup_{\mathbb{Q} \in \mathcal{P}} \mathbb{E}^{\mathbb{Q}} [\mathbb{E}[S]] = \mathbb{E}[S]$, and π reduces to the standard-deviation principle. The model-consistent valuation is used in the hedge-based valuation (see Definition 4.2) to determine a price for the part of the claim that cannot be hedged. The model-consistent valuation we propose in (4.8) values the financial part by using a non-linear financial valuation to take into account the incompleteness of the market, whereas the remaining part is valued using a standard-deviation principle.

Theorem 4.1 *Consider the hedge-based valuation given in (4.2) where the hedging strategy θ is given by (3.19), and the model-consistent valuation π is given by (4.8). The value of the insurance liability S given by (3.24) can be expressed as follows:*

$$\rho^{CMC}[S] = e^{-rT} \sup_{\mathbb{Q} \in \mathcal{P}} \mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s] + \lambda e^{-rT} \sqrt{\text{Var}^{\mathbb{P}} [Y^i] + \text{Var}^{\mathbb{P}} [Y_{act}^s]}, \quad (4.9)$$

where Y^h is determined using (3.1) with a fair hedging strategy θ , and Y^i , Y_{act}^s , and Y_{fin}^s are given by (3.4), (3.13), and (3.12), respectively. Then, $\rho^{CMC}[\cdot]$ is a fair valuation.

Proof. If we use the mean-variance hedging strategy, the valuation of the claim S is given by

$$\rho^{CMC}[S] = \theta_S^{MV} \cdot \mathbf{y} + \pi [S - Y^h],$$

with π given by (4.8). Since $Y^h = \theta_S^{MV} \cdot \mathbf{Y}$ is replicable, $\theta_S^{MV} \cdot \mathbf{y} = e^{-rT} \mathbb{E}^{\mathbb{Q}} [Y^h]$ for every $\mathbb{Q} \in \mathcal{P}$.

One can show that $Y_{fin}^s = \arg \min_{\xi \in \mathcal{C}^{\mathbf{Y}}} \mathbb{E}^{\mathbb{P}} [(S - Y^h - \xi)^2]$. Note that $S - Y^h - Y_{fin}^s = Y^i + Y_{act}^s$ and $\mathbb{E}^{\mathbb{P}} [Y^i + Y_{act}^s] = 0$. Taking into account that Y^i and Y_{act}^s are uncorrelated, we find the desired result. ■

4.3 Illustration: Pure endowment contract with profit

Building on the example from Section 3.4, we now employ the 4-step market-consistent valuation framework outlined above to value a pure endowment contract with profit. We still consider the aggregate liability S as defined in (3.28). Closed-form expressions exist for the MVSD valuation in (4.5) of S , as shown in Appendix F.1. It is important to note that this valuation is independent of the specific choice of the risk-neutral measure. Both the two-step valuation

and the conic market-consistent valuation involve calculating the risk-neutral expectation of the financial component of the hybrid claim. However, since the market is incomplete, multiple risk-neutral measures may exist. The financial model introduced in (3.27) depends on two parameters. Because the martingale condition must hold for each risk-neutral measure \mathbb{Q} , we can characterize each \mathbb{Q} by its risk-neutral volatility parameter $\sigma_{\mathbb{Q}}$.

When $\rho = 0$, it is straightforward to verify that $\mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s]$ increases as $\sigma_{\mathbb{Q}}$ increases and approaches a constant limit $N \left(e^{\mu_s + \frac{1}{2}(\sigma_s)^2} \Phi(-c - \sigma_s) + \Phi(c) \right) (1 + \alpha y^{(1)} e^{rT})$ as $\sigma_{\mathbb{Q}} \rightarrow \infty$.

If $\rho \neq 0$, using Proposition F.1 and the parameters in Table 1, Figure 5 plots $\mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s]$ as a function of $\sigma_{\mathbb{Q}}$ for different values of ρ . From Figure 5, we find that for non-zero correlation, the

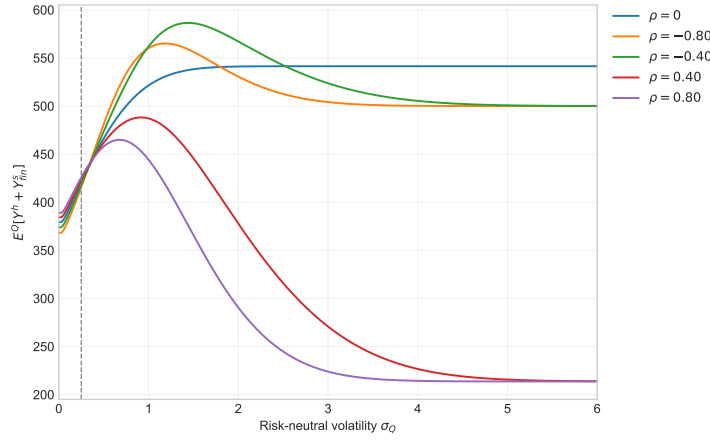


Figure 5: $\mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s]$ as functions of $\sigma_{\mathbb{Q}}$ for various values of ρ ($N = 500$), the dashed line corresponds to $\sigma_{\mathbb{Q}} = \sigma_f$.

risk-neutral expectation $\mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s]$ initially increases in $\sigma_{\mathbb{Q}}$, attains a unique maximum at an interior point $\sigma_{\mathbb{Q}^*}$, and then decreases as $\sigma_{\mathbb{Q}}$ grows further. In contrast, when $\rho = 0$, $\mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s]$ increases monotonically and approaches a constant limit as $\sigma_{\mathbb{Q}} \rightarrow \infty$, so there is no finite interior maximizer. Consequently, if $\sigma_{\mathbb{Q}}$ is restricted to an interval Σ , the maximum value is achieved at the interior point $\sigma_{\mathbb{Q}^*}$ when $\rho \neq 0$ and $\sigma_{\mathbb{Q}^*} \in \Sigma$, or otherwise at the right endpoint of the interval Σ that yields the larger expectation; for $\rho = 0$, the worst-case expectation always occurs at the upper endpoint, or at the asymptote if Σ is unbounded above. Note also that for relatively small values of $\sigma_{\mathbb{Q}}$, the risk-neutral expectation $\mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s]$ increases as a function of the correlation, whereas the reverse relationship holds for large volatilities $\sigma_{\mathbb{Q}}$.

For the conditional standard-deviation principle given in (4.6) we choose the risk-neutral measure with $\sigma_{\mathbb{Q}} = \sigma_f$, under which the time- T distribution of the stock price matches that of the classic geometric Brownian motion model. The TSSD valuation in (4.7) of S also admits a closed-form expression, as shown in Appendix F.2. In order to determine the conic market-consistent value (4.9), we employ the closed-form expressions for the variance $\text{Var} [Y^i + Y_{act}^s]$ derived in Appendix F.3 together with the closed-form expression for $\mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s]$, but now for various choices of $\sigma_{\mathbb{Q}}$ in order to determine the supremum.

Using the parameters in Table 1, we fix the risk loading at $\lambda = 0.3$ for all three valuation principles: the standard-deviation principle (4.4), the conditional expectation principle (4.6),

and the conic market-consistent valuation (4.8). To compare these valuations, we take the time-0 mean-variance hedge value as a benchmark and consider the per-policy value $\frac{\rho[S]}{N}$. Under the conditional standard-deviation principle we take \mathbb{Q} with $\sigma_{\mathbb{Q}} = \sigma_f$, while under the new market-consistent principle we restrict $\sigma_{\mathbb{Q}}$ to the interval $\Sigma = (95\%\sigma_f, 105\%\sigma_f)$.

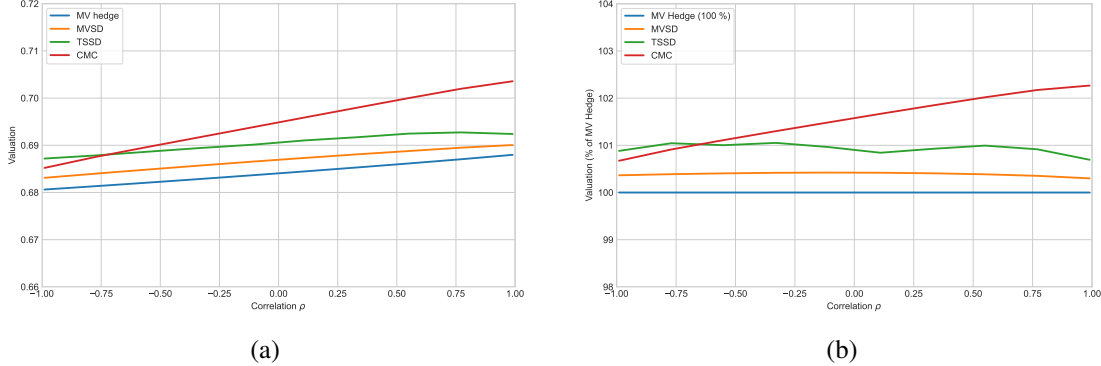


Figure 6: Comparison of 4-step market-consistent valuations (MVSD, TSSD, CMC) across correlation ρ : the left panel (a) shows raw valuation levels, and the right panel (b) shows each valuation normalized to the MV hedge (100%).

From Figure 6(a), all three market-consistent valuations (MVSD, TSSD, and CMC) increase as the correlation ρ rises. A larger ρ strengthens the hedge by increasing the covariance between the stock $Y^{(1)}$ and the systematic factor Z , which raises the mean-variance hedge value. Equivalently, as ρ grows, asset and liability co-move more closely, making larger liability realizations more likely and, therefore, increasing the expected payoff. Since the mean-variance hedge has the same expectation as the liability, increasing the correlation will drive up each valuation.

The difference between the value of the mean-variance hedge (blue line) and the value under the different valuations represents the capital buffer that is required for holding non-hedged liabilities. We find that MVSD consistently requires the smallest capital buffer, with TSSD only marginally higher. CMC starts below TSSD at negative ρ but overtakes both MVSD and TSSD as ρ increases. Moreover, under MVSD and TSSD the buffer for the non-hedged part remains nearly constant across ρ , whereas under CMC it increases with ρ .

The conic market-consistent valuation increases as the correlation ρ increases. This behavior can be observed in Figure 5, where the interval Σ is chosen such that we remain on the left side of the plot. In this region, the expectation $\mathbb{E}^{\mathbb{Q}}[Y^h + Y_{fin}^s]$ consistently increases with ρ . However, if the size of the interval Σ were sufficiently enlarged, the conic market-consistent valuation would drastically increase, but would then become a decreasing function of the correlation.

Recall from Table 2 that the skewness and kurtosis of the financial systematic part Y_{fin}^s increase with ρ . Figure 6(b) shows each valuation as a percentage of the MV hedge (100%). Under MVSD and TSSD, this buffer ratio stays flat or even declines at high ρ . In contrast, the CMC ratio increases steadily with ρ , indicating that this method can allocate a larger capital buffer to the non-hedged part in response to stronger co-movement between the financial asset and the aggregate liability.

5 Applications of four-step decomposition for product claims

In this section, we specify the function h_j in Expression (3.24) to be the product of a financial part and an actuarial part. To simplify the analysis, we assume that the N policyholders select their payoff functions f_j from a finite set of m distinct functions, where $m \leq N$. Let $f_j(\mathbf{Y})$ denote the payoff function for group $j \in \{1, 2, \dots, m\}$, and let N_j represent the number of policyholders in group j , satisfying: $\sum_{j=1}^m N_j = N$. The claim for the k -th policyholder in group j can be expressed as $f_j(\mathbf{Y}) \times X_{jk}$, where X_{jk} represents the policyholder-specific variable for the k -th policyholder in group j . The aggregate claim S can now be expressed as follows:

$$S = \sum_{j=1}^m \sum_{k=1}^{N_j} f_j(\mathbf{Y}) \times X_{jk}. \quad (5.1)$$

For simplicity, we will sometimes use the shorthand notation f_j to denote $f_j(\mathbf{Y})$. We also assume that the systematic risk vector \mathbf{Z} is independent of the financial assets \mathbf{Y} . Conditional on $\mathbf{Z} = \mathbf{z}$, the actuarial risks X_{jk} , for $j = 1, 2, \dots, m$ and $k = 1, 2, \dots, N_j$, are independent and identically distributed. Moreover, given that $\mathbf{Z} = \mathbf{z}$, these risks are conditionally independent of the financial assets, i.e., $X_{jk} \perp \mathbf{Y} \mid \mathbf{Z} = \mathbf{z}$.

The mean-variance hedging strategy will be used to determine the hedgeable part of the claim. We will then use Expressions (3.1), (3.4), (3.13), and (3.12) to write $S = Y^h + Y^i + Y_{act}^s + Y_{fin}^s$, where

$$\begin{aligned} Y^h &= \sum_{j=1}^m \boldsymbol{\theta}_{f_j}^{MV} \cdot \mathbf{Y} \times N_j \mathbb{E}^{\mathbb{P}}[X_1], \\ Y^i &= \sum_{j=1}^m \sum_{k=1}^{N_j} f_j (X_{jk} - \mathbb{E}^{\mathbb{P}}[X_1 | \mathbf{Z}]), \\ Y_{fin}^s &= \sum_{j=1}^m \left(f_j - \boldsymbol{\theta}_{f_j}^{MV} \cdot \mathbf{Y} \right) N_j \mathbb{E}^{\mathbb{P}}[X_1], \\ Y_{act}^s &= \sum_{j=1}^m N_j f_j \left(\mathbb{E}^{\mathbb{P}}[X_1 | \mathbf{Z}] - \mathbb{E}^{\mathbb{P}}[X_1] \right). \end{aligned}$$

Under the mean-variance hedge, the financial systematic part Y_{fin}^s captures the part of the financial risk that remains after hedging. It is driven by the difference between the (non-linear) financial payoff f_j and its hedge $\boldsymbol{\theta}_{f_j}^{MV} \cdot \mathbf{Y}$, and therefore decreases as the hedge becomes more accurate. In an incomplete market, this residual cannot in general be eliminated completely. The actuarial systematic part Y_{act}^s instead captures the deviation between the conditional expectation of the actuarial risk in a given systematic scenario and its unconditional counterpart.

We can use this decomposition to determine the value of the product claim (5.1). We start by using Expression (4.5) for the mean-variance standard deviation principle. The per-policy MVSD value of the claim S defined in (5.1) can then be expressed as:

$$\frac{\rho^{MVSD}[S]}{N} = \frac{e^{-rT}}{N} \sum_{j=1}^m \boldsymbol{\theta}_{f_j}^{MV} \cdot \mathbf{y} \times N_j \mathbb{E}^{\mathbb{P}}[X_1] + \frac{\lambda e^{-rT}}{N} \sqrt{A + B + C}, \quad (5.2)$$

where

$$A = \sum_{j=1}^m N_j \mathbb{E}^{\mathbb{P}} [f_j(\mathbf{Y})^2] \mathbb{E}^{\mathbb{P}} [\text{Var}^{\mathbb{P}} [X_1 | \mathbf{Z}]], \quad (5.3)$$

$$B = \mathbb{E}^{\mathbb{P}} \left[\left(\sum_{j=1}^m f_j(\mathbf{Y}) N_j \right)^2 \right] \text{Var}^{\mathbb{P}} [\mathbb{E}^{\mathbb{P}} [X_1 | \mathbf{Z}]], \quad (5.4)$$

$$C = \text{Var}^{\mathbb{P}} \left[\sum_{j=1}^m \left(f_j - \boldsymbol{\theta}_{f_j}^{MV} \cdot \mathbf{Y} \right) N_j \mathbb{E}^{\mathbb{P}} [X_1] \right]. \quad (5.5)$$

The first term in (5.2) represents the cost of the mean-variance hedge. The financial payoff f_j is hedged based on the expected number of financial payouts. The term A represents the aggregate capital buffer required to cover the idiosyncratic part and grows linearly with the number of policyholders, hence it will vanish in the per-policy case. The term B takes into account the fluctuations of the conditional expectation, and therefore corresponds to the aggregate capital buffer to cover the actuarial systematic part. Finally, term C quantifies the non-hedged financial risk, representing the systematic financial part.

We also consider the valuation under the two-step standard deviation principle using Expression (4.7). Assume we fix a pricing measure \mathbb{Q} , then the per-policy TSSD value of the aggregate claim S can then be expressed as

$$\frac{\rho^{TSSD}[S]}{N} = \frac{e^{-rT}}{N} \sum_{j=1}^m N_j \mathbb{E}^{\mathbb{P}} [X_1] \cdot \mathbb{E}^{\mathbb{Q}} [f_j(\mathbf{Y})] + \frac{\lambda e^{-rT}}{N} \mathbb{E}^{\mathbb{Q}} [\sqrt{D + E}], \quad (5.6)$$

where

$$D = \sum_{j=1}^m N_j f_j(\mathbf{Y})^2 \mathbb{E}^{\mathbb{P}} [\text{Var}^{\mathbb{P}} [X_1 | \mathbf{Z}]],$$

$$E = \left(\sum_{j=1}^m f_j(\mathbf{Y}) N_j \right)^2 \text{Var}^{\mathbb{P}} [\mathbb{E}^{\mathbb{P}} [X_1 | \mathbf{Z}]].$$

The term $\mathbb{E}^{\mathbb{Q}} [f_j(\mathbf{Y})]$ represents the price of the financial payoff under the chosen pricing measure \mathbb{Q} . Note that in an incomplete market, a trading strategy to replicate this payoff may not exist. The terms D and E are used to determine the capital buffers for the idiosyncratic and actuarial systematic parts, respectively. Note that both D and E are random variables which depend on the realization of the financial risks \mathbf{Y} .

Lastly, we also determine the value of the hybrid liability using the conic market-consistent valuation in Expression (4.9). The per-policy value of the aggregate claim S can then be expressed as

$$\frac{\rho[S]}{N} = \frac{e^{-rT}}{N} \sup_{\mathbb{Q} \in \mathcal{P}} \mathbb{E}^{\mathbb{Q}} \left[\sum_{j=1}^m N_j \mathbb{E}^{\mathbb{P}} [X_1] \cdot f_j(\mathbf{Y}) \right] + \frac{\lambda e^{-rT}}{N} \sqrt{A + B}, \quad (5.7)$$

where A and B are given by (5.3) and (5.4), respectively. Note that the first term of Expression (5.7) represents the hedging of the financial payoff, taking into account the uncertainty about the pricing measure. The capital buffer to account for the non-financial risks is then similar to the valuation derived in (5.2).

6 Conclusion

In this paper, we developed a comprehensive framework for managing hybrid liabilities that intertwine financial and actuarial risks, addressing the challenges of disentangling, pricing, and mitigating these complex risks. We propose a four-step decomposition of liabilities into hedgeable financial risks, diversifiable actuarial risks, non-hedged residual financial risks, and non-diversifiable systematic risk. In this way, we first decompose a liability along two axes, the actuarial and the financial axes. Afterwards, we decompose the actuarial part into an idiosyncratic and a systematic part, and the financial part is subdivided into a hedgeable and non-hedged part. Future research could explore further refinements to the framework, such as incorporating additional layers of risk or adapting it to emerging financial instruments. Additionally, empirical studies could validate the framework's effectiveness in different market conditions and regulatory environments. Ultimately, this paper lays a foundation for the management of hybrid liabilities, contributing to the ongoing evolution of risk management practices in the financial and insurance sectors.

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Appendix

A Proof of Theorem 3.5

First, we show that (1) \iff (2):

It directly follows from (3.19) that $\boldsymbol{\theta}_S^{MV}$ is determined from the first-order conditions given in (3.20).

Next, we show that (2) \implies (3):

Given that $Y^{(0)} = e^{rT}$, it follows from (3.20) that

$$\mathbb{E}^{\mathbb{P}} [S - \boldsymbol{\theta}_S \cdot \mathbf{Y}] = 0.$$

Then we have:

$$\text{Cov} [S - \boldsymbol{\theta}_S \cdot \mathbf{Y}, Y^{(i)}] = \mathbb{E}^{\mathbb{P}} [(S - \boldsymbol{\theta}_S \cdot \mathbf{Y}) Y^{(i)}] - \mathbb{E}^{\mathbb{P}} [S - \boldsymbol{\theta}_S \cdot \mathbf{Y}] \times \mathbb{E}^{\mathbb{P}} [Y^{(i)}] = 0.$$

Lastly, we show that (3) \implies (2):

From (3.21) and (3.22), we find that

$$\mathbb{E}^{\mathbb{P}} [(S - \boldsymbol{\theta}_S \cdot \mathbf{Y}) Y^{(i)}] = \text{Cov} [S - Y^h, Y^{(i)}] + \mathbb{E}^{\mathbb{P}} [S - Y^h] \times \mathbb{E}^{\mathbb{P}} [Y^{(i)}] = 0,$$

for $i = 0, 1, 2, \dots, n$.

B Non-diversifiable Y^i of a catastrophe liability S

Consider an insurance company with N policyholders, each having an individual loss X_j . The aggregate claim is given by $S = \sum_{j=1}^N X_j$. We assume there is a single systematic risk factor, denoted by Z . The random variable Z can be interpreted as a catastrophe risk for a region, defined as

$$Z = \begin{cases} 1, & \text{if a catastrophe occurs;} \\ 0, & \text{otherwise,} \end{cases}$$

where $\mathbb{P}[Z = 1] = p$, with $p \in (0, 1)$. Additionally, for $j = 1, 2, \dots, N$, we assume that $X_j|Z$ is independent of $\mathbf{Y}|Z$. Conditioned on $Z = 1$, we have

$$X_j|Z = 1 \stackrel{d}{=} \begin{cases} 0, & \text{with probability } 1 - p_1; \\ X_{LN}^1, & \text{with probability } p_1, \end{cases}$$

where $X_{LN}^1 \sim \text{Lognormal}(\mu_1, \sigma_1)$. Moreover, for any $i \neq j$, $\text{Corr} [X_j, X_k | Z = 1] = \rho$, where $\rho > 0$. Alternatively, conditioned on $Z = 0$, we have

$$X_j|Z = 0 \stackrel{d}{=} \begin{cases} 0, & \text{with probability } 1 - p_0 \\ X_{LN}^0, & \text{with probability } p_0, \end{cases}$$

where $X_{LN}^0 \sim \text{Lognormal}(\mu_0, \sigma_0)$, with $\mu_0 < \mu_1$ and $p_0 < p_1$. Furthermore, $X_j|Z = 0$ is independent of $X_k|Z = 0$, for any $j \neq k$.

Note that, in this case, although $X_j|\mathbf{Y}, Z = 0$ is independent of $X_k|\mathbf{Y}, Z = 0$ for $j \neq k$, conditional independence does not hold in general, as $X_j|\mathbf{Y}, Z = 1$ is positively correlated with $X_k|\mathbf{Y}, Z = 1$. We can find that

$$\begin{aligned}\text{Var}[X_j | \mathbf{Y}, Z = 1] &= p_1 \times e^{2\mu_1+2\sigma_1^2} - p_1^2 \times e^{2\mu_1+\sigma_1^2}, \\ \text{Var}[X_j | \mathbf{Y}, Z = 0] &= p_0 \times e^{2\mu_0+2\sigma_0^2} - p_0^2 \times e^{2\mu_0+\sigma_0^2}.\end{aligned}$$

Hence, $\mathbb{E}^{\mathbb{P}}[\text{Var}[X_j | \mathbf{Y}, Z]] < \infty$, and it is given by

$$\mathbb{E}^{\mathbb{P}}[\text{Var}[X_j | \mathbf{Y}, Z]] = p \times p_1 \times e^{2\mu_1+\sigma_1^2} \times (e^{\sigma_1^2} - p_1) + (1 - p) \times p_0 \times e^{2\mu_0+\sigma_0^2} \times (e^{\sigma_0^2} - p_0).$$

Additionally, we have that

$$\begin{aligned}\text{Cov}[X_j, X_k | \mathbf{Y}, Z = 1] &= \rho \times \left(p_1 e^{2\mu_1+2\sigma_1^2} - p_1^2 e^{2\mu_1+\sigma_1^2} \right), \\ \text{Cov}[X_j, X_k | \mathbf{Y}, Z = 0] &= 0.\end{aligned}$$

Then $\mathbb{E}^{\mathbb{P}}[\text{Cov}[X_j, X_k | \mathbf{Y}, Z]] < \infty$, and it is given by

$$\mathbb{E}^{\mathbb{P}}[\text{Cov}[X_j, X_k | \mathbf{Y}, Z]] = p \times \rho \times p_1 e^{2\mu_1+\sigma_1^2} \times (e^{\sigma_1^2} - p_1).$$

Therefore, $\text{Var}\left[\frac{Y^i}{N}\right]$ in this case is given by

$$\begin{aligned}\text{Var}\left[\frac{Y^i}{N}\right] &= \frac{N \times \mathbb{E}^{\mathbb{P}}[\text{Var}[X_j | \mathbf{Y}, Z]] + N \times (N - 1) \times \mathbb{E}^{\mathbb{P}}[\text{Cov}[X_j, X_k | \mathbf{Y}, Z]]}{N^2} \\ &= \frac{\mathbb{E}^{\mathbb{P}}[\text{Var}[X_j | \mathbf{Y}, Z]] + (N - 1) \times \mathbb{E}^{\mathbb{P}}[\text{Cov}[X_j, X_k | \mathbf{Y}, Z]]}{N}.\end{aligned}$$

As $N \rightarrow \infty$, it is straightforward to see

$$\lim_{N \rightarrow \infty} \text{Var}\left[\frac{Y^i}{N}\right] = \mathbb{E}^{\mathbb{P}}[\text{Cov}[X_j, X_k | \mathbf{Y}, Z]] = p \times \rho \times p_1 e^{2\mu_1+\sigma_1^2} \times (e^{\sigma_1^2} - p_1).$$

Since $\text{Var}\left[\frac{Y^i}{N}\right]$ does not approach 0 as $N \rightarrow \infty$, it follows that $\frac{Y^i}{N}$ does not converge to 0 in probability.

C Illustration: Closed-form expressions for the mean-variance hedge

For the hybrid claim (3.28), the mean-variance hedge is given by (3.31) and (3.32). We now derive the closed-form expressions for the moments entering these formulas.

From (3.27) and (3.28) we immediately obtain $\mathbb{E}^{\mathbb{P}}[Y^{(1)}]$ and $\text{Var}^{\mathbb{P}}[Y^{(1)}]$ as given in (C.1) and (C.2). Set $X = \log Y^{(1)}$ with

$$X \sim \mathcal{N}\left(\log y^{(1)} + \left(\mu_f - \frac{1}{2}(\sigma_f)^2\right)T, (\sigma_f)^2 T\right).$$

Thus (X, \tilde{Z}) is bivariate normal with

$$\boldsymbol{\mu} = \begin{bmatrix} \log y^{(1)} + (\mu_f - \frac{1}{2}(\sigma_f)^2)T \\ \mu_s \end{bmatrix}, \quad \boldsymbol{\Sigma} = \begin{bmatrix} (\sigma_f)^2 T & \rho \sigma_f \sigma_s \sqrt{T} \\ \rho \sigma_f \sigma_s \sqrt{T} & (\sigma_s)^2 \end{bmatrix}.$$

Using definition (3.28),

$$\begin{aligned} \mathbb{E}^{\mathbb{P}}[S] &= N \int_{-\infty}^0 \int_{-\infty}^{\infty} e^z f_{X, \tilde{Z}}(x, z) dx dz + N\alpha \int_{-\infty}^0 \int_{\log K}^{\infty} (e^x - K) e^z f_{X, \tilde{Z}}(x, z) dx dz \\ &\quad + N \int_0^{\infty} \int_{-\infty}^{\infty} f_{X, \tilde{Z}}(x, z) dx dz + N\alpha \int_0^{\infty} \int_{\log K}^{\infty} (e^x - K) f_{X, \tilde{Z}}(x, z) dx dz. \end{aligned}$$

We illustrate the computation for

$$I = \int_{-\infty}^0 \int_{\log K}^{\infty} e^{x+z} f_{X, \tilde{Z}}(x, z) dx dz.$$

Let $\mathbf{x} = (x, z)^\top$ and $\mathbf{L}^\top = (1, 1)$. Then

$$e^{\mathbf{L}^\top \mathbf{x}} e^{-\frac{1}{2}(\mathbf{x}-\boldsymbol{\mu})^\top \boldsymbol{\Sigma}^{-1}(\mathbf{x}-\boldsymbol{\mu})} = e^{\mathbf{L}^\top \boldsymbol{\mu} + \frac{1}{2} \mathbf{L}^\top \boldsymbol{\Sigma} \mathbf{L}} e^{-\frac{1}{2}(\mathbf{x}-\boldsymbol{\mu}^*)^\top \boldsymbol{\Sigma}^{-1}(\mathbf{x}-\boldsymbol{\mu}^*)},$$

where

$$\boldsymbol{\mu}^* = \boldsymbol{\mu} + \boldsymbol{\Sigma} \mathbf{L} = \begin{bmatrix} \log y^{(1)} + (\mu_f + \frac{1}{2}(\sigma_f)^2)T + \rho \sigma_f \sigma_s \sqrt{T} \\ \mu_s + (\sigma_s)^2 + \rho \sigma_f \sigma_s \sqrt{T} \end{bmatrix}.$$

Hence,

$$I = e^{\mathbf{L}^\top \boldsymbol{\mu} + \frac{1}{2} \mathbf{L}^\top \boldsymbol{\Sigma} \mathbf{L}} \mathbb{P} \left(X^* \geq \log K, \tilde{Z}^* < 0 \right),$$

with $(X^*, \tilde{Z}^*) \sim \mathcal{N}(\boldsymbol{\mu}^*, \boldsymbol{\Sigma})$. Using d_1 and c from (C.6) and (C.5),

$$I = y^{(1)} e^{\mu_f T + \mu_s + \frac{1}{2}(\sigma_s)^2 + \rho \sigma_f \sigma_s \sqrt{T}} \Phi_2 \left(d_1 + \rho \sigma_s, -c - \rho \sigma_f \sqrt{T} - \sigma_s, -\rho \right),$$

where Φ_2 is the standard bivariate normal CDF.

Applying the same steps to the remaining integrals yields (C.3) for $\mathbb{E}^{\mathbb{P}}[S]$ and (C.4) for $\mathbb{E}^{\mathbb{P}}[S Y^{(1)}]$. Therefore, by substituting (C.1), (C.2), (C.3), and (C.4) into (3.31) and (3.32), we obtain the closed-form expression for the mean-variance hedge.

$$\mathbb{E}^{\mathbb{P}} [Y^{(1)}] = y^{(1)} e^{\mu_f T}, \quad (\text{C.1})$$

$$\text{Var}^{\mathbb{P}} [Y^{(1)}] = (y^{(1)})^2 e^{2\mu_f T} \left(e^{(\sigma_f)^2 T} - 1 \right), \quad (\text{C.2})$$

$$\begin{aligned} \mathbb{E}^{\mathbb{P}} [S] &= N e^{\mu_s + \frac{1}{2}(\sigma_s)^2} \left[\Phi(-c - \sigma_s) - \alpha K \Phi_2(d_2 + \rho\sigma_s, -c - \sigma_s, -\rho) \right] \\ &+ N \alpha y^{(1)} e^{\mu_f T + \mu_s + \frac{1}{2}(\sigma_s)^2 + \rho\sigma_s\sigma_f\sqrt{T}} \Phi_2\left(d_1 + \rho\sigma_s, -c - \rho\sigma_f\sqrt{T} - \sigma_s, -\rho\right) \\ &+ N \left(\Phi(c) - \alpha K \Phi_2(d_2, c, \rho) \right) \\ &+ N \alpha y^{(1)} e^{\mu_f T} \Phi_2\left(d_1, c + \rho\sigma_f\sqrt{T}, \rho\right), \end{aligned} \quad (\text{C.3})$$

$$\begin{aligned} \mathbb{E}^{\mathbb{P}} [SY^{(1)}] &= N y^{(1)} e^{\mu_f T + \mu_s + \frac{1}{2}(\sigma_s)^2 + \rho\sigma_s\sigma_f\sqrt{T}} \Phi\left(-c - \sigma_s - \rho\sigma_f\sqrt{T}\right) \\ &- N \alpha K y^{(1)} e^{\mu_f T + \mu_s + \frac{1}{2}(\sigma_s)^2 + \rho\sigma_s\sigma_f\sqrt{T}} \Phi_2\left(d_1 + \rho\sigma_s, -c - \sigma_s - \rho\sigma_f\sqrt{T}, -\rho\right) \\ &+ N \alpha (y^{(1)})^2 e^{2\mu_f T + (\sigma_f)^2 T + \mu_s + \frac{1}{2}(\sigma_s)^2 + 2\rho\sigma_s\sigma_f\sqrt{T}} \Phi_2\left(d_1 + \sigma_f\sqrt{T} + \rho\sigma_s, -c - \sigma_s - 2\rho\sigma_f\sqrt{T}, -\rho\right) \\ &+ N y^{(1)} e^{\mu_f T} \left[\Phi\left(c + \rho\sigma_f\sqrt{T}\right) - \alpha K \Phi_2\left(d_1, c + \rho\sigma_f\sqrt{T}, \rho\right) \right] \\ &+ N \alpha (y^{(1)})^2 e^{2\mu_f T + (\sigma_f)^2 T} \Phi_2\left(d_1 + \sigma_f\sqrt{T}, c + 2\rho\sigma_f\sqrt{T}, \rho\right), \end{aligned} \quad (\text{C.4})$$

$$c = \frac{\mu_s}{\sigma_s}, \quad (\text{C.5})$$

$$d_1 = \frac{\log y^{(1)} - \log K + \left(\mu_f + \frac{1}{2}(\sigma_f)^2\right) T}{\sigma_f\sqrt{T}}, \quad (\text{C.6})$$

$$d_2 = \frac{\log y^{(1)} - \log K + \left(\mu_f - \frac{1}{2}(\sigma_f)^2\right) T}{\sigma_f\sqrt{T}}, \quad (\text{C.7})$$

$\Phi(x)$ denotes the CDF for the standard normal distribution, and $\Phi_2(x, y, \tau)$ is the CDF of a standard bivariate normal with correlation τ .

D Illustration: Closed-form expressions for the systematic parts of the hybrid liability

We derive the closed-form expressions corresponding to (3.33) and (3.34).

It follows from (3.12) that

$$\begin{aligned} Y_{fin}^s &= \mathbb{E}^{\mathbb{P}} \left[\left(1 + \alpha (Y^{(1)} - K)_+ \right) \sum_{j=1}^N X_j \mid Y^{(1)} \right] - \theta^{(0)} e^{rT} - \theta^{(1)} Y^{(1)} \\ &= \left(1 + \alpha (Y^{(1)} - K)_+ \right) \mathbb{E}^{\mathbb{P}} \left[\mathbb{E}^{\mathbb{P}} \left[\sum_{j=1}^N X_j \mid Y^{(1)}, Z \right] \mid Y^{(1)} \right] - \theta^{(0)} e^{rT} - \theta^{(1)} Y^{(1)} \\ &= N \left(1 + \alpha (Y^{(1)} - K)_+ \right) \mathbb{E}^{\mathbb{P}} [e^Z \mid Y^{(1)}] - \theta^{(0)} e^{rT} - \theta^{(1)} Y^{(1)}, \end{aligned}$$

which yields (3.33).

To evaluate the conditional expectation, write

$$Z = \tilde{Z} \mathbf{1}_{\{Z \leq 0\}} + 0 \cdot \mathbf{1}_{\{Z > 0\}}.$$

Then

$$\mathbb{E}^{\mathbb{P}} [e^Z | Y^{(1)}] = \mathbb{E}^{\mathbb{P}} [e^{\tilde{Z}} \mathbf{1}_{\{Z \leq 0\}} | Y^{(1)}] + \mathbb{P} (\tilde{Z} > 0 | Y^{(1)}).$$

Since \tilde{Z} and $\log Y^{(1)}$ are jointly normal with correlation ρ , we have

$$\tilde{Z} | Y^{(1)} \sim \mathcal{N} (m (Y^{(1)}), s^2),$$

where

$$m (Y^{(1)}) = \mu_s + \rho \sigma_s \frac{\log \frac{Y^{(1)}}{y^{(1)}} - (\mu_f - \frac{1}{2} (\sigma_f)^2) T}{\sigma_f \sqrt{T}}, \text{ and } s = \sigma_s \sqrt{1 - \rho^2}. \quad (\text{D.1})$$

Therefore,

$$\mathbb{E}^{\mathbb{P}} [e^Z | Y^{(1)}] = \Phi \left(\frac{m (Y^{(1)})}{s} \right) + e^{m(Y^{(1)}) + \frac{s^2}{2}} \Phi \left(\frac{-m (Y^{(1)})}{s} - s \right).$$

Substituting this expression into (3.33) gives the closed-form expression

$$Y_{fin}^s = N \left(1 + \alpha (Y^{(1)} - K)_+ \right) \left[\Phi \left(\frac{m (Y^{(1)})}{s} \right) + e^{m(Y^{(1)}) + \frac{s^2}{2}} \Phi \left(\frac{-m (Y^{(1)})}{s} - s \right) \right] - \theta^{(0)} e^{rT} - \theta^{(1)} Y^{(1)}.$$

Moreover, from (3.13) we obtain

$$\begin{aligned} Y_{act}^s &= \left(1 + \alpha (Y^{(1)} - K)_+ \right) \left(\mathbb{E}^{\mathbb{P}} \left[\sum_{j=1}^N X_j \mid Y^{(1)}, Z \right] - \mathbb{E}^{\mathbb{P}} \left[\sum_{j=1}^N X_j \mid Y^{(1)} \right] \right) \\ &= N \left(1 + \alpha (Y^{(1)} - K)_+ \right) (e^Z - \mathbb{E}^{\mathbb{P}} [e^Z | Y^{(1)}]), \end{aligned}$$

which yields (3.34). Substituting the closed-form expression for $\mathbb{E}^{\mathbb{P}} [e^Z | Y^{(1)}]$ then gives

$$Y_{act}^s = N \left(1 + \alpha (Y^{(1)} - K)_+ \right) \left[e^Z - \Phi \left(\frac{m (Y^{(1)})}{s} \right) - e^{m(Y^{(1)}) + \frac{s^2}{2}} \Phi \left(\frac{-m (Y^{(1)})}{s} - s \right) \right].$$

E Illustration: Diversification of the idiosyncratic part Y^i

Figure 7 presents the histograms of the idiosyncratic part per policy for a small portfolio size $N = 100$ and a large portfolio size $N = 2000$, in the case $\rho = 0$. Note that the policyholder-specific risks X_1, \dots, X_N are still dependent, since they all depend on the systematic risk Z .

The histograms show that the variance of $\frac{Y^i}{N}$ converges to zero as the portfolio size increases, confirming that the idiosyncratic part Y^i is diversifiable.

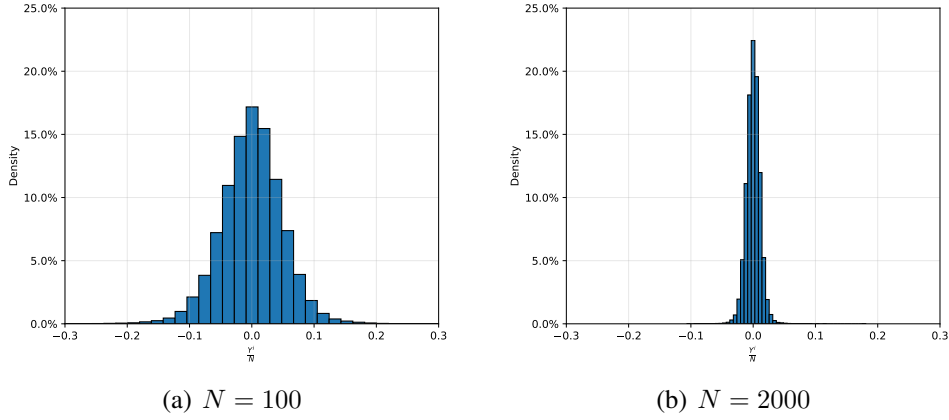


Figure 7: Histograms of the per-policy idiosyncratic component $\frac{Y^i}{N}$ for varying N

F Illustration: Closed-form expressions for four-step market-consistent valuations

F.1 MVSD valuation

The MVSD valuation in (4.5) of S admits a closed-form expression, since

$$\rho^{MVSD}[S] = \theta^{(0)}y^{(0)} + \theta^{(1)}y^{(1)} + \lambda e^{-rT} \sqrt{\text{Var}^{\mathbb{P}} [Y_{fin}^s + Y_{act}^s + Y^i]},$$

and

$$\text{Var}^{\mathbb{P}} [Y_{fin}^s + Y_{act}^s + Y^i] = \mathbb{E}^{\mathbb{P}}[S^2] - (\mathbb{E}^{\mathbb{P}}[S])^2 - (\theta^{(1)})^2 \text{Var}^{\mathbb{P}} [Y^{(1)}], \quad (\text{F.1})$$

where $\theta^{(0)}$, $\theta^{(1)}$ are given by (3.32) and (3.31), $\mathbb{E}^{\mathbb{P}}[S]$ follows from (C.3), $\text{Var}^{\mathbb{P}} [Y^{(1)}]$ is given by (C.2), and $\mathbb{E}^{\mathbb{P}}[S^2]$ can be expressed as

$$\begin{aligned} & \mathbb{E}^{\mathbb{P}}[S^2] \\ &= N e^{\mu_s + \frac{1}{2}(\sigma_s)^2} \Phi(-c - \sigma_s) + N(N-1) e^{2\mu_s + 2(\sigma_s)^2} \Phi(-c - 2\sigma_s) + N^2 \Phi(c) \\ &+ N \alpha^2 (y^{(1)})^2 e^{2\mu_f T + (\sigma_f)^2 T} \left[N \Phi_2 \left(d_1 + \sigma_f \sqrt{T}, c + 2\rho\sigma_f \sqrt{T}, \rho \right) \right. \\ &+ \left. e^{\mu_s + \frac{1}{2}(\sigma_s)^2 + 2\rho\sigma_s\sigma_f \sqrt{T}} \Phi_2 \left(d_1 + \sigma_f \sqrt{T} + \rho\sigma_s, -c - \sigma_s - 2\rho\sigma_f \sqrt{T}, -\rho \right) \right] \\ &+ 2N\alpha(1 - \alpha K) y^{(1)} e^{\mu_f T + \mu_s + \frac{1}{2}(\sigma_s)^2 + \rho\sigma_s\sigma_f \sqrt{T}} \Phi_2 \left(d_1 + \rho\sigma_s, -c - \sigma_s - \rho\sigma_f \sqrt{T}, -\rho \right) \\ &+ N\alpha K(\alpha K - 2) \left[e^{\mu_s + \frac{1}{2}(\sigma_s)^2} \Phi_2 \left(d_2 + \rho\sigma_s, -c - \sigma_s, -\rho \right) + N \Phi_2 \left(d_2, c, \rho \right) \right] \end{aligned}$$

$$\begin{aligned}
& + N(N-1)\alpha^2 (y^{(1)})^2 e^{2\mu_f T + (\sigma_f)^2 T + \mu_s + 2(\sigma_s)^2 + 4\rho\sigma_s\sigma_f\sqrt{T}} \Phi_2 \left(d_1 + \sigma_f\sqrt{T} + 2\rho\sigma_s, -c - 2\sigma_s - 2\rho\sigma_f\sqrt{T}, -\rho \right) \\
& + 2N^2\alpha(1-\alpha K)y^{(1)}e^{\mu_f T} \Phi_2 \left(d_1, c + \rho\sigma_f\sqrt{T}, \rho \right) \\
& + 2N(N-1)\alpha(1-\alpha K)y^{(1)}e^{\mu_f T + 2\mu_s + 2(\sigma_s)^2 + 2\rho\sigma_s\sigma_f\sqrt{T}} \Phi_2 \left(d_1 + 2\rho\sigma_s, -c - 2\sigma_s - \rho\sigma_f\sqrt{T}, -\rho \right) \\
& + N(N-1)\alpha K(\alpha K - 2)e^{2\mu_s + 2(\sigma_s)^2} \Phi_2 \left(d_2 + 2\rho\sigma_s, -c - 2\sigma_s, -\rho \right).
\end{aligned} \tag{F.2}$$

Here, c , d_1 , d_2 are given by (C.5), (C.6), and (C.7), respectively.

Let \mathcal{P} denote the set of equivalent martingale measures, each uniquely determined by its risk-neutral volatility $\sigma_{\mathbb{Q}} > 0$. Under any $\mathbb{Q} \in \mathcal{P}$, the time- T stock price $Y^{(1)}$ satisfies

$$\log \frac{Y^{(1)}}{y^{(1)}} \sim \mathcal{N} \left(\left(r - \frac{1}{2}\sigma_{\mathbb{Q}}^2 \right) T, \sigma_{\mathbb{Q}}^2 T \right),$$

so that $e^{-rT}Y^{(1)}$ is a \mathbb{Q} -martingale and no-arbitrage requires $\sigma_{\mathbb{Q}} > 0$. Hence the maximal admissible set is

$$\mathcal{P}_{\max} = \{ \mathbb{Q}(\sigma) : \sigma > 0 \}.$$

In applications one typically restricts to a feasible subset by prescribing an interval $\Sigma \subset (0, \infty)$, yielding

$$\mathcal{P} = \{ \mathbb{Q}(\sigma) : \sigma \in \Sigma \}.$$

The following Proposition demonstrates that $\mathbb{E}^{\mathbb{Q}}[Y^h + Y_{fin}^s]$ admits a closed-form expression that depends only on the risk-neutral volatility $\sigma_{\mathbb{Q}}$.

Proposition F.1 *Let $\mathbb{Q} \in \mathcal{P}$ be any risk-neutral measure with volatility $\sigma_{\mathbb{Q}} \in \Sigma$.*

- *If $\rho = 0$, then the risk-neutral expectation of $Y^h + Y_{fin}^s$ can be expressed as*

$$\begin{aligned}
& \mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s] \\
& = N \left(e^{\mu_s + \frac{1}{2}(\sigma_s)^2} \Phi(-c - \sigma_s) + \Phi(c) \right) \left[1 + \alpha e^{m_{\mathbb{Q}} + \frac{v_{\mathbb{Q}}}{2}} \Phi \left(\frac{-\log K + m_{\mathbb{Q}} + v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}} \right) \right. \\
& \left. - \alpha K \Phi \left(\frac{-\log K + m_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}} \right) \right].
\end{aligned} \tag{F.3}$$

- *If $\rho \neq 0$, then the risk-neutral expectation of $Y^h + Y_{fin}^s$ can be expressed as*

$$\begin{aligned}
& \mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s] \\
& = N \left[\Phi \left(\frac{a_1 + bm_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}} \right) - \alpha K \Phi_2 \left(\frac{a_1 + bm_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \rho_1 \right) \right. \\
& \left. + \alpha e^{m_{\mathbb{Q}} + \frac{v_{\mathbb{Q}}}{2}} \Phi_2 \left(\frac{a_1 + bm_{\mathbb{Q}} + bv_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}} + v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \rho_1 \right) \right] \\
& + N e^{a_1 s + \frac{s^2}{2} + bsm_{\mathbb{Q}} + \frac{b^2 s^2}{2} v_{\mathbb{Q}}} \left[\Phi \left(\frac{a_2 - b^2 s v_{\mathbb{Q}} - bm_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}} \right) \right.
\end{aligned}$$

$$\begin{aligned}
& + \alpha e^{m_{\mathbb{Q}} + (bs + \frac{1}{2})v_{\mathbb{Q}}} \Phi_2 \left(\frac{a_2 - (b^2s + b)v_{\mathbb{Q}} - bm_{\mathbb{Q}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}} + bsv_{\mathbb{Q}} + v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, -\rho_1 \right) \\
& - \alpha K \Phi_2 \left(\frac{a_2 - b^2sv_{\mathbb{Q}} - bm_{\mathbb{Q}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}} + bsv_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, -\rho_1 \right) \Big]. \tag{F.4}
\end{aligned}$$

Here, c is given by (C.5), s is given by (D.1), and

$$\begin{aligned}
m_{\mathbb{Q}} &= \ln y^{(1)} + \left(r - \frac{1}{2}(\sigma_{\mathbb{Q}})^2 \right) T, & v_{\mathbb{Q}} &= (\sigma_{\mathbb{Q}})^2 T, \\
b &= \frac{\rho}{\sigma_f \sqrt{(1 - \rho^2)T}}, & \rho_1 &= \frac{b\sqrt{v_{\mathbb{Q}}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}}, \\
a_1 &= \frac{\mu_s}{\sigma_s \sqrt{1 - \rho^2}} - b \frac{\ln y^{(1)} + (\mu_f - \frac{1}{2}\sigma_f^2)T}{\sigma_f \sqrt{T}}, & a_2 &= -a_1 - s.
\end{aligned}$$

Proof. Let $X = \log Y^{(1)}$. Under any risk-neutral measure \mathbb{Q} with volatility $\sigma_{\mathbb{Q}} \in \Sigma$, $X \sim \mathcal{N}(m_{\mathbb{Q}}, v_{\mathbb{Q}})$ with

$$m_{\mathbb{Q}} = \log y^{(1)} + \left(r - \frac{1}{2}(\sigma_{\mathbb{Q}})^2 \right) T, \quad v_{\mathbb{Q}} = (\sigma_{\mathbb{Q}})^2 T.$$

If $\rho = 0$, then $\mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s]$ can be written as

$$\mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s] = N \left(e^{\mu_s + \frac{1}{2}(\sigma_s)^2} \Phi(-c - \sigma_s) + \Phi(c) \right) (1 + \alpha \mathbb{E}^{\mathbb{Q}} [(e^X - K)_+]),$$

where c is given in (C.5). Hence, it is straightforward that $\mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s]$ can be expressed as (F.3).

If $\rho \neq 0$, then $\mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s]$ can be written as

$$\begin{aligned}
\mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s] &= N \mathbb{E}^{\mathbb{Q}} \left[\left(1 + \alpha (e^X - K)_+ \right) \Phi(a_1 + bX) \right] \\
&+ N e^{a_1 s + \frac{s^2}{2}} \mathbb{E}^{\mathbb{Q}} \left[\left(1 + \alpha (e^X - K)_+ \right) e^{bsX} \Phi(a_2 - bX) \right].
\end{aligned}$$

Since $\mathbb{E}^{\mathbb{Q}} \left[\left(1 + \alpha (e^X - K)_+ \right) \Phi(a_1 + bX) \right]$ can be expressed as

$$\begin{aligned}
\mathbb{E}^{\mathbb{Q}} \left[\left(1 + \alpha (e^X - K)_+ \right) \Phi(a_1 + bX) \right] &= \int_{-\infty}^{\infty} \Phi(a_1 + bx) f_X^{\mathbb{Q}}(x) dx \\
&+ \alpha \int_{\log K}^{\infty} e^x \Phi(a_1 + bx) f_X^{\mathbb{Q}}(x) dx \\
&- \alpha K \int_{\log K}^{\infty} \Phi(a_1 + bx) f_X^{\mathbb{Q}}(x) dx.
\end{aligned}$$

Let $W \sim \mathcal{N}(0, 1)$ be independent of X . Then

$$\int_{-\infty}^{\infty} \Phi(a_1 + bx) f_X^{\mathbb{Q}}(x) dx = \mathbb{P}(W - bX \leq a_1).$$

Note that $W - bX \sim \mathcal{N}(-bm_{\mathbb{Q}}, 1 + b^2v_{\mathbb{Q}})$, we have that

$$\int_{-\infty}^{\infty} \Phi(a_1 + bx) f_X^{\mathbb{Q}}(x) dx = \Phi\left(\frac{a_1 + bm_{\mathbb{Q}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}}\right).$$

Additionally, for $j = 0, 1$, we find that

$$\int_{\log K}^{\infty} e^{jx} \Phi(a_1 + bx) f_X^{\mathbb{Q}}(x) dx = e^{jm_{\mathbb{Q}} + \frac{j^2v_{\mathbb{Q}}}{2}} \mathbb{P}(W - bX^* \leq a_1, -X^* \leq -\log K),$$

where X^* is independent of W , and $X^* \sim \mathcal{N}(m_{\mathbb{Q}} + jv_{\mathbb{Q}}, v_{\mathbb{Q}})$. Then

$$W - bX^* \sim \mathcal{N}(-bm_{\mathbb{Q}} - jbv_{\mathbb{Q}}, 1 + b^2v_{\mathbb{Q}}),$$

and

$$\text{Corr}^{\mathbb{Q}}(W - bX, -X) = \frac{b\left(\mathbb{E}^{\mathbb{Q}}[X^2] - (\mathbb{E}^{\mathbb{Q}}[X])^2\right)}{\sqrt{1 + b^2v_{\mathbb{Q}}}\sqrt{v_{\mathbb{Q}}}} = \frac{b\sqrt{v_{\mathbb{Q}}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}}.$$

Hence,

$$\int_{\log K}^{\infty} e^{jx} \Phi(a_1 + bx) f_X^{\mathbb{Q}}(x) dx = e^{jm_{\mathbb{Q}} + \frac{j^2v_{\mathbb{Q}}}{2}} \Phi_2\left(\frac{a_1 + bm_{\mathbb{Q}} + jbv_{\mathbb{Q}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}} + jv_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \frac{b\sqrt{v_{\mathbb{Q}}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}}\right),$$

where Φ_2 is the bivariate normal CDF with the stated correlation.

Repeating the same steps for the second expectation yields (F.4). ■

F.2 TSSD valuation

The TSSD valuation in (4.7) of S admits a closed-form expression, since

$$\rho^{TSSD}[S] = e^{-rT} \mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s] + \lambda e^{-rT} \mathbb{E}^{\mathbb{Q}} [\text{Var}^{\mathbb{P}} [Y_{act}^s + Y^i | Y^{(1)}]],$$

where $\mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s]$ admits a closed-form expression as shown above, and $\mathbb{E}^{\mathbb{Q}} [\text{Var}^{\mathbb{P}} [Y_{act}^s + Y^i | Y^{(1)}]]$ can be written as

$$\begin{aligned} \mathbb{E}^{\mathbb{Q}} [\text{Var}^{\mathbb{P}} [Y_{act}^s + Y^i | Y^{(1)}]] &= N \mathbb{E}^{\mathbb{Q}} [f(Y^{(1)})^2 \mathbb{E}^{\mathbb{P}} [e^Z | Y^{(1)}]] \\ &+ N(N-1) \mathbb{E}^{\mathbb{Q}} [f(Y^{(1)})^2 \mathbb{E}^{\mathbb{P}} [e^{2Z} | Y^{(1)}]] \\ &- N^2 \mathbb{E}^{\mathbb{Q}} [f(Y^{(1)})^2 (\mathbb{E}^{\mathbb{P}} [e^Z | Y^{(1)}])^2], \end{aligned} \quad (\text{F.5})$$

where

$$f(Y^{(1)}) = 1 + \alpha(Y^{(1)} - K)_+.$$

When $\rho = 0$, $\mathbb{E}^{\mathbb{Q}} [\text{Var}^{\mathbb{P}} [Y_{act}^s + Y^i | Y^{(1)}]]$ can be further simplified to

$$\begin{aligned} &\mathbb{E}^{\mathbb{Q}} [\text{Var}^{\mathbb{P}} [Y_{act}^s + Y^i | Y^{(1)}]] \\ &= N \mathbb{E}^{\mathbb{Q}} [f(Y^{(1)})^2] \left(\mathbb{E}^{\mathbb{P}} [e^Z] + (N-1) \mathbb{E}^{\mathbb{P}} [e^{2Z}] - N (\mathbb{E}^{\mathbb{P}} [e^Z])^2 \right), \end{aligned} \quad (\text{F.6})$$

where

$$\begin{aligned}
& \mathbb{E}^{\mathbb{Q}} \left[f \left(Y^{(1)} \right)^2 \right] \\
&= 1 + \alpha^2 e^{2m_{\mathbb{Q}} + 2v_{\mathbb{Q}}} \Phi \left(\frac{-\log K + m_{\mathbb{Q}} + 2v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}} \right) + 2\alpha(1 - \alpha K) e^{m_{\mathbb{Q}} + \frac{v_{\mathbb{Q}}}{2}} \Phi \left(\frac{-\log K + m_{\mathbb{Q}} + v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}} \right) \\
&+ \alpha K(\alpha K - 2) \Phi \left(\frac{-\log K + m_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}} \right), \tag{F.7}
\end{aligned}$$

and for $j = 1, 2$, $\mathbb{E}^{\mathbb{P}} [e^{jZ}]$ is given by

$$\mathbb{E}^{\mathbb{P}} [e^{jZ}] = e^{j\mu_s + \frac{j^2}{2}(\sigma_s)^2} \Phi(-c - j\sigma_s) + \Phi(c). \tag{F.8}$$

When $\rho \neq 0$, for $j = 1, 2$, $\mathbb{E}^{\mathbb{Q}} \left[f \left(Y^{(1)} \right)^2 \mathbb{E}^{\mathbb{P}} [e^{jZ} \mid Y^{(1)}] \right]$ can be expressed as

$$\begin{aligned}
& \mathbb{E}^{\mathbb{Q}} \left[f \left(Y^{(1)} \right)^2 \mathbb{E}^{\mathbb{P}} [e^{jZ} \mid Y^{(1)}] \right] \\
&= \Phi \left(\frac{a_1 + bm_{\mathbb{Q}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}} \right) + \alpha^2 e^{2m_{\mathbb{Q}} + 2v_{\mathbb{Q}}} \Phi_2 \left(\frac{a_1 + bm_{\mathbb{Q}} + 2bv_{\mathbb{Q}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}} + 2v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \rho_1 \right) \\
&+ 2\alpha(1 - \alpha K) e^{m_{\mathbb{Q}} + \frac{v_{\mathbb{Q}}}{2}} \Phi_2 \left(\frac{a_1 + bm_{\mathbb{Q}} + bv_{\mathbb{Q}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}} + v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \rho_1 \right) \\
&+ \alpha K(\alpha K - 2) \Phi_2 \left(\frac{a_1 + bm_{\mathbb{Q}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \rho_1 \right) \\
&+ e^{ja_1s + \frac{j^2s^2}{2} + jbsm_{\mathbb{Q}} + \frac{j^2b^2s^2}{2}v_{\mathbb{Q}}} \left[\Phi \left(\frac{-a_1 - js - bm_{\mathbb{Q}} - jb^2sv_{\mathbb{Q}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}} \right) \right. \\
&+ \alpha^2 e^{2m_{\mathbb{Q}} + (2jbs + 2)v_{\mathbb{Q}}} \Phi_2 \left(\frac{-a_1 - js - bm_{\mathbb{Q}} - (jb^2s + 2b)v_{\mathbb{Q}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}} + (jbs + 2)v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, -\rho_1 \right) \\
&+ 2\alpha(1 - \alpha K) e^{m_{\mathbb{Q}} + (jbs + \frac{1}{2})v_{\mathbb{Q}}} \Phi_2 \left(\frac{-a_1 - js - bm_{\mathbb{Q}} - (jb^2s + b)v_{\mathbb{Q}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}} + (jbs + 1)v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, -\rho_1 \right) \\
&\left. + \alpha K(\alpha K - 2) \Phi_2 \left(\frac{-a_1 - js - bm_{\mathbb{Q}} - jb^2sv_{\mathbb{Q}}}{\sqrt{1 + b^2v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}} + jbsv_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, -\rho_1 \right) \right], \tag{F.9}
\end{aligned}$$

and

$$\begin{aligned}
& \mathbb{E}^{\mathbb{Q}} \left[f(Y^{(1)})^2 (\mathbb{E}^{\mathbb{P}} [e^Z | Y^{(1)}])^2 \right] \\
&= \Phi_2 \left(\frac{a_1 + bm_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, \frac{a_1 + bm_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, \rho_1^2 \right) \\
&+ e^{2a_1 s + s^2 + 2bsm_{\mathbb{Q}} + 2b^2 s^2 v_{\mathbb{Q}}} \Phi_2 \left(\frac{a_2 - bm_{\mathbb{Q}} - 2b^2 s v_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, \frac{a_2 - bm_{\mathbb{Q}} - 2b^2 s v_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, \rho_1^2 \right) \\
&+ 2e^{a_1 s + \frac{s^2}{2} + bsm_{\mathbb{Q}} + \frac{b^2 s^2}{2} v_{\mathbb{Q}}} \Phi_2 \left(\frac{a_1 + bm_{\mathbb{Q}} + b^2 s v_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, \frac{a_2 - bm_{\mathbb{Q}} - b^2 s v_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, -\rho_1^2 \right) \\
&+ \alpha^2 e^{2m_{\mathbb{Q}} + 2v_{\mathbb{Q}}} \Phi_3 \left(\frac{a_1 + bm_{\mathbb{Q}} + 2bv_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, \frac{a_1 + bm_{\mathbb{Q}} + 2bv_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}} + 2v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \mathbf{C}_1 \right) \\
&+ 2\alpha(1 - \alpha K) e^{m_{\mathbb{Q}} + \frac{v_{\mathbb{Q}}}{2}} \Phi_3 \left(\frac{a_1 + bm_{\mathbb{Q}} + bv_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, \frac{a_1 + bm_{\mathbb{Q}} + bv_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}} + v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \mathbf{C}_1 \right) \\
&+ \alpha K(\alpha K - 2) \Phi_3 \left(\frac{a_1 + bm_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, \frac{a_1 + bm_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}}, \frac{-\log K + m_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \mathbf{C}_1 \right) \\
&+ e^{2a_1 s + s^2 + 2bsm_{\mathbb{Q}} + 2b^2 s^2 v_{\mathbb{Q}}} \left[\alpha^2 e^{2m_{\mathbb{Q}} + (4bs+2)v_{\mathbb{Q}}} \Phi_3 \left(d_3, d_3, \frac{-\log K + m_{\mathbb{Q}} + (2bs+2)v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \mathbf{C}_2 \right) \right. \\
&+ 2\alpha(1 - \alpha K) e^{m_{\mathbb{Q}} + (2bs+\frac{1}{2})v_{\mathbb{Q}}} \Phi_3 \left(d_3 + \rho_1 \sqrt{v_{\mathbb{Q}}}, d_3 + \rho_1 \sqrt{v_{\mathbb{Q}}}, \frac{-\log K + m_{\mathbb{Q}} + (2bs+1)v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \mathbf{C}_2 \right) \\
&+ \left. \alpha K(\alpha K - 2) \Phi_3 \left(d_3 + 2\rho_1 \sqrt{v_{\mathbb{Q}}}, d_3 + 2\rho_1 \sqrt{v_{\mathbb{Q}}}, \frac{-\log K + m_{\mathbb{Q}} + 2bsv_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \mathbf{C}_2 \right) \right] \\
&+ 2e^{a_1 s + \frac{s^2}{2} + bsm_{\mathbb{Q}} + \frac{b^2 s^2}{2} v_{\mathbb{Q}}} \left[\alpha^2 e^{2m_{\mathbb{Q}} + (2bs+2)v_{\mathbb{Q}}} \Phi_3 \left(d_4, d_5, \frac{-\log K + m_{\mathbb{Q}} + (bs+2)v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \mathbf{C}_3 \right) \right. \\
&+ 2\alpha(1 - \alpha K) e^{m_{\mathbb{Q}} + (bs+\frac{1}{2})v_{\mathbb{Q}}} \Phi_3 \left(d_4 - \rho_1 \sqrt{v_{\mathbb{Q}}}, d_5 + \rho_1 \sqrt{v_{\mathbb{Q}}}, \frac{-\log K + m_{\mathbb{Q}} + (bs+1)v_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \mathbf{C}_3 \right) \\
&+ \left. \alpha K(\alpha K - 2) \Phi_3 \left(d_4 - 2\rho_1 \sqrt{v_{\mathbb{Q}}}, d_5 + 2\rho_1 \sqrt{v_{\mathbb{Q}}}, \frac{-\log K + m_{\mathbb{Q}} + bsv_{\mathbb{Q}}}{\sqrt{v_{\mathbb{Q}}}}, \mathbf{C}_3 \right) \right]. \tag{F.10}
\end{aligned}$$

$$d_3 = \frac{a_2 - bm_{\mathbb{Q}} - (2b^2 s + 2b)v_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}} \tag{F.11}$$

$$d_4 = \frac{a_1 + bm_{\mathbb{Q}} + (b^2 s + 2b)v_{\mathbb{Q}}}{\sqrt{1 + b^2 v_{\mathbb{Q}}}} \tag{F.12}$$

$$d_5 = d_3 + bs\rho_1 \sqrt{v_{\mathbb{Q}}}, \tag{F.13}$$

and

$$\mathbf{C}_1 = \begin{bmatrix} 1 & \rho_1^2 & \rho_1 \\ \rho_1^2 & 1 & \rho_1 \\ \rho_1 & \rho_1 & 1 \end{bmatrix}, \quad \mathbf{C}_2 = \begin{bmatrix} 1 & \rho_1^2 & -\rho_1 \\ \rho_1^2 & 1 & -\rho_1 \\ -\rho_1 & -\rho_1 & 1 \end{bmatrix}, \quad \mathbf{C}_3 = \begin{bmatrix} 1 & -\rho_1^2 & -\rho_1 \\ -\rho_1^2 & 1 & -\rho_1 \\ -\rho_1 & -\rho_1 & 1 \end{bmatrix}.$$

F.3 CMC valuation

Consider the conic market-consistent valuation principle given in (4.9), i.e.,

$$\rho^{CMC}[S] = e^{-rT} \sup_{\mathbb{Q} \in \mathcal{P}} \mathbb{E}^{\mathbb{Q}} [Y^h + Y_{fin}^s] + \lambda e^{-rT} \sqrt{\text{Var}^{\mathbb{P}} [Y^i + Y_{act}^s]},$$

where $\text{Var}^{\mathbb{P}} [Y_{act}^s + Y^i]$ can be written as:

$$\text{Var}^{\mathbb{P}} [Y_{act}^s + Y^i] = \mathbb{E}^{\mathbb{P}} [S^2] - N^2 \mathbb{E}^{\mathbb{P}} \left[f(Y^{(1)})^2 (\mathbb{E}^{\mathbb{P}} [e^Z | Y^{(1)}])^2 \right]. \quad (\text{F.14})$$

Here, $\mathbb{E}^{\mathbb{P}} [S^2]$ is given in (F.2). Using the same method used to derive $\mathbb{E}^{\mathbb{Q}} \left[f(Y^{(1)})^2 (\mathbb{E}^{\mathbb{P}} [e^Z | Y^{(1)}])^2 \right]$ in (F.10), we can obtain a closed-form for $\mathbb{E}^{\mathbb{P}} \left[f(Y^{(1)})^2 (\mathbb{E}^{\mathbb{P}} [e^Z | Y^{(1)}])^2 \right]$ simply by replacing $m_{\mathbb{Q}}, v_{\mathbb{Q}}$ with $m_{\mathbb{P}} = \log y^{(1)} + (\mu_f - \frac{1}{2}(\sigma_f)^2)T$, $v_{\mathbb{P}} = \sigma_f^2 T$, respectively.